



# Protect what matters. It's life.

Accelerated Protection.

### Important Note

This Product Disclosure Statement (PDS) gives you important information about an insurance policy known as Accelerated Protection.

Accelerated Protection, also called the 'Policy', is issued by TAL Life Limited (TAL, we, us, our). The formal terms and conditions of the Policy are set out in the Policy Document and the Policy Schedule which will be sent to you once the Policy is issued by us. The Policy Document is also available from your financial adviser or from our Customer Service Centre on 1300 209 088.

You can structure Accelerated Protection through the TAL Superannuation and Insurance Fund (the Fund) in which case:

- you become a member of the Fund;
- TAL Superannuation Limited (TASL) as Trustee of the Fund (Trustee) owns the Policy on your behalf;
- premiums and benefit payments are therefore made through the Fund and subject to restrictions in the superannuation law; and
- some features of the Policy will not apply.

This PDS gives you important information about structuring the Policy through the Fund.

You can also structure Accelerated Protection through a self-managed superannuation fund where you are a member of that fund.

In this PDS, where we make reference to cover that is structured 'through superannuation', this means that the cover is owned by the Trustee of the Fund or by the trustee of a self-managed superannuation fund.

Details of the insurer and Trustee are as follows:

TAL Life Limited  
ABN 70 050 109 450  
AFSL 237 848

TAL Superannuation Limited  
ABN 69 003 059 407  
AFSL 237 851

Both TAL and TASL take full responsibility for the whole of this PDS. However, TAL is not responsible for the operation of the Fund and TASL is not responsible for the operation of Accelerated Protection other than reviewing claims decisions.

The information in this PDS is current at the date of issue. From time to time we may change or update information that is not materially adverse by providing a notice of any such changes on our website, [www.tal.com.au](http://www.tal.com.au). If you'd like a free printed copy of the updated information, please contact our Customer Service Centre on 1300 209 088. The information contained in this PDS is of a general nature and does not take into account your individual objectives, financial situation or needs. You should consider how appropriate the insurance is in regards to your objectives, financial situation and needs, and seek advice from your financial adviser before deciding on appropriate insurance cover.

Applications for Accelerated Protection and, where required, to join the Fund may be made by using the online Accelerated Protection Application Form or the paper Accelerated Protection Application Form that is available from your financial adviser. Additional information we require for assessment can be collected from you or your adviser via paper or electronic forms or by providing information by telephone. You need to read and consider this PDS before making an application.

You will see that there are a number of terms in this PDS that have been capitalised. These terms have a particular definition when used in the PDS or Policy Document. We have included some of the definitions on page 35 of this PDS. All of the defined terms are explained fully in the Policy Document. If there is any inconsistency between this PDS and the Policy Document, the full terms and conditions contained in the Policy Document will prevail to the extent of the inconsistency. It's important to read these definitions carefully because their meanings are relevant to your decision to apply for cover, our assessment of your application, your eligibility for insurance cover, your ability to make a claim and our decision in relation to any claim you may make. You should seek advice from your financial adviser if you are unsure of any of the definitions or what they mean for your insurance cover. We have also reproduced definitions from the *Superannuation Industry (Supervision) Regulations 1994 (SIS)* as at 12 December 2014 on page 38 of this PDS and in the Policy Document.

In this PDS, 'Policy' means the Accelerated Protection Policy and the 'Policy Owner' means the person who legally owns the Policy, including TASL where you have structured your Policy through the Fund. Where you take Accelerated Protection through another superannuation fund, the trustee of that superannuation fund will be the Policy Owner as it holds the Policy on your behalf. We use 'Life Insured' to refer to the person whose life is insured under the Policy. 'You' and 'your' refer to either the Policy Owner or the Life Insured as required by the context. If you are in any doubt, please speak to your financial adviser and read the Policy Document.

### Other important information

You should be aware that some Limitations and Exclusions will apply to your Policy. This means that in some cases we will not pay a claim or will pay a claim only in limited circumstances. Please see page 22 for a summary of the Limitations and Exclusions.

We encourage you to read through the Policy Document and Policy Schedule carefully and make yourself aware of these conditions. Full details of the Limitations and Exclusions can be found in the relevant insurance terms and conditions set out in Part 9 of the Policy Document and the specific matters (if any) set out in your Policy Schedule. There are other risks you should consider when deciding to purchase this Policy, including:

1. that the insurance you have chosen might be inadequate to protect your circumstances;
2. that claims may not be paid and this Policy may be cancelled where you have failed to comply with the Duty of Disclosure set out on page 28 or you have made a fraudulent claim;
3. that the Policy may be cancelled if you have failed to pay your premium by the due date, in the circumstances described on page 26; and
4. if you structure Accelerated Protection through superannuation, the cost of premiums paid may gradually reduce your superannuation over time, leading to a lower balance at retirement. Accordingly, both your retirement and protection objectives should be kept in mind when structuring insurance through superannuation.

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*“At TAL, we believe in life. In fact, we’re passionate about it.*

*For us, life means helping all Australians achieve dignity, independence and the freedom to live the lives they choose for themselves and their families.*

*Our products and services provide support for living; and because we specialise in life insurance, we do it very well.”*

Brett Clark,  
Deputy TAL Group CEO & CEO TAL Life



# Life choices at your fingertips. It's Accelerated Protection.

*TAL's greatest aim is for our customers to value life insurance. We want you to understand that life's all about living. Having the right kind of life insurance gives you and your family more power to make plans, and more confidence that you can achieve them.*

*Because life is all about living, and living is all about growth and change, we've developed a range of options to suit the way you live. We call it Accelerated Protection and you can mix and match its options to fit in with your own life plans – for now, and for later.*

## Paying claims is why we're here

First things first. If you commit to life insurance, you want to know the commitment is returned. The ultimate test of that commitment is if you need to claim. Our commitment to you is first and foremost, we're here when you need us: fast, responsive and compassionate. In fact, on average every working day, we pay \$3.37 million in claims.

## This is what you need to know

This booklet is known as a Product Disclosure Statement (PDS). It tells you what you need to know about the various Accelerated Protection life insurance options you can choose from. Your financial adviser will help you decide which option – or Policy – will suit you. You should read the information about your Policy in this PDS carefully before you make a decision about purchasing it. To find out about all the terms and conditions, ask your financial adviser for a copy of the Policy Document. You can also call our Customer Service Centre on 1300 209 088.

## What to expect when you sign up with us

If you make an application and we accept it, you'll receive a Policy Schedule outlining your specific cover details, and a Policy Document containing the formal terms and conditions of your chosen insurance option. Together, the Policy Schedule and Policy Document form your insurance contract with us.

## You can change your mind

If you change your mind about purchasing insurance with us within 30 days of the date your Policy is issued, you can cancel the Policy and receive a full refund of the Premium you've paid. This only applies if you haven't made a claim. To receive your refund, simply return the Policy Document and Policy Schedule to us with a written request to cancel the Policy within the 30 days. And you don't have to tell us why you've changed your mind.

If your Policy is structured through your superannuation, different rules may apply. You can still change your mind and cancel the Policy within 30 days of it being issued. However your premium refund may be subject to superannuation preservation rules. So instead of a cash payment, your refund may be returned to the trustee of the superannuation fund.

## Contact TAL or the Trustee:

-  1300 209 088
-  1300 351 133
-  [customerservice@tal.com.au](mailto:customerservice@tal.com.au)
-  [www.tal.com.au](http://www.tal.com.au)
-  GPO Box 5380, Sydney NSW 2001



# 1 About Accelerated Protection

## Accelerated Protection Overview

We provide a range of insurance choices including Life insurance, Critical Illness insurance, Total and Permanent Disability (TPD) insurance, Income Protection and Business Expense insurance.

## Life Insurance Plan

We pay a lump sum in the event of death or diagnosis of a Terminal Illness.

## Critical Illness Insurance Plan

We pay a lump sum if you are diagnosed with a specified medical condition like Cancer, Heart Attack or Stroke. We offer two levels of cover:

- Critical Illness Insurance Plan Standard pays a lump sum for a specified medical condition with some added benefits.
- Critical Illness Insurance Plan Premier pays a lump sum for a specified medical condition with our full suite of added benefits.

## TPD Insurance Plan

We pay a lump sum for a Total and Permanent Disability.

## Income Protection Plan

We provide a replacement income when Sickness or Injury prevents you from working.

We offer four levels of cover:

- Income Protection Plan Super pays a monthly benefit of up to 75% of your income with some added benefits, and is available through superannuation.
- Income Protection Plan Standard pays a monthly benefit of up to 75% of your income with a comprehensive range of added benefits.
- Income Protection Plan Premier pays a monthly benefit of up to 75% of your income with our full suite of added benefits.
- Income Protection Plan Optimal pays a monthly benefit for a specified time frame depending on the cause of disability.

## Business Expense Insurance Plan

We provide a monthly payment to reimburse your business expenses while you are disabled.

## i INSURANCE OUTSIDE SUPERANNUATION

### Structuring your policy

1. CHOOSE ONE OR MORE INSURANCE PLAN



2. ATTACH BENEFITS



If you make a claim on an **Attached Benefit**, the Benefit Amount on any other benefits you may be entitled to will reduce, as will the cost of your premium.

## **i** INSURANCE THROUGH SUPERANNUATION

You can choose to structure your Accelerated Protection through a complying superannuation fund. This means the trustee of the fund becomes the Policy Owner and you become a member of the fund.

When benefits are paid, they will be received by the trustee who will then distribute them in accordance with the governing rules of the superannuation fund and superannuation law.

Check with the trustee of your superannuation fund to see whether they are able to pay TAL your insurance premiums from your member account. This would be the case for most self-managed superannuation funds.

If you are not a member of a complying superannuation fund, or you are a member of a fund which cannot pay us insurance premiums from your member account, you can still take out Accelerated Protection through superannuation by becoming a member of the Fund. This applies to Life insurance, TPD insurance and Income Protection.

If you structure your Accelerated Protection through superannuation you may receive taxation benefits, so it's important to seek financial advice before you make this decision. Superannuation law is complex, so this advice should be specific to your circumstances. Please see Tax Information on page 34 for more information.

There are some important differences between owning your insurance yourself and purchasing your insurance through superannuation. For example, some benefits will not apply as set out in this PDS. However, in some circumstances purchasing insurance through superannuation may be more advantageous.

Should you choose to structure your Income Protection insurance through superannuation you should be aware that due to the definition of "gainfully employed" under superannuation law, unemployment in the period immediately prior to Total Disability or Partial Disability may have the result that no benefits are payable. Should you become unemployed, you may be able to have your premiums for this period waived, for up to 12 months, under the Superannuation Pause Benefit (see page 15).

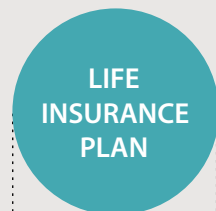
When Income Protection insurance is structured through superannuation on an Agreed Value basis you should be aware that payments through the Temporary Incapacity condition of release will be restricted by superannuation law to the member's average Monthly Earnings in the 12 month period immediately prior to the start of the Waiting Period.

If you are concerned about the potential complications of Income Protection through superannuation, you should speak to your financial adviser.

For more information about structuring your insurance through the TAL Superannuation and Insurance Fund please see page 32.

### Structuring your policy

#### 1. CHOOSE ONE OR MORE INSURANCE PLAN



#### 2. ATTACH BENEFITS

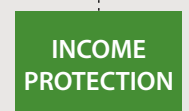
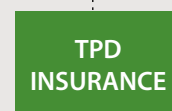
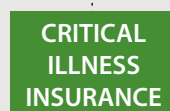


Superlink TPD

Superlink TPD

Superlink IP

#### 3. LINK PLANS NOT OWNED THROUGH SUPERANNUATION



If you make a claim on a **Linked Plan**, the Benefit Amount on any other benefits you may be entitled to will reduce, as will the cost of your premium.

If you make a claim on a **Superlink Plan**, we will first assess the claim against the Plan structured through superannuation to see if the benefits are consistent with a superannuation condition of release.

If no benefit is payable, or the amount is restricted, we will then assess against the Superlinked Plan held outside of superannuation

## 2 Accelerated Protection Benefits

### Accelerated Protection Life Insurance

We pay a lump sum in the event of death or diagnosis of a Terminal Illness. The amount we pay is the Benefit Amount you choose.

This section details some important information about the benefits included with Life insurance. For all the terms and conditions, speak to your financial adviser and ask for a copy of the Policy Document.

#### Eligibility

<b>Premium type:</b>	Entry ages (next birthday):
– Stepped premiums	16 – 75
– Level premiums	16 – 60
<b>Expiry age</b>	Policy anniversary before the Life Insured turns 100. Policy anniversary before the Life Insured turns 75 if through the Fund.
<b>Maximum Benefit Amount that can be applied for</b>	Any financially justifiable amount.
<b>Available through superannuation</b>	Yes. For more information see page 32.

#### Included Benefits

The following benefits are standard with Life insurance.

Benefit	Description
<b>Death Benefit</b>	A lump sum payment if the Life Insured dies.
<b>Terminal Illness Benefit</b>	Early payment of the Benefit Amount if the Life Insured is diagnosed as Terminally Ill and expected to not survive longer than 12 months.
<b>Advanced Payment Benefit</b>	An advanced payment of 10% of the Benefit Amount, up to a maximum of \$25,000 as soon as we receive the death certificate or medical certificate confirming death of the Life Insured.
<b>Repatriation Benefit</b>	The Advanced Payment Benefit is increased to a maximum of \$35,000 if the Life Insured dies overseas.
<b>Inflation Protection Benefit</b>	An annual automatic increase to your cover in line with Consumer Price Index, or not less than 5%. Increased cover affects your premium, so you have the option to remove this benefit, which will reduce the size of your premium increases.
<b>Premium Freeze Benefit</b>	Your premiums stay the same by reducing your cover each year. This is available from the Life Insured's 30th birthday on stepped premium policies only.
<b>Guaranteed Future Insurability Benefit</b>	Increase your cover without providing additional health information after significant life events such as marriage, having a baby, taking out a mortgage for your own home or increasing your stake in a business in which you are a key person. Applications must be made within the specified timeframe and before the Life Insured turns 55. Benefit increases can only be exercised once in any 12 month period and limits apply, for example the lesser of 25% of your original benefit or \$200,000. Not available if a medical loading or medical exclusion applies to your insurance.
<b>Financial Planning Benefit<sup>1</sup></b>	We'll reimburse up to \$5,000 for professional financial planning advice if you receive a full claim payment. Your financial plan must be prepared by a financial adviser within 12 months of the date we finalise your claim. We reserve the right to see a copy of the financial plan.
<b>Accommodation Benefit<sup>1</sup></b>	Accommodation costs of an Immediate Family Member will be met, up to \$250 per day and for a period of up to 14 days, if we pay the Terminal Illness Benefit and the Life Insured is Bed Confined more than 100km away from home.
<b>Grief Counselling Benefit<sup>1</sup></b>	This Benefit is available to you or your Immediate Family Member who need support and grief counselling in the event of a claim. Up to three counselling sessions, to a total maximum cost of \$1,000, may be available for the Life Insured and/or their immediate family with a counsellor approved by us.
<b>Child's Critical Illness Benefit<sup>1</sup></b>	We will pay a lump sum payment of \$10,000 if your child suffers a Critical Illness Event listed on page 11 under the Child's Critical Illness Option.

<sup>1</sup> Not available when structured through superannuation.

Included Benefits apply if Life insurance is shown on your Policy Schedule. For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.



## Optional Benefits

The following options are available with Life insurance.

Benefit	Description
<b>Premium Relief Option</b>	If the Life Insured is unable to work for at least three consecutive months due to Sickness or Injury, we'll waive your premiums. This option ends on the earlier of the Life Insured returning to work, earning an income or the Policy anniversary before their 65th birthday.
<b>Business Insurance Option<sup>1</sup></b>	You can increase your Life insurance without providing additional health information on the occurrence of a valid business event. See over for more information on the Business Insurance Option.

<sup>1</sup> Not available when structured through the Fund.

Optional Benefits only apply if shown on your Policy Schedule and are available at an additional cost.

For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

## Business Insurance Option

Under the Business Insurance Option, you can apply to increase cover with only financial information required within 30 days of one of the below business events or within 30 days of the Policy anniversary following the business event. A limit of one increase can be made each year and the reason for the increase must be the same as that for which the application for the Business Insurance Option was made, as determined by us.

Business events:

- Business value: an increase in the Life Insured's share or value of the business entity for which this cover was originally established;
- Key-person value: an increase in the value of the Life Insured key-person to the business entity for which the cover was originally established; or
- Loan guarantee: an increase in the level of a business loan for which the Life Insured is a guarantor.

Applications must be made within the specified timeframe and prior to the Policy anniversary before the Life Insured turns 65. Limits apply to benefit increases, for example three times the original Benefit Amount to a set maximum depending on the type of insurance.

If you select this option, the following benefits will not apply:

- Inflation Protection Benefit
- Guaranteed Future Insurability Benefit
- Death Buy-Back Option on TPD insurance
- Death Buy-Back Benefit on Critical Illness insurance
- Premium Relief Option
- Double TPD Option
- Double Critical Illness Option.

## Accelerated Protection Critical Illness insurance

We pay a lump sum if you are diagnosed with a specified medical condition like Cancer, Heart Attack or Stroke. We pay the Benefit Amount you choose even if you're still able to work.

We give you the flexibility to have Critical Illness insurance in three different ways:

- on its own;
- Attached to Life insurance; or
- Linked to Life insurance.

This section details some important information about the benefits included with Critical Illness insurance. Medical conditions covered under Critical Illness insurance are defined in the Policy Document and are only paid if the condition or the circumstances leading to the claim first occurs after the Plan start date. For all the terms and conditions, including the definitions of the conditions covered, speak to your financial adviser and ask for a copy of the Policy Document.

Eligibility	
<b>Premium type:</b>	Entry ages (next birthday):
– Stepped premiums	16 - 62
– Level premiums	16 – 60
<b>Expiry age</b>	Policy anniversary before the Life Insured turns 70. Policy anniversary before the Life Insured turns 100 if Attached or Linked to Life insurance.
<b>Maximum Benefit Amount that can be applied for</b>	\$2,000,000 If Critical Illness insurance is Attached or Linked, it cannot exceed the Life insurance.
<b>Available through superannuation</b>	No.

### Included Benefits

To help you choose the Critical Illness insurance that suits your needs, we've included a table of benefits comparing Critical Illness insurance Standard with Critical Illness insurance Premier.

Standard	Premier	Benefit	Description
✓	✓	<b>Critical Illness Benefit</b>	A lump sum payment for a range of conditions listed on page 10 until the Policy anniversary before the Life Insured turns 70. If your Critical Illness insurance is Attached or Linked to Life insurance, cover continues but the only Critical Illness condition that applies is Loss of Independent Existence.
✓	✓	<b>Paralysis Support Benefit</b>	We double the lump sum payment, to a maximum of \$2,000,000, if the Life Insured becomes paralysed.
✓	✓	<b>Death Buy-Back Benefit</b>	You can repurchase your Life insurance after the payment of 100% of the Critical Illness Benefit, Paralysis Support Benefit or TPD Benefit (if applicable). This benefit only applies if Critical Illness insurance or TPD insurance (if applicable) is Attached or Linked to Life insurance. Buy-back requests must be made within the specified timeframe and before the Life Insured turns 70. The repurchased cover is subject to the limitations and conditions applicable to the original Policy. The Death Buy-Back Benefit does not apply where you have selected the Double Critical Illness Option or the Double TPD Option.

Standard	Premier	Benefit	Description
✓	✓	<b>Inflation Protection Benefit</b>	An annual automatic increase to your cover in line with Consumer Price Index or not less than 5%. Increased cover affects your premium, so you have the option to remove this benefit, which will reduce the size of your premium increases.
✓	✓	<b>Premium Freeze Benefit</b>	Your premiums stay the same by reducing your cover each year. This is available from the Life Insured's 30th birthday on stepped premium policies only.
✓	✓	<b>Guaranteed Future Insurability Benefit</b>	Increase your cover without providing additional health information after significant life events such as marriage, having a baby, taking out a mortgage for your own home or increasing your stake in a business in which you are a key person. Applications must be made within the specified timeframe and before the Life Insured turns 55. Benefit increases can only be exercised once in any 12 month period and limits apply, for example the lesser of 25% of your original benefit or \$200,000. Not available if a medical loading or medical exclusion applies to your insurance.
✓	✓	<b>Financial Planning Benefit</b>	We'll reimburse up to \$5,000 for professional financial planning advice if you receive a full claim payment. Your financial plan must be prepared by a financial adviser within 12 months of the date we finalise your claim. We reserve the right to see a copy of the financial plan.
✓	✓	<b>Accommodation Benefit</b>	Accommodation costs of an Immediate Family Member will be met, up to \$250 per day and for a period of up to 14 days, if we pay the Critical Illness Benefit and the Life Insured is confined to bed more than 100km away from home.
✓	✓	<b>Grief Counselling Benefit</b>	This Benefit is available to you or your Immediate Family Member who need support and grief counselling in the event of a claim. Up to three counselling sessions, to a total maximum cost of \$1,000, may be available for the Life Insured and/or their immediate family with a counsellor approved by us.
✓	✓	<b>Childs' Critical Illness Benefit</b>	We will pay a lump sum payment of \$10,000 if your child suffers a Critical Illness Event listed on page 11 under the Child's Critical Illness Option.
✗	✓	<b>Advancement Benefit</b>	An advance payment to cover immediate expenses if the Life Insured experiences one of the events listed in the Advancement Benefit Events table on page 10, to the amount shown. Payment of this benefit reduces your Critical Illness Benefit by the amount paid.
✗	✓	<b>Female Critical Illness Benefit</b>	We pay an early payment of 20% of your Benefit Amount (to a maximum of \$50,000) for conditions including Pregnancy Complications and Congenital Abnormalities events. See the conditions covered and further information on page 10. Payment of this benefit reduces your Critical Illness Benefit by the amount paid.
✗	✓	<b>Needlestick Benefit<sup>1</sup></b>	If the occupation class of the Life Insured is AA+ as specified in the Policy Schedule, the Needlestick Benefit will be payable if the Life Insured suffers Occupationally-Acquired Hepatitis B or C. The amount payable is the Benefit Amount, to a maximum of \$1,000,000.

<sup>1</sup> If you choose Critical Illness Premier in conjunction with the Critical Illness Option under Income Protection, you will be limited to a maximum benefit of \$1 million across all policies issued by us in the event of Occupationally-Acquired Hepatitis B or C.

Included Benefits apply if Critical Illness insurance Standard or Premier is shown on your Policy Schedule.

For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

**Critical Illness conditions**

The following conditions are covered under Critical Illness insurance. For some Critical Illness conditions, we pay less than 100% of the Benefit Amount, for example Angioplasty and Minor Heart Attack payments are limited to 25% of the Critical Illness benefit, up to a maximum of \$50,000.

Heart conditions	
• Angioplasty <sup>1,2</sup>	• Heart Valve Surgery <sup>1</sup>
• Aortic Surgery	• Open Heart Surgery <sup>1</sup>
• Cardiomyopathy	• Out of Hospital Cardiac Arrest <sup>1</sup>
• Coronary Artery Bypass Surgery <sup>1</sup>	• Primary Pulmonary Hypertension
• Minor Heart Attack <sup>1,3</sup>	• Triple Vessel Angioplasty <sup>1</sup>
• Heart Attack <sup>1</sup>	
Neurological conditions	
• Alzheimer's Disease	• Motor Neurone Disease
• Coma	• Multiple Sclerosis
• Dementia	• Muscular Dystrophy
• Encephalitis and Meningitis	• Paralysis
• Major Head Trauma	• Parkinson's Disease
• Meningococcal Disease	• Stroke <sup>1</sup>
Permanent conditions	
• Blindness	• Loss of a Single Limb
• Loss of Hearing	• Loss of Speech
• Loss of Independent Existence	
Organ disorders	
• Chronic Kidney Failure	• Pneumonectomy
• Chronic Liver Failure	• Severe Burns
• Chronic Lung Failure	• Severe Diabetes <sup>4</sup>
• Major Organ Transplant	
Blood disorders	
• Aplastic Anaemia	• Occupationally-Acquired HIV
• Medically-Acquired HIV	• Occupationally-Acquired Hepatitis B or C <sup>4,5</sup>
Cancer	
• Benign Brain Tumour	• Cancer <sup>1</sup>
Other events	
• Intensive Care	• Severe Rheumatoid Arthritis <sup>4</sup>

1 Some restrictions apply to these conditions. Refer to the Policy Document for more information. These conditions are also not covered under Accelerated Protection Interim Cover. For more information on Interim Cover see page 39.  
 2 This condition has a maximum payment of \$50,000, unless a benefit is payable under Triple Vessel Angioplasty.  
 3 This condition has a maximum payment of \$50,000 and is payable only once.  
 4 This condition only applies under Critical Illness insurance Premier.  
 5 These conditions only apply under the Needlestick Benefit.

**Advancement Benefit**

The events and the amount to be paid under the Advancement Benefit are listed in the following table.

Advancement Benefit Events	Amount to be paid
• Loss of Hearing in one ear; or • Loss of Sight in one eye	10% of the Benefit Amount to a maximum of \$100,000
• Carcinoma In Situ <sup>1</sup> ; • Diagnosed Benign Brain Tumour; • Early Stage Chronic Lymphocytic Leukaemia; • Early Stage Melanoma; or • Early Stage Prostate Cancer	25% of the Benefit Amount to a maximum of \$100,000
• Adult onset insulin-dependent diabetes mellitus diagnosed after age 30; • Severe Crohn's Disease; or • Severe Ulcerative Colitis	20% of the Benefit Amount to a maximum of \$100,000
• Partial Alzheimer's Disease	25% of the Benefit Amount to a maximum of \$50,000

1 The maximum payment for Carcinoma In Situ of the Cervix Uteri classified as Cervical Intraepithelial Neoplasia grade 3 (CIN-3) will be 10% of the Benefit Amount to a maximum of \$100,000.

**Female Critical Illness Benefit**

The following conditions are covered by our Female Critical Illness Benefit. Cover under Female Pregnancy Complications and Congenital Abnormalities ends at the Policy anniversary before the Life Insured turns 45.

Female Critical Illness Events	Medical conditions
<b>Female Pregnancy Complications</b>	• Eclampsia of Pregnancy • Disseminated Intravascular Coagulation • Ectopic Pregnancy • Hydatidiform Mole • Still Birth
<b>Congenital Abnormalities<sup>1</sup></b>	• Down's Syndrome • Spina Bifida Myelomeningocele • Tetralogy of Fallot • Transposition of Great Vessels • Congenital Blindness • Congenital Deafness
<b>Other Events</b>	• Osteoporosis • Lupus

1 The child must survive 30 days or longer.

Please note that Female Pregnancy Complications and Congenital Abnormalities are only covered from 12 months after the Plan start date. Other Events are covered three months after the Plan start date.

## Optional Benefits

The following options are available on both Standard and Premier Critical Illness insurance. Optional Benefits only apply if shown on your Policy Schedule and are available at an additional cost.

Benefit	Description
<b>Critical Illness Reinstatement Option</b>	You can repurchase your Critical Illness insurance after the payment of a Critical Illness benefit, Advancement Benefit, Needlestick Benefit or Female Critical Illness Benefit. Applications must be made within the timeframe specified in the Policy Document and before the Life Insured turns 65. The repurchased cover will be subject to the limitations and conditions applicable to the original Policy.
<b>Double Critical Illness Option</b>	This option is available when Critical Illness insurance is Attached to Life insurance and means that payment of the Critical Illness Benefit will not reduce your Life insurance and future premiums will be waived. The Life insurance will not be eligible for increases under the Inflation Protection Benefit, Guaranteed Future Insurability Benefit and the Business Insurance Option (if applicable) when the Critical Illness Benefit is paid. The Life Insured must survive a Critical Illness Event for at least 14 days to be eligible to claim under this option.
<b>Child's Critical Illness Option</b>	We pay a lump sum payment up to \$200,000 if an insured child first suffers from one or more of the conditions listed below and we offer grief counselling to immediate family members.
<b>Premium Relief Option</b>	If the Life Insured is unable to work for at least three consecutive months due to Sickness or Injury, we'll waive your premiums. This option ends on the earlier of the Life Insured returning to work, earning an income or the Policy anniversary before their 65th birthday.
<b>Business Insurance Option</b>	You can increase your Critical Illness insurance in line with Life insurance without medical Underwriting on the occurrence of a valid business event. See page 7 for more information on the Business Insurance Option. Only available when Critical Illness insurance is Attached to Life insurance.

For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

### Child's Critical Illness Option

The following conditions to the right are covered by our Child's Critical Illness Option, so please take the time to review this list carefully. This option is available for your financially dependent children aged (next birthday) between two and 15 at the time of application. Cover expires on the Policy anniversary before the insured child's 19th birthday.

The sum of all payments per child under the Child's Critical Illness Option and Child's Critical Illness Benefit (where applicable), including cover with TAL and any other organisation will be limited to \$250,000.

### Critical Illness Events under the Child's Critical Illness Option are:

- Death
- Terminal Illness
- Aplastic Anaemia
- Benign Brain Tumour
- Blindness
- Cancer<sup>1</sup>
- Cardiomyopathy
- Chronic Kidney Failure
- Coma
- Encephalitis and Meningitis
- Heart Attack<sup>1</sup>
- Loss of Hearing
- Loss of Limbs
- Loss of Limbs and Sight
- Loss of Speech
- Major Head Trauma
- Major Organ Transplant
- Meningococcal Disease
- Paralysis (the Paralysis Support Benefit will not apply)
- Severe Burns
- Stroke<sup>1</sup>
- Subacute Sclerosing Panencephalitis

<sup>1</sup> Some restrictions apply to these conditions. Refer to the Policy Document for more information.

## Accelerated Protection TPD insurance

We pay a lump sum for Total and Permanent Disability. We pay the Benefit Amount you choose.

We give you the flexibility to have TPD insurance in four different ways:

- on its own;
- Attached to Life insurance;
- Attached to Critical Illness insurance; or
- Linked to Life insurance.

This section details some important information about the benefits included with TPD insurance. For all the terms and conditions, speak to your financial adviser and ask for a copy of the Policy Document.

Eligibility	
<b>Premium type:</b>	Entry ages (next birthday):
• <b>Stepped premiums</b>	16 - 62
• <b>Level premiums</b>	16 – 60
<b>Expiry age</b>	Policy anniversary before the Life Insured turns 65. Policy anniversary before the Life Insured turns 100 if Attached or Linked to Life Insurance.
<b>Maximum Benefit Amount that can be applied for</b>	\$5,000,000 (Restrictions apply depending on occupation and age.) If TPD insurance is Attached or Linked it cannot exceed the Life insurance and/or Critical Illness insurance.
<b>Available through superannuation</b>	Yes. Only available through the Fund when Attached to Life insurance. For more information see page 32.

### Included Benefits

The following benefits are standard on our TPD insurance.

Benefit	Description
<b>TPD Benefit</b>	<p>A lump sum payment if the Life Insured becomes Totally and Permanently Disabled. Your definition of TPD depends on which of the following definitions applies under your insurance:</p> <ul style="list-style-type: none"> <li>• Any Occupation;</li> <li>• Own Occupation<sup>1</sup>; or</li> <li>• Activities of Daily Living (ADL).</li> </ul> <p>If your TPD insurance is Attached or Linked to Life insurance and your definition is Any Occupation or Own Occupation, at the Policy anniversary prior to your 65th birthday your definition is replaced with cover for Loss of Independent Existence, Loss of Limbs and Blindness.</p> <p>Where Superlink is indicated in your Policy Schedule the 'Own Occupation' definition of TPD insurance applies, however claims are first assessed using the 'Any Occupation' definition and the SIS definition of Permanent Incapacity.</p> <p>For more information on these definitions see page 35.</p> <p>Unless structured through superannuation, we also make advanced payments of this benefit if the Life Insured suffers the Loss of a Single Limb or the Loss of Sight in one eye. Payment is the lesser of 25% of the Benefit Amount or \$500,000. This payment is made once and reduces the TPD benefit by the amount paid. Only available if the condition or circumstances leading to the claim occur after the Plan start date.</p>
<b>Inflation Protection Benefit</b>	An annual automatic increase to your cover in line with Consumer Price Index or not less than 5%. Increased cover affects your premium, so you have the option to remove this benefit which will reduce the size of your premium increases.
<b>Premium Freeze Benefit</b>	Your premiums stay the same by reducing your cover each year. This is available from the Life Insured's 30th birthday on stepped premium Policies only.
<b>Guaranteed Future Insurability Benefit</b>	Increase your cover without providing additional health information after significant life events such as marriage, having a baby, taking out a mortgage for your own home or increasing your stake in a business in which you are a key person. Applications must be made within the specified timeframe and before the Life Insured turns 55. Benefit increases can only be exercised once in any 12-month period and limits apply, for example the lesser of 25% of your original benefit or \$200,000. Not available if a medical loading or medical exclusion applies to your insurance.

<sup>1</sup> Not available when structured through superannuation.



Benefit	Description
<b>Child's Critical Illness Benefit<sup>1</sup></b>	We will pay a lump sum payment of \$10,000 if your child suffers a Critical Illness Event listed on page 11 under the Child's Critical Illness Option.
<b>Financial Planning Benefit<sup>1</sup></b>	We'll reimburse up to \$5,000 for professional financial planning advice if you receive a full claim payment. Your financial plan must be prepared by a financial adviser within 12 months of the date we finalise your claim and we reserve the right to see a copy of the financial plan.
<b>Accommodation Benefit<sup>1</sup></b>	Accommodation costs of an Immediate Family Member will be met, up to \$250 per day and for a period of up to 14 days, if we pay the TPD Benefit and the Life Insured is confined to bed more than 100km away from home.
<b>Grief Counselling Benefit<sup>1</sup></b>	This Benefit is available to you or your Immediate Family Member who need support and grief counselling in the event of a claim. Up to three counselling sessions, to a total maximum cost of \$1,000, may be available for the Life Insured and/or their immediate family with a counsellor approved by us.

<sup>1</sup> Not available when structured through superannuation.

Included Benefits apply if TPD insurance is shown on your Policy Schedule. For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

## Optional Benefits

The following options are available on TPD insurance.

Benefit	Description
<b>Death Buy-Back Option</b>	You can repurchase your Life insurance after the payment of 100% of TPD insurance. This option is only available if TPD insurance is Attached or Linked to Life insurance. Buy-back requests must be made within the specified timeframe and before the Life Insured turns 65. The repurchased cover will be issued subject to the limitations and conditions applicable to the original Policy. The Death Buy-Back Option is not available where the Double Critical Illness Option or the Double TPD Option has been selected.
<b>Double TPD Option</b>	This option is available when TPD insurance is Attached to Life insurance and means that payment of the TPD Benefit will not reduce your Life insurance and future premiums will be waived. The Life insurance will not be eligible for increases under the Inflation Protection Benefit, Guaranteed Future Insurability Benefit and the Business Insurance Option (if applicable) when the TPD Benefit is paid.
<b>Premium Relief Option</b>	If the Life Insured is unable to work for at least three consecutive months due to Sickness or Injury, we will waive your premiums. This option ends on the earlier of the Life Insured returning to work, earning an income or the Policy anniversary before their 65th birthday.
<b>Business Insurance Option<sup>1</sup></b>	You can increase your TPD insurance in line with Life insurance without medical Underwriting on the occurrence of a valid business event. See page 7 for more information on the Business Insurance Option. Only available when TPD insurance is Attached to Life insurance.

<sup>1</sup> Not available when structured through superannuation.

Optional Benefits only apply if shown on your Policy Schedule and are available at an additional cost. For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

## Accelerated Protection Income Protection

We provide a replacement income when Sickness or Injury prevents you from working. The amount we pay depends on the Benefit Amount and the cover you choose.

Cover	Benefit	Waiting Period and Benefit Period
<b>Income Protection Super</b>	Pays a monthly benefit to replace up to 75% of your income for Total Disability or Partial Disability. Available through superannuation with option of Superlink IP.	You choose your: <ul style="list-style-type: none"> <li>• Waiting Period or the length of time off work before you're eligible to receive benefits.</li> <li>• Benefit Period or the length of time benefits are paid.</li> </ul>
<b>Income Protection Standard</b>	Pays a monthly benefit to replace up to 75% of your income for Total Disability or Partial Disability. Comprehensive protection with a range of standard benefits.	
<b>Income Protection Premier</b>	Pays a monthly benefit to replace up to 75% of your income for Total Disability or Partial Disability. Comprehensive protection with the full range of benefits.	
<b>Income Protection Optimal</b>	Pays a monthly benefit for a set period of time, depending on the cause of disability.	Waiting Period and Benefit Period determined by the cause of disability.

The following sections detail some important information about the different types of Income Protection. Before choosing your Income Protection, you should consider your personal needs and talk to your financial adviser about your individual requirements. For all the terms and conditions of this insurance, speak to your financial adviser and ask for a copy of the Policy Document.

## Income Protection Super, Standard and Premier

Eligibility	
<b>Premium type:</b>	Entry ages (next birthday):
– Stepped premiums	19 - 64 (the maximum entry age may be 55 or 60 for certain occupations and Benefit Periods)
– Level premiums	19 - 60 (the maximum entry age may be 55 for certain occupations and Benefit Periods)
<b>Expiry age</b>	Policy anniversary before the Life Insured turns 65 for 1, 2 and 5 year, and 'to age 65' Benefit Periods. This increases to 70 for a 'to age 70' Benefit Period.
<b>Maximum Benefit Amount (inclusive of Retirement Protection Option and Disability Plus Option) that can be applied for</b>	\$30,000 per month for Benefit Periods of five years or greater. A further \$30,000 per month is available on a one or two year Benefit Period.
<b>Type of cover (this affects the amount of benefit payable)</b>	<ul style="list-style-type: none"> <li>• Indemnity</li> <li>• Agreed Value</li> </ul>
<b>Waiting Periods available</b>	<ul style="list-style-type: none"> <li>• 2 weeks</li> <li>• 4 weeks</li> <li>• 8 weeks</li> <li>• 13 weeks</li> <li>• 26 weeks</li> <li>• 52 weeks</li> <li>• 104 weeks</li> </ul>
<b>Benefit Periods available</b>	<ul style="list-style-type: none"> <li>• 1 year</li> <li>• 2 years</li> <li>• 5 years</li> <li>• to age 65</li> <li>• to age 70</li> </ul>
<b>Available through superannuation</b>	Yes for Income Protection Super only. For more information see page 32.

See page 35 of this PDS for some important definitions relating to Income Protection. Please note that some features may not be available for certain occupations and age groups.

## Included Benefits

To help you choose the Income Protection that suits your needs, we have included a table of benefits comparing Income Protection Super, Standard and Premier.

Super	Standard	Premier	Benefit	Description
✓	✓	✓	<b>Total Disability Benefit</b>	A monthly payment that covers up to 75% of the Life Insured's normal ongoing income if Totally Disabled at the end of your chosen Waiting Period. The Benefit Amount is paid monthly in arrears. For Premier, if the Life Insured is unable to work for more than ten hours per week, his or her Monthly Earnings will not be taken into account. Please see definitions on page 35.
✓	✓	✓	<b>Partial Disability Benefit</b>	A monthly payment when the Life Insured is only able to work in a reduced capacity due to Sickness or Injury. The Benefit Amount takes the Life Insured's Pre-Disability Earnings and any Monthly Earnings during the month into account.
✓	✓	✓	<b>Inflation Protection Benefit</b>	An annual automatic increase to your cover in line with Consumer Price Index or not less than 3%. Increased cover affects your premium, so you have the option to remove this benefit, which will reduce the size of your premium increases.
✓	✓	✓	<b>Death Benefit</b>	A lump sum payment of six times the Benefit Amount to a maximum of \$50,000 if the Life Insured dies.
✓	✓	✓	<b>Concurrent Disability Benefit</b>	If Total Disability or Partial Disability results from separate Sickness or Injury, your benefit payments are calculated according to the Sickness or Injury that provides the highest payment. This ensures you are always receiving the maximum benefit you are entitled to.
✓	✓	✓	<b>Recurrent Disability Benefit</b>	If a disability recurs from the same or related cause within 12 months of a claim ending, we treat it as a continuation of the original claim which means no Waiting Period before payments recommence. Please note all claim periods will be added together to calculate the maximum Benefit Period for the disability.
✓	✓	✓	<b>Waiver of Premium Benefit</b>	We waive your Income Protection premiums while the Life Insured receives a benefit payment for Total Disability or Partial Disability.
✓	✓	✓	<b>Elective Surgery Benefit</b>	The Life Insured is considered Totally Disabled due to Sickness if they're disabled as a result of a transplant, surgery to improve their appearance or elective surgery on the advice of a Medical Practitioner. Not applicable when surgery occurs within six months of commencement, reinstatement or an increase in benefit.
✓	✓	✓	<b>Bed Confinement Benefit</b>	For each day you're Bed Confined, on the advice of a Medical Practitioner, a proportion of the Benefit Amount can be paid under certain circumstances. The confinement must continue for three consecutive days or more during the Income Protection Waiting Period.
✗	✓	✓	<b>Family Support Benefit</b>	We pay a monthly benefit of up to \$5,000 for up to three months if an Immediate Family Member stops paid work to care for the Life Insured. The Life Insured must be Totally Disabled for 30 consecutive days to be eligible. The benefit is reduced by the amounts reimbursed from elsewhere.
✗	✓	✓	<b>Housekeeper Benefit</b>	We pay a monthly benefit of up to \$5,000, for up to six months, to a non-family member that the Life Insured is totally reliant upon. The Life Insured must be Totally Disabled for 30 consecutive days and bed confined at home to be eligible. The benefit is reduced by the amounts reimbursed from elsewhere.
✗	✓	✓	<b>Scheduled Injury Benefit</b>	We pay for a specific period for certain events, based on the nature of the injury. See page 17 for more information.
✓	✓	✓	<b>Blood Borne Diseases Benefit</b>	If the Life Insured is a health care professional and they contract a blood borne disease such as HIV, Hepatitis B or C and they either normally perform Exposure Prone Procedures or suffer a reduction in patients due to disclosing the disease, we will assess as disabled even if they are physically able to work.
✓	✗	✗	<b>Superannuation Pause Benefit</b>	In the event the Life Insured has ceased working in a Gainful Occupation due to reasons other than Sickness or Injury, he or she can apply to temporarily suspend cover and premium payments for up to 12 consecutive months. Only available when cover is structured through superannuation.

## 2 Accelerated Protection Benefits *continued*

Super	Standard	Premier	Benefit	Description
✗	✗	✓	<b>Child Care Benefit</b>	We will pay reimbursement costs, of an additional 5% of the Benefit Amount up to \$500 per month, incurred in relation to providing outside care for any children under the age of 12 as a result of your Sickness or Injury, for a maximum of three months.
✗	✗	✓	<b>Child's Critical Illness Benefit</b>	We will pay a lump sum payment of three times the Benefit Amount to a maximum of \$25,000 if your child suffers a Critical Illness Event listed on page 11 under the Child's Critical Illness Option.
✗	✗	✓	<b>Rehabilitation Benefit</b>	Cover for participation in a pre-approved Rehabilitation Program. The amount paid is 50% of the Benefit Amount.
✗	✗	✓	<b>Rehabilitation Expense Reimbursement Benefit</b>	We reimburse for participation in a pre-approved Rehabilitation Program to a maximum of six times the Benefit Amount but excludes medical consultations or therapy.
✗	✗	✓	<b>Overseas Assistance Benefit</b>	Reimbursement of up to three times the Benefit Amount for airfare costs for emergency transportation back to Australia if the Life Insured suffers Total Disability overseas lasting for at least 30 consecutive days.
✗	✗	✓	<b>Accommodation and Transport Benefit</b>	We will reimburse accommodation costs for your family of up to \$250 per day, for a maximum of 30 days, and transport costs for the Life Insured of up to \$500 when the Life Insured is Totally Disabled, and needs to travel more than 100km from home for treatment.
✗	✗	✓	<b>Job Security Benefit</b>	We pay the Life Insured's employer one payment of the Benefit Amount, if the insured is Totally Disabled for two months and subsequently returns to paid work with the same employer. To be eligible, the Life Insured must not directly or indirectly own all or part of the business.
✗	✗	✓	<b>Involuntary Unemployment Benefit</b>	We waive your Income Protection premiums, including premiums for any optional benefits, if the Life Insured becomes involuntarily unemployed for reasons other than Sickness or Injury for up to three consecutive months from the date of unemployment. The Life Insured will continue to be covered over this period. This only applies if you have had cover for six months and you are both the Policy Owner and the Life Insured. You must resume paying premiums at the end of this period.
✗	✗	✓	<b>Return to Work Benefit</b>	If the Life Insured returns to paid work for at least 30 hours a week following three months of receiving Rehabilitation Benefits, we'll pay the Benefit Amount when returning to work, and again on the three and six-month anniversaries of consecutive employment.
✗	✗	✓	<b>Premium Pause Benefit</b>	Temporarily suspend your premiums and cover for up to 12 months if you become unemployed or are on long term leave. Available after 12 months of cover. Acceptable evidence must be provided. Insurance must be restarted within 12 months. There'll be no cover during the temporary suspension and for a 90-day period after the restart.
✗	✗	✓	<b>Cover Continuation Benefit</b>	If the Life Insured is 55 or less at the time cover started and you have selected a Benefit Period that ends at age 65, and the Life Insured is still working, you can continue cover until age 70 with a one-year Benefit Period without providing additional health information. Not available if on claim or a medical loading or medical exclusion applies.
✗	✗	✓	<b>Guaranteed Future Insurability Benefit</b>	Increase your insurance by up to 15% every third Policy anniversary, to a maximum of \$30,000, without providing additional health information after an income increase. Not available if health or pastime loadings or exclusions apply to your cover.
✗	✗	✓	<b>Change of Waiting Period Benefit</b>	Shorten your Waiting Period if your employment status changes. Occupational and financial evidence required. See page 17 for the Change of Waiting Period Benefit table.

Included Benefits apply if Income Protection Super, Standard or Premier is shown on your Policy Schedule.

For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

### Change of Waiting Period Benefit

The Waiting Period can be shortened as per the following table.

Existing Waiting Period	New shortened Waiting Period
104 weeks or 52 weeks	13 weeks or 26 weeks
26 weeks	13 weeks
13 weeks	4 weeks

### Scheduled Injury Benefit

(Not available through Income Protection Super)

The Scheduled Injury Benefit provides payment for a specific period for certain events, based on the nature of the Injury and the potential impact to your lifestyle and ability to earn an income.

If you suffer from a Scheduled Injury, the Benefit Amount will be payable from the date of Injury for the lesser of the Payment period as outlined in the table to the right and the Benefit Period. Under the Scheduled Injury Benefit, you can choose to receive your benefit payments monthly in arrears or in advance for the first six months of any payment period.

If the Scheduled Injury makes you eligible for a benefit payment under the Accident Benefit Option or the Critical Illness Option as described under Optional Benefits on the following page, and/or the Scheduled Injury Benefit, the greater of these benefit payments will be paid.

Scheduled Injury	Payment period (in months)
Paralysis	60
Loss of:	
• both feet or hands or sight in both eyes	24
• any combination of two of, a hand, a foot and sight in one eye	24
• one leg or arm	18
• one foot or hand or sight in one eye	12
• the thumb and index finger of the same hand	6
Fracture of:	
• thigh or pelvis	3
• leg (between the knee and foot), kneecap, upper arm, shoulder bone or jaw	2
• skull (excluding bones of the nose and face)	2
• forearm (above the wrist), collarbone or heel	1
• wrist	1
• vertebrae	1

Loss means the total and permanent loss of:

- the use of the hand or foot from the wrist or ankle joint;
- the use of the arm or leg from the elbow or knee joint;
- the use of the thumb and index finger from the first phalange joint; or
- sight, to the extent that visual acuity in the eye, on a Snellen Scale after correction by a suitable lens, is less than 6/60 or to the extent that the visual field is reduced to 10 degrees or less of arc.

Fracture means a bone fracture requiring the application of a plaster cast or a similar immobilising device by a Medical Practitioner.

## Optional Benefits

The following options are available on Income Protection Super, Standard and Premier.

Available to Super	Available to Standard and Premier	Benefit	Description
✓	✓	<b>Increasing Claim Option</b>	Ensures your benefit payments keep up with inflation. While you are receiving payments, we will increase benefit payments in line with Consumer Price Index on the anniversary of the commencement of continuous benefit payments. This increase is capped to 5% if Income Protection is structured through superannuation.
✓	✓	<b>Accident Benefit Option</b>	A proportion of your overall Benefit Amount is paid for each day the Life Insured is disabled if they are Injured and Totally Disabled for three consecutive days during the Waiting Period. Only available under two and four week Waiting Periods.
✗	✓	<b>Critical Illness Option</b>	A lump sum payment of six times the Income Protection Benefit Amount may be provided in addition to any Total Disability or Partial Disability payments for a range of conditions including Cancer, Heart Attack and Stroke. This payment helps cover the financial impact of medical treatment and expenses. This option is only available for Waiting Periods up to and including 13 weeks. The Critical Illness conditions covered are the same as those under the Critical Illness Benefit within Critical Illness Standard insurance, as listed in the table on page 10.
✗	✓	<b>Needlestick Benefit<sup>1</sup></b>	If the occupation class of the Life Insured is AA+ as specified in the Policy Schedule, the Needlestick Benefit will be payable under the Critical Illness Option when the Life Insured suffers Occupationally-Acquired HIV or Occupationally-Acquired Hepatitis B or C.  We will increase the amount we will pay under the Critical Illness Option to fifty times the Benefit Amount to a maximum of \$1,000,000, and the Critical Illness Option will end.
✗	✓	<b>Retirement Protection Option</b>	Increase protection by up to an additional 10% of Monthly Earnings, to a maximum benefit of \$3,000, to ensure your superannuation savings continue to grow while the Life Insured is disabled. The maximum Benefit Amount that can be applied for is inclusive of the amount insured under this option.
✗	✓	<b>Disability Plus Option</b>	Increase protection by up to an additional 50% of Monthly Earnings on top of the Benefit Amount to a maximum \$15,000 per month to protect against severe disability. The maximum Benefit Amount that can be applied for is inclusive of the amount insured under this option.
✓	✓ Only available for Standard	<b>Mental Health Discount Option</b>	Receive a premium discount if you reduce your Benefit Period for mental illness to a maximum of 24 months in total. Not available: <ul style="list-style-type: none"> <li>• on Income Protection Premier;</li> <li>• on a 52 or 104 week Waiting Period;</li> <li>• if your Benefit Period is one or two years;</li> <li>• if the Life Insured has a history of mental illness and a mental health exclusion would be applied during Underwriting.</li> </ul>
✓	✓	<b>Superlink IP</b>	Superlink your Income Protection Super Policy to an Income Protection Standard or Premier Policy held outside of superannuation. In the event a claim is payable, the total amount paid under the two Policies will be equal to the amount that would have been paid under a single Income Protection Standard or Premier Policy (as applicable) issued outside of superannuation.  Critical Illness Option, Retirement Protection Option and Disability Plus Option are available on the Income Protection Standard or Premier Policy held outside of superannuation.

<sup>1</sup> If you choose Critical Illness Premier in conjunction with the Critical Illness Option under Income Protection, you will be limited to a maximum benefit of \$1 million across all policies issued by TAL in the event of Occupationally-Acquired Hepatitis B or C.

Optional Benefits only apply if shown on your Policy Schedule and are available at an additional cost.

For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.



# Income Protection Optimal

Eligibility	
<b>Premium type:</b> • <b>Stepped premiums</b>	Entry ages (next birthday): 19 - 64 (60 for certain occupations)
<b>Expiry age</b>	Policy anniversary before the Life Insured turns 70.
<b>Maximum Benefit Amount that can be applied for</b>	\$30,000 per month All applications are subject to the Life Insured's financial needs.
<b>Available through superannuation</b>	No

See page 35 of this PDS for some important definitions relating to Income Protection Optimal. Some features may not be available for certain occupation and age groups.

## Included Benefits

The following benefits are standard on Income Protection Optimal.

Benefit	Description
<b>Total Disability Benefit</b>	We pay a monthly benefit if the Life Insured is Totally Disabled due to a: <ul style="list-style-type: none"> <li>• Specified Injury;</li> <li>• Specified Critical Illness; or</li> <li>• Sickness or Injury other than a Specified Injury or Specified Critical Illness.</li> </ul> See page 20 for more information. The amount we pay will vary depending on the length of the claim.
<b>Partial Disability Benefit</b>	We pay a monthly benefit if the Life Insured is Partially Disabled following a period of Total Disability of at least 14 continuous days. Where Partial Disability is caused by an Injury or Sickness (other than a Specified Critical Illness), the Partial Disability Benefit starts to accrue at the end of 30 continuous days of disability and will be paid monthly in arrears. Partial Disability must occur prior to the Life Insured's 65th birthday.
<b>Waiver of Premium Benefit</b>	We waive your Income Protection Optimal premiums while the Life Insured receives a benefit payment for Total Disability or Partial Disability.
<b>Death Benefit</b>	A lump sum payment of three times the monthly benefit, up to \$50,000, if the Life Insured dies while we are paying a benefit under Income Protection Optimal.
<b>Recurring Claim Benefit</b>	If a disability recurs from the same or related cause within 12 months of a claim ending, it will be treated as a continuation of the original claim and the benefits will recommence for the remaining part of the Benefit Period. You also have the option of having the claim treated as a new claim.
<b>Inflation Protection Benefit</b>	An annual automatic increase to your cover in line with Consumer Price Index or not less than 3%. Increased cover affects your premium, so you have the option to remove this benefit, which will reduce the size of your premium increases.
<b>Blood Borne Diseases Benefit</b>	If the Life Insured is a health care professional and they contract a blood borne disease such as HIV, Hepatitis B or C and they either normally perform Exposure Prone Procedures or suffer a reduction in patients due to disclosing the disease, we will assess as disabled even if they are physically able to work.

Included benefits apply if Income Protection Optimal is shown on your Policy Schedule.

For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

**Total Disability caused by a Specified Injury**

If the Life Insured is Totally Disabled due to a Specified Injury, we pay the Total Disability Benefit for the Minimum Payment Period that applies to the Specified Injury as shown below. Payments are made monthly in advance from the first day of Total Disability, whether or not the Life Insured is working.

Specified Injury	Minimum Payment Period (in months)
1 The total and permanent loss of the use of: A. the hand from the wrist; or B. the foot from the ankle joint.	12
2 The total and irrecoverable loss of an eye or the sight in an eye.	12
3 The complete severance of the thumb and index finger from the first phalangeal joint on the same hand.	6
4 The Fracture of: A. Leg above the knee (femur), pelvis; B. Leg below the knee (tibia or fibula) C. Ankle, heel; D. Kneecap; E. Vertebrae; F. Upper arm (humerus), shoulder bone (scapula), elbow; G. Wrist; H. Forearm (radius or ulna), collarbone (clavicle); or I. Skull, jaw	3 2 2 2 2 2 1.5 1 1

‘Fracture’ means any fracture resulting from an Accident requiring fixation, immobilisation or plaster cast treatment of the affected area within 48 hours of the Accident.

**Total Disability caused by a Specified Critical Illness**

If the Life Insured is Totally Disabled due to a Specified Critical Illness listed, we pay the Total Disability Benefit monthly in arrears from the first day of Total Disability.

The Critical Illness conditions covered are the same as those under the Critical Illness Benefit as listed in the table on page 10, with the exception of the following conditions that are not available on Income Protection Optimal:

- Loss of a Single Limb;
- Severe Rheumatoid Arthritis;
- Severe Diabetes; and
- Occupationally-Acquired Hepatitis B or C.

We pay an increased Benefit Amount for the first six months of claim that is equal to 95% of the income we used to determine the Benefit Amount. After the first six months, the amount we pay depends on Pre-Disability Earnings starting at 90% and reducing to 75%. The Policy Document sets out how the amount we pay varies.

**Total Disability caused by a Sickness or Injury other than a Specified Injury or Specified Critical Illness**

If the Life Insured is Totally Disabled due to an Injury or Sickness other than a Specified Injury or a Specified Critical Illness, the Total Disability Benefit starts to accrue at the end of 30 consecutive days of Total Disability. The Total Disability Benefit is paid monthly in arrears.

**Accelerated Protection Business Expense insurance**

We provide a monthly payment to reimburse the regular fixed operating expenses of your business if you’re unable to work due to Sickness or Injury. To be eligible, you must be off work for your chosen Waiting Period.

Fixed operating expenses include accounting fees, advertising, audit fees, business insurance premiums, cleaning, costs ordinarily incurred in the employment of non-revenue generating employees, electricity, gas, heating, interest payments, leasing costs, loan principal repayments (that are pre-existing, ongoing and business related), net costs of a locum (a person sourced external to the Life Insured’s business and is a direct replacement for the Life Insured. The ‘net cost of a locum’ arises when the gross sales, income or billings generated by the locum are less the fees incurred for that locum), professional dues, rates, rent and telephone charges.

The following Business Expenses are generally not included: equipment, fittings, fixtures, implements, merchandise, products or wares, personal remuneration and salaries of revenue-generating employees.

Eligibility	
<b>Premium type:</b>	Entry ages (next birthday):
• Stepped premiums	19 - 60
• Level premiums	19 – 55
<b>Expiry age</b>	Policy anniversary before the Life Insured turns 65.
<b>Waiting periods available</b>	2 or 4 weeks
<b>Benefit period</b>	1 year
<b>Maximum Benefit Amount that can be applied for</b>	\$60,000 per month
<b>Available through superannuation</b>	No

This section details some important information about the benefits included with Business Expense insurance. For all the terms and conditions, speak to your financial adviser and ask for a copy of the Policy Document.

## Included Benefits

The following benefits are standard on Business Expense insurance.

Benefit	Description
<b>Total Disability Benefit</b>	A monthly payment up to the Benefit Amount to reimburse the Life Insured's fixed business operating expenses if Totally Disabled at the end of the Waiting Period. Benefit is paid monthly in arrears.
<b>Partial Disability Benefit</b>	A monthly payment up to the Benefit Amount to reimburse the Life Insured's fixed business operating expenses if Partially Disabled at the end of the Waiting Period. Benefit is paid monthly in arrears.
<b>Death Benefit</b>	A lump sum payment of three times the Benefit Amount to a maximum of \$50,000 if the Life Insured dies.
<b>Payment Extension Benefit</b>	We extend the payment period if after one year the Life Insured is still Totally Disabled or Partially Disabled and a sum of 12 times the Benefit Amount has not been paid. The payment extension ends on the earliest of the following: <ul style="list-style-type: none"> <li>• the Life Insured being no longer Totally Disabled or Partially Disabled;</li> <li>• the end of a second 12 month period;</li> <li>• the Plan finishing; or</li> <li>• the payment of 12 times the Benefit Amount.</li> </ul>
<b>Lease Extension Benefit</b>	If the Life Insured is still disabled after receiving benefits for 12 consecutive months, we pay up to 25% of the Benefit Amount for an additional 18 months to cover the Life Insured's share of lease costs. Lease costs include equipment, motor vehicles or premises.
<b>Loss of Profits Benefit</b>	We'll reimburse up to 75% of the Life Insured's monthly average profit for his or her business, for up to 12 months, if he or she suffers a loss in profits after taking two months off work due to Total Disablement and subsequently returns to work. The loss in profits must be solely due to the Life Insured being Totally Disabled.
<b>Elective Surgery Benefit</b>	The Life Insured is considered Totally Disabled due to Sickness if they're disabled as a result of a transplant, surgery to improve their appearance or elective surgery on the advice of a Medical Practitioner. Not applicable when surgery occurs within six months of commencement, reinstatement or an increase in benefit.
<b>Inflation Protection Benefit</b>	An annual automatic increase to your cover in line with Consumer Price Index or not less than 3%. Increased cover affects your premium, so you have the option to remove this benefit, which will reduce the size of your premium increases.
<b>Recurrent Disability Benefit</b>	If a disability recurs from the same or related cause within 12 months of a claim ending, it will be treated as a continuation of the original claim. This means no Waiting Period before benefits recommence. Please note that all claim periods will be added together to calculate the maximum Benefit Period for the particular disability.
<b>Waiver of Premium Benefit</b>	We waive your Business Expenses premiums while the Life Insured receives a benefit payment for Total Disability or Partial Disability.

Included Benefits apply if Business Expense insurance is shown on your Policy Schedule. For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

## Optional Benefits

The following option is available on Business Expense insurance.

Benefit	Description
<b>Accident Benefit Option</b>	A proportion of your overall Benefit Amount is paid for each day the Life Insured is disabled if they are injured and Totally Disabled for three consecutive days during the Waiting Period.

This Benefit Option only applies if shown on your Policy Schedule and is available at an additional cost. For circumstances where a benefit will not be paid, please see Limitations and Exclusions on page 22. Your Policy Document will contain the formal terms and conditions.

## 3 Limitations and Exclusions

*Each benefit available under Accelerated Protection is subject to terms and conditions that, amongst other things, help us to make decisions on payments in a consistent and fair manner.*

These terms and conditions are contained in the Policy Document, which will be sent to you once your application for insurance is accepted. A copy is also available from your financial adviser or by calling our Customer Service Centre on 1300 209 088.

When deciding on the right protection for your needs, you should consider the limitations and exclusions outlined below and how they apply to certain benefits. These limitations and exclusions modify the circumstances in which we will pay a claim and the amount payable in particular circumstances. These are set out in the Policy Document.

We are also not liable to pay a claim or may reduce a benefit arising from or in any way connected with anything we have specifically excluded or adjusted in your Policy Schedule. Please be aware, if you purchase Accelerated Protection to replace an existing policy, until you cancel the other policy, no claim will be paid under Accelerated Protection. If the previous policy is not cancelled and a claim occurs, any premiums paid to us will be refunded, and no benefit will be paid.

### Benefit Limitations

The person in relation to whom a claim has been made has an obligation to mitigate his or her loss. This means that person must not knowingly contribute to the severity or longevity of the disability being claimed, otherwise the claim, or a part of the claim, may not be accepted.

The Life Insured must follow the reasonable advice of a Medical Practitioner. This includes following and actively participating in a recommended course of treatment and rehabilitation for any conditions on which the claim is being made.

Both the eligibility and extent of any claim payments relating to Sickness or Injury will be based solely on the impact of the Sickness or Injury. We will exclude any claims made on the basis of additional impact due to economic, seasonal or non-medical factors.

### Life insurance

#### When will we not pay on Life insurance?

No payments will be made under Life insurance, and any optional benefits, if the event giving rise to the claim is caused directly or indirectly by an intentional, self-inflicted act by the Life Insured;

- within 13 months after the Plan start date;
- within 13 months after the date of an applied for increase but only in respect of the increased amount; and
- within 13 months after the most recent date we agreed to reinstate either the Plan or Policy.

We will waive the above exclusion if, immediately prior to the commencement of cover, you had death cover on the Life Insured which was in force for at least 13 consecutive months (without the death cover lapsing and/or being reinstated) with TAL or another insurer, and you have replaced the death cover with Life insurance (hereunder). The waiver will only apply up to the level of cover you had with TAL or the other insurer. Should you reinstate your death cover at any time, this exclusion will recommence from the date of reinstatement.

No premiums will be waived under the Premium Relief Option if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured; or
- pregnancy, unless disability continues for longer than three months after the Pregnancy ends, in which case disability will be considered to have started at the date the pregnancy ends.

#### When will Life insurance be reduced?

Where the Policy Schedule indicates that TPD insurance is Attached or Linked to Life insurance then payments under TPD insurance will reduce the Life insurance Benefit Amount by the amount paid. Where the Policy Schedule indicates that Critical Illness insurance is Attached or Linked to Life insurance, then payments under Critical Illness insurance will reduce the Life insurance Benefit Amount by the amount paid.

### Critical Illness insurance

#### When will we not pay on Critical Illness insurance?

No payments will be made under Critical Illness insurance and any optional benefits:

- if the event giving rise to the claim is caused directly or indirectly by an intentional, self-inflicted act by the Life Insured; or
- in the case of Angioplasty, Coronary Artery Bypass Surgery, Cancer, Heart Attack, Heart Valve Surgery, Minor Heart Attack, Open Heart Surgery, Out of Hospital Cardiac Arrest, Triple Vessel Angioplasty, Stroke, Carcinoma In Situ, Diagnosed Benign Brain Tumour, Early Stage Chronic Lymphocytic Leukaemia, Early Stage Melanoma, Adult onset insulin-dependent diabetes mellitus diagnosed after age 30 or Early Stage Prostate Cancer if the condition occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent to the Life Insured or would have become apparent to a reasonable person in the position of the Life Insured:
  - within three months after the Plan start date;
  - within three months after the date of an applied for increase but only in respect of the increase; and
  - within three months after the most recent date we agreed to reinstate either the Plan or Policy.

We will waive this three-month period if, immediately prior to the commencement of cover, we or another insurer covered the Life Insured for the same specified Critical Illness events and you have transferred your critical illness cover to Critical Illness insurance hereunder (and the transfer was not within our or the other insurer's three-month period). The waiver will only apply up to the level of critical illness cover that you had with us or the other insurer. Should you reinstate your cover at any time, the three-month period will recommence from the date of reinstatement.

Unless Attached or Linked to Life insurance, no payment will be made under Critical Illness insurance unless the Life Insured survives a Critical Illness Event for at least 14 days. No payment will be made under the Premium Relief Option if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured; or
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started at the date the pregnancy ends.

Under the Child's Critical Illness Option or the Child's Critical Illness Benefit, no payments will be made for Cancer, Heart Attack or Stroke if that event occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent, within three months after the:

- Child's Critical Illness Option or Child's Critical Illness Benefit start date; or
- most recent date we agreed to reinstate either the Plan or Policy.

No payment will be made under the Child's Critical Illness Option or Child's Critical Illness Benefit if the Critical Illness Event is caused directly or indirectly by the intentional act of a person who stands to derive a benefit from the claim payment.

#### **When will Critical Illness insurance be reduced?**

The Benefit Amount will be reduced by payments under the:

- Advancement Benefit;
- Critical Illness Events:
  - Angioplasty;
  - Minor Heart Attack;
- Paralysis Support Benefit;
- Needlestick Benefit; or
- Female Critical Illness Benefit

Where Critical Illness insurance is Attached or Linked to Life insurance, the Benefit Amount will be reduced by any Death Benefit, Terminal Illness Benefit or TPD insurance Attached or Linked to Life insurance (if applicable) paid. Where TPD insurance is Attached to Critical Illness insurance then payments under TPD insurance will reduce the Attached Critical Illness insurance Benefit Amount by the amount paid.

## **TPD insurance**

#### **When will we not pay on TPD insurance?**

No payment will be made under TPD insurance and any optional benefits, if the event giving rise to the claim is caused directly or indirectly by an intentional, self-inflicted act by the Life Insured.

No premiums will be waived under the Premium Relief Option if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured; or
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started at the date the pregnancy ends.

Unless Attached or Linked to Life insurance, no payment will be made under TPD insurance unless the Life Insured survives the Sickness or Injury which resulted in Total and Permanent Disability for at least 14 days.

#### **When will TPD insurance be reduced?**

Where TPD insurance is Attached or Linked to Life insurance, the Benefit Amount will be reduced by any Death Benefit, Terminal Illness Benefit or Critical Illness insurance Attached or Linked to Life insurance (if applicable) paid.

Where TPD insurance is Attached to Critical Illness insurance, the Benefit Amount will be reduced by any Critical Illness insurance paid.

If Superlink TPD Insurance is cancelled, reduced or increased under one Policy, Superlink TPD Insurance on the other Policy will be cancelled, reduced or increased (as applicable) at the same time.

## **Income Protection Super, Standard and Premier**

#### **When will we not pay on Income Protection Super, Standard or Premier?**

No payment will be made under Income Protection and any optional benefits, if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started at the date the pregnancy ends; or
- War or an act of war at any time, even if the disability manifests itself after the War or warlike activity.

No payment will be made under the Critical Illness Option unless the Life Insured survives a Critical Illness Event for at least 14 days.

### **Income Protection Super, Standard and Premier Adjustments**

Adjustments to the Plan only apply to payments under Total and Partial Disability Benefits.

If the occupation class of the Life Insured is AAA or AA+, a reduction will only be made if the Life Insured received other payment(s) through any other individual or group disability income insurance, credit or mortgage insurance not disclosed at the time of, or subsequently taken out after, Underwriting, increase in benefits or reinstatement of the Policy.

For all other occupation classes, a reduction will only be made if the Life Insured receives other payments through:

- any other individual or group disability income insurance, credit or mortgage insurance not disclosed at the time of, or subsequently taken out after, Underwriting, increase in benefits or reinstatement of the Policy; or
- workers' compensation, common law or statute where such payments are in respect of the disability of the Life Insured and in calculating the payment the relevant authority did not, or could not, take into account payments due under the Plan.

When Income Protection is structured through superannuation, a reduction will only be made if the Life Insured receives other payments through:

- any other individual or group disability income insurance, credit or mortgage insurance;
- workers' compensation, common law or statute where such payments are in respect of the disability of the Life Insured, and in calculating the payment the relevant authority did not, or could not, take into account payments due under the Plan; or
- sick leave, where the Life Insured has accrued entitlements at the commencement of the Waiting Period and chooses to use those entitlements during the Benefit Period.

If the workers' compensation, common law, or statute payment is received as a lump sum, it will be converted to income on the basis of 1% of the lump sum for each month that a disability benefit is paid. The disability payment will be calculated taking this figure into account for a maximum of eight years.

If an adjustment applies it will be to ensure that the Benefit Amount plus the other payments is not greater than 75% of the first \$26,666 (\$320,000 p.a.) of Pre-Disability Earnings, 50% of the next \$20,000 (\$240,000 p.a.) to a maximum \$30,000 (\$360,000 p.a.) monthly Benefit Amount except in either of the following circumstances:

- Where the monthly Benefit Amount is greater than \$30,000 (\$360,000 p.a.) through increases under the Inflation Protection Benefit a reduction will apply to ensure that the amount paid over \$30,000 is not greater than 20% of Pre-Disability Earnings greater than \$46,666 (\$560,000 p.a.); and
- Where you have an additional benefit for a Benefit Period of one or two years in addition to the maximum Benefit Amount, a reduction will apply to the additional benefit to ensure that the amount paid for this additional benefit plus the other payments is not greater than 20% of Pre-Disability Earnings greater than \$46,666 (\$560,000 p.a.) to a maximum of \$30,000 monthly Benefit Amount (\$360,000 p.a.).

The amount of the reduction will not exceed the amount of the other payments. No benefit will be paid when the other payments, plus the Monthly Earnings of the Life Insured in the month to be paid, is greater than or equal to 100% of Pre-Disability Earnings. In those months that a benefit payment is reduced, a proportionate refund of premiums paid for the Life Insured will be made. The refund will be  $A \times B$ , where:

- A = the percentage reduction in the benefit payment; and
- B = the average monthly Income Protection premium (less the premium for benefit options or packages under it) over the 12 months prior to the claim starting.

The refund will be made for the lesser of 12 months or the number of months your Income Protection was in force prior to the claim starting.

### **Maximum Benefit Payable**

Where you have Income Protection (Super, Standard, Premier or Income Protection Super with Superlink IP selected), Retirement Protection Option or Disability Plus Option benefits payable, the maximum monthly benefit payable on any one claim is \$30,000, plus any increases applicable under the Inflation Protection Benefit. Where you also have an additional Benefit Amount for a Benefit Period of one or two years, this additional benefit (inclusive of Retirement Protection Option and Disability Plus Option) will also be restricted to \$30,000 plus any increases applicable under the Inflation Protection Benefit.



## Income Protection Optimal

### When will we not pay on Income Protection Optimal?

No payment will be made under Income Protection Optimal, if the event giving rise to the claim is caused directly or indirectly by:

- an intentionally self-inflicted act by the Life Insured;
- uncomplicated pregnancy;
- War or an act of war at any time, even if the disability manifests itself after the War or warlike activity; or
- any other specific event or cause agreed between you and us.

No benefit is payable unless the Life Insured seeks advice and undertakes treatment from a Medical Practitioner, and continues to do so during the currency of any period of Total Disability or Partial Disability.

We may reduce or decline to pay benefits during any period or periods of Total Disability or Partial Disability which are caused by failure to seek and follow medical advice or treatment.

### Income Protection Optimal Adjustments

For Income Protection Optimal, if the Life Insured is self-employed and we classify his or her occupation as AAA or AA+, we will not reduce any Total Disability or Partial Disability Benefit payable because money is recoverable from other sources.

In all other cases, we will recalculate the Total Disability or Partial Disability Benefit taking into account:

- payments from an employer or previous employer (such as sick leave);
- worker's compensation or social security payments in respect of lost income (excluding any specified pain or suffering component); and
- regular payments received from other disability or income protection insurance policies.

We will recalculate the Total Disability or the Partial Disability Benefit so that the amount we pay, when added to the Life Insured's Earned Income and the other amounts listed above, does not exceed the benefit otherwise payable.

If any of the amounts listed above are paid as a lump sum, we will treat them as if they had been paid in the form of an equivalent annual amount calculated by our actuary by reference to the circumstances in which the payments were made. If benefits are reduced in accordance with this provision, a proportionate refund of premiums paid will be made (where premiums are not otherwise being waived), as long as we are not obliged to pay the amount reduced to another entity. The refund will be calculated by multiplying the percentage reduction in Total Disability or Partial Disability Benefit by the monthly premium referable to the period of Total Disability or Partial Disability during which the benefit is reduced.

## Business Expense insurance

### When will we not pay on Business Expense insurance?

No payment will be made under Business Expense insurance if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started at the date the pregnancy ends; or
- War or an act of war at any time, even if the disability manifests itself after the War or warlike activity.

### Business Expense insurance Adjustments

Adjustments to the Plan only apply to payments under Total Disability and Partial Disability Benefits.

A reduction will only be made if the Life Insured receives other payments through any other business expense insurance.

In those months that a benefit payment is reduced, a proportionate refund of premiums paid for the Life Insured will be made.

The refund will be  $A \times B$ , where:

- A = the percentage reduction in the benefit payment; and
- B = the average monthly premium over the 12 months prior to the claim starting.

The refund will be made for the lesser of 12 months or the number of months Business Expense insurance was in force prior to the claim starting.

## 4 What are the costs?

*The cost of your Policy depends on a range of factors, including the type of cover, the Life Insured's age and gender, whether or not the Life Insured smokes, the length of time you have had your Policy and how often you choose to pay your premiums.*

We also take the Life Insured's occupation, health, income and personal pastimes into account. Once we know a little bit about the Life Insured and the cover he or she requires, we can then determine the basic costs involved. Sometimes discounts may apply to certain policies, however these may not apply for the full term of your Policy.

In addition to the Policy cost, Government duties and charges are included in your premium and a Policy Fee will also apply. Please see page 27 for details of the Policy Fee.

To give you an idea of the costs involved, our minimum premium is currently \$220 a year for a new Policy and \$110 a year for an increase to an existing Policy. We recommend you contact your financial adviser to obtain an accurate quotation for your circumstances.

When you are provided with a Policy Schedule, you should read it carefully. The Policy Schedule will show you the first year's premium amount or the first instalment premium amount. The premium amount will also include any extra amounts charged to you when we accepted your application or reinstated your Policy or a Plan under it.

### Premium payable

All premiums are payable by the Policy Owner in advance, by the due date shown in your Policy Schedule (unless otherwise advised).

For subsequent years, we'll advise you of your new premium before each Policy anniversary.

### Payment frequency

Premiums are payable either yearly, half-yearly, quarterly or monthly. A frequency discount of approximately eight per cent applies to yearly or half-yearly premiums. Premiums may be paid by:

- direct debit;
- credit card (MasterCard or Visa);
- cheque (for quarterly, half-yearly and yearly payments only); or
- BPAY® (Biller Code: 7955).

### Non-payment or late payment of premiums

If we do not receive premiums by the due date, we will send a reminder notice and allow a grace period of 30 days, beyond the premium due date, in which to pay the premium. If we do not receive the payment by the end of the grace period stated in your reminder notice, your Policy will lapse.

If this happens, you will need to apply to have your Policy reinstated if you require continuation of the cover at a later time.

### Stepped premiums

If you select stepped premiums, the amount you pay will generally increase at each Policy anniversary.

### Level premiums

If you select level premiums, the amount you pay will be based on the Life Insured's age at the Plan start date and premiums will remain the same until the premium type reverts to stepped premiums. Until this time, your premium will only increase if your Benefit Amount increases, including through the Inflation Protection Benefit. We offer level premiums in two different ways:

- Level Premium to age 65, where Level premiums revert to Stepped premium rates on the Policy anniversary date immediately preceding the Life Insured's 65th birthday; or
- Level Premium to age 70, where Level premiums revert to Stepped premium rates on the Policy anniversary date immediately preceding the Life Insured's 70th birthday. This option is available on selected Plans, speak to your financial adviser for eligibility.

## Changes in premium

We can increase the premium rates or Policy fees. If we do increase our premium rates or Policy fees, we will give notification of the change prior to the increase taking effect. Premium rates are guaranteed not to change prior to the first anniversary of the Policy.

Level premium rates for Life insurance are guaranteed not to increase until the Policy anniversary date prior to the Life Insured's:

- 65th birthday, where Level Premium to age 65 is selected; or
  - 70th birthday, where Level Premium to age 70 is selected,
- except if due to any increase due to any tax, duty or charge introduced by Government.

No one individual Policy can be singled out for an increase in premium rates because of an adverse change in the health or circumstances of the Life Insured, once the risk is accepted.

## Additional increases to Benefit Amounts

In some circumstances, we may agree to accept a voluntary increase in Benefit Amounts, even where a voluntary increase, if accepted, would result in the Benefit Amount exceeding the limits set out under the relevant Plan Conditions. We may write to you from time to time to see if you wish to request a voluntary increase. Any request for a voluntary increase is subject to the Duty of Disclosure outlined and will involve a recalculation of your premium.

## Policy Fee

In addition to your premium, a Policy Fee is payable under Accelerated Protection. This fee is included in the premium payment described in the Policy Schedule. The Policy Fee amount included in each premium payment depends on the premium frequency, as shown in the table below.

Premium Frequency	Per Instalment	Annual Equivalent
Yearly	\$77.00	\$77.00
Half Yearly	\$38.50	\$77.00
Quarterly	\$21.00	\$84.00
Monthly	\$7.00	\$84.00

The Policy Fee will be increased on each subsequent Policy anniversary to allow for inflation. The rate of increase in the Policy Fee will be the greater of the Indexation Factor or five per cent.

## Commission

We may pay commissions and other benefits to your financial adviser. Any amounts paid are factored into the cost of your Policy. Your financial adviser will provide details of the benefits they will receive in the Financial Services Guide and Statement of Advice that they will give to you.

## Can TAL cancel your Policy?

As long as your premium payments are up-to-date, your Policy will remain current until the Plan end date. This means your insurance Policy will continue regardless of any changes in your health, occupation, pastimes or income.

We will honour claim payments in line with the Policy Conditions if:

- you have complied with the Duty of Disclosure; and
- you and the Life Insured have answered all questions in your Application Form honestly and accurately; and
- your claim is genuine.

We are able to cancel your Policy if you make a fraudulent claim.

## 5 Important information about your cover

### Duty of Disclosure

Before you enter into an insurance contract with us, you and any life to be insured are required under the Insurance Contracts Act 1984 to provide us with the information we need to decide whether we'll accept your application for insurance, what terms will apply and what your premium will be. For the purposes of this Duty of Disclosure section, 'You' includes both the Policy Owner and the Life Insured.

You must comply with the Duty of Disclosure as described below.

Your Duty of Disclosure applies when applying for Accelerated Protection and when varying or replacing an existing Accelerated Protection Policy. It applies from the moment you start completing the Accelerated Protection application questions and until we advise that we have accepted your application for insurance, variation or replacement and issued a Policy Schedule.

You must answer all of our questions honestly and completely. You must tell us everything you know and everything that a reasonable person in the circumstances could be expected to know is relevant to our decision whether to insure you and whether any special conditions need to apply to the Policy.

You do not need to tell us about any matter that diminishes our risk, is of common knowledge, that we know or should know as an insurer or that we tell you we do not need to know.

If you have not disclosed all relevant matters to us and we would not have entered into all or part of the Policy on the same terms had we known about those matters, we may avoid all or part of the Policy within three years of the commencement date. If your non-disclosure or misrepresentation is fraudulent and we would not have entered into the Policy on the same terms had we known about these matters, we may avoid all or part of the Policy at any time. This means that we can treat the Policy as if it never existed and we would not be liable to pay any claims. Alternatively, instead of avoiding the Policy we may decide:

- to reduce the benefits for all or part of the Policy in accordance with a formula that takes into account the premium that would have been payable if you had disclosed all relevant matters to us, although any reduction to benefits payable in respect of the death of a Life Insured can only occur within three years of the commencement date; or
- for any benefits provided under the Policy other than benefits payable in respect of the death of a Life Insured, to vary the Policy in such a way as to place you in the position you would have been in if you had disclosed all relevant matters to us.

If you have applied for your Accelerated Protection Policy via a financial adviser it is also your responsibility to ensure that the information provided to your adviser is accurate and complete and that the correct information is entered into the Application Form.

### Your cover – when it starts and ends and some important things for you to do

If we accept your application and you have paid the first premium and we issue a Policy Schedule, your cover will start.

When you decide to purchase an Accelerated Protection Policy and we agree to provide cover, you will receive a Policy Schedule and Policy Document which set out the terms of the contract between TAL and you as the Policy Owner.

The Policy Schedule indicates the Plan start date, identifies the Policy Owner, and outlines the benefits, options, specific exclusions and adjustments that apply to a Life Insured. You will need to provide the Policy Schedule to us if you have to make a claim under Accelerated Protection.

Please read this Policy Document and the Policy Schedule carefully to ensure the terms and conditions meet your needs. These are important documents and should be kept in a safe place.

If the Policy is altered at any time you will receive a new Policy Schedule or confirmation reflecting the agreed changes.

If the Policy is owned by more than one person, it will be owned on a joint tenancy basis.

The date your cover ends depends on the conditions outlined in the Policy Document.

### Taxation

If you are considering the tax implications of purchasing cover, it is important you seek independent, professional taxation advice. The complexity of taxation laws and rulings is such that this advice should be specific to your circumstances regarding any tax implications of purchasing a policy or investing in or contributing to superannuation. The following information regarding the taxation rules in force at the date of this statement is provided as a general guide only.

We reserve the right to make changes to Accelerated Protection and premium rates in response to any taxation or other legal changes.

### Goods and Services Tax

Accelerated Protection is treated as input taxed under the Goods and Services Tax Act 1999 and any cost of GST will be included in the premium rates. An input tax credit will not be available to the Policy Owner.

### Tax deductions

For Income Protection and Business Expense insurance, premiums are generally tax deductible and benefits paid are generally assessable as income. This is not the case for Life, TPD and Critical Illness insurances. This may vary if insurance is affected for business purposes and you should seek professional taxation advice. Contributions to a superannuation fund may also be eligible for tax deductions.

### Capital Gains Tax

Benefits payable under this Policy may be assessed under the capital gains provisions if you are not the original beneficial owner of Accelerated Protection (as defined under the Income Tax Assessment Act 1997), and you acquired Accelerated Protection for consideration.

### Tax Withholding

We usually do not deduct or remit tax from claim payments, unless required to by law.

## Your Privacy

In this section regarding your privacy, the words 'we', 'our' and 'TAL' refer to both TAL and TASL.

The way in which we collect, use and disclose your personal and sensitive information is explained in our Privacy Policy. Our Privacy Policy is available at [www.tal.com.au/privacy.aspx](http://www.tal.com.au/privacy.aspx) or is free of charge on request.

Our Privacy Policy contains details about the following:

- the kinds of personal information that TAL collects and holds;
- how TAL collects and holds personal information (including sensitive information);
- the purposes for which TAL collects, holds, uses and discloses personal information (including sensitive information);
- how our customers may access personal information about them which is held by TAL and how they can correct that information; and
- how we deal with any complaints that our customers may have regarding privacy issues.

If you would like a copy or if you have any questions about the way in which we manage your information please contact us using the details below:

-  1300 209 088
-  1300 351 133
-  [customerservice@tal.com.au](mailto:customerservice@tal.com.au)
-  [www.tal.com.au](http://www.tal.com.au)
-  GPO Box 5380, Sydney NSW 2001

Personal and sensitive information will be collected from or in respect of you to enable us to provide or arrange for the provision of our insurance products and services. We may request further personal information in the future, for example, if you want to make a claim and we need to collect health or financial information. If you do not supply the required information, we may not be able to provide the requested product or service or pay the claim.

In processing and administering your insurance (including at the time of claim) we may disclose your personal information to other parties such as organisations to whom we outsource our mailing and information technology, Government regulatory bodies

and other companies within the TAL group and accountants (if applicable). We may also disclose your personal information (including health information) to other bodies such as reinsurers, your financial adviser, health professionals, investigators, lawyers and external complaints resolution bodies.

Generally we do not use or disclose any customer information for a purpose other than providing our products and services unless:

- our customer consents to the use or disclosure of the customer information; or
- the use or disclosure is required or authorised under an Australian law or a court/tribunal order; or
- the use or disclosure of the information is reasonably necessary for one or more enforcement related activities conducted by, or on behalf of, an enforcement body e.g. the police.

From time to time TAL, or its related parties and business partners may wish to contact you to provide you with information about other products and services in which you may be interested. If you prefer not to receive direct marketing communications from our organisation you can let us know using any of the communication methods above.

We rely on the accuracy of the information you provide. If you think that we hold information about you that is incorrect, please let us know using the communication methods above.

Under the current privacy legislation, you are generally entitled to access the personal information we hold about you. To access that information, simply make a request in writing. This process enables us to confirm your identity for security reasons and to protect your personal information from being sought by a person other than yourself.

There are some limited exemptions where TAL would be unable to provide the personal information that we hold about you such as the following circumstances:

- we reasonably believe that giving access would pose a serious threat to the life, health or safety of any individual, or to public health or public safety;
- giving access would have an unreasonable impact on the privacy of other individuals;
- the request for access is frivolous or vexatious;
- the information relates to existing or anticipated legal proceedings between TAL and you and the information would not be accessible by the process of discovery in those proceedings;
- giving access would reveal our intentions in relation to negotiations with you in such a way as to prejudice those negotiations;
- giving access would be unlawful;
- denying access is required or authorised by or under an Australian law or a court/tribunal order;
- we have reason to suspect that unlawful activity, or misconduct of a serious nature, that relates to our functions or activities has been, is being or may be engaged in and giving access would be likely to prejudice the taking of appropriate action in relation to the matter;

- giving access would be likely to prejudice one or more enforcement related activities conducted by, or on behalf of, an enforcement body; or
- giving access would reveal evaluative information generated within the entity in connection with a commercially sensitive decision making process.

If, for any reason we decline your request to access and/or update your information, we will provide you with details of the reasons. In some circumstances it may be appropriate to provide copies of complex medical information to a treating GP rather than directly to our customer so that the medical terminology can be explained.

Additional information about privacy legislation can be found at the website of the Privacy Commissioner at <http://www.oaic.gov.au/> including sensible steps that individuals can take to protect their information when dealing with organisations and when using modern technology.

### **Making a claim**

When it comes to making a claim you need to follow the requirements set out in your Policy Document. After you become aware of any claim or potential claim under Accelerated Protection, you must notify us at your earliest opportunity.

Claims will only be paid if the requirements in the Policy Document have been met. We will tell you what information we need at each stage of your claim. We usually require you to complete a claim form and certain claim information. You must prove your claim in such a manner as we may reasonably request. Furthermore, we may require proof of any continuing entitlement from time to time, medical examinations at our expense and assistance (for Income Protection claims) in the ongoing management of the claim, including participation in recovery and rehabilitation support programs.

No benefit will be payable under this Policy without proof of age being submitted to us. Since age, status as a smoker or non-smoker and other risk factors affect our Underwriting of the Policy, claims may be affected if this information is not consistent with your application.

Please note that we may need to carry out procedures to identify you, or, in the event of your death, your beneficiaries and may need to verify the identification information provided.

### **Guaranteed renewal of cover**

As long as you and the Life Insured have complied with the Duty of Disclosure, answered all our questions accurately and fully paid your premiums when due, Accelerated Protection continues until all cover ends. See the section titled 'Your cover – when it starts and ends and some important things for you to do' on page 28 for more information. This guarantee of renewal applies regardless of any change in the Life Insured's health or personal circumstances.

### **Guarantee of upgrade**

Where improvements are made to benefits without increasing the premium rates, these improvements will be included in your Policy. You will be notified of the changes and improvements via one or more of: notice in writing, on our website and via your adviser.

In the unlikely event that you are unexpectedly disadvantaged in any way, then the former wording of the condition will apply. Naturally if the life insured has any existing symptoms prior to an improved condition being included, then payment under the improved condition will not be made.

### **No cash value**

None of the benefits outlined in this document – Life insurance, Life insurance (through superannuation), Critical Illness insurance, TPD insurance, Income Protection, Income Protection (through superannuation) or Business Expense insurance – have a cash value if cancelled. The premiums paid represent the amounts due for undertaking the risk of the insured event occurring.




## Complaints Process

If you have a complaint about our service or your privacy, you should direct your complaint depending on the product you hold as follows:


### 1. Complaints about Accelerated Protection (non-superannuation)


If you wish to make a complaint in relation to Accelerated Protection which is not issued to you through a superannuation fund, you can write to:

 The Manager, Complaints Resolution  
TAL Life Limited  
GPO Box 5380, Sydney NSW 2001


We will attempt to resolve your complaint within 45 days of the date it is received by us. If we are unable to resolve your complaint within that period, we will inform you of the reasons for the delay and ask for your consent to resolve the complaint within 90 days of the date it was received.

If your complaint has not been resolved to your satisfaction within 45 days of lodging your initial complaint to TAL (or, if you have agreed, within 90 days) you may contact the Financial Ombudsman Service (FOS). FOS is an independent body designed to help you resolve complaints relating to financial products as well as complaints relating to financial advice and sales of financial and investment products. Complaints with FOS may be resolved by a conciliation process or arbitration. This complaints procedure is free of charge. Decisions made by FOS are binding on us. Before you ask FOS to help you, please try to resolve the issue with us. There are some circumstances where FOS cannot deal with your complaint. They can advise you of these circumstances. FOS can be contacted as follows:

 1300 780 808


 (03) 9613 6399

 info@fos.org.au


 Financial Ombudsman Service  
GPO Box 3 Melbourne VIC 3001


### 2. Complaints about Accelerated Protection structured through superannuation


If your cover under Accelerated Protection is issued through the TAL Superannuation and Insurance Fund you should address your complaint to the Trustee of the TAL Superannuation and Insurance Fund in writing to the following address:

 TAL Superannuation Limited  
c/- The Manager Complaints Resolution  
GPO Box 5380, Sydney NSW 2001

If your complaint has not been resolved to your satisfaction within 90 days of it being received by us, you may refer your complaint to the Superannuation Complaints Tribunal (SCT). The SCT is an independent body established by the Commonwealth Government to deal with complaints about superannuation, annuity policies and retirement savings accounts. The objective of the SCT is to provide a fair, timely and economical means of resolution of complaints as an alternative to the court system. The SCT cannot consider complaints that have not been first referred through our internal complaint resolution process. The SCT can be contacted as follows:

 1300 884 114

 (03) 8635 5588

 Superannuation Complaints Tribunal  
Locked Bag 3060 Melbourne VIC 3001

If your Accelerated Protection cover has been issued through a superannuation fund other than the TAL Superannuation and Insurance Fund, you should address your complaint to the trustee of that superannuation fund. That trustee will provide you with the details of its complaint-handling arrangements, where applicable.



## 6 TAL Superannuation and Insurance Fund

### Important information

This section sets out important information about the TAL Superannuation and Insurance Fund (Fund). The Fund is a resident regulated superannuation fund in accordance with the *Superannuation Industry (Supervision) Act 1993* (SIS). Where Accelerated Protection is issued to you through the Fund, the terms and conditions of the Policy may be varied in the manner set out in this PDS. In these circumstances we recommend that you read the entire PDS, including this section.

### Joining the Fund

The first step in the joining process is for your financial adviser to submit your application. If your application for insurance is accepted, and the Trustee is able to accept contributions or rollovers for you, you will then become a member of the Fund.

### Insurance cover under the Fund

Once you are a member of the Fund and if TAL has agreed to issue cover to the Trustee in respect of you, TAL will issue Accelerated Protection to the Trustee. The Trustee will be the Policy Owner and you will then be the Life Insured through the Fund.

Please note that you do not have an accumulation account in the Fund, as the Trustee will immediately pay all contributions and rollovers received for you to TAL to pay your Accelerated Protection premiums. Your membership of the Fund is for the provision of insurance benefits only.

In circumstances agreed by the Trustee and TAL, an overpayment of premium may be held on the policy in order to reduce future premiums. No interest will be paid in these circumstances.

### Trust Deed

The Fund is governed by rules set out in its Trust Deed. While the Trustee is able to amend these rules (under certain restrictions) the Trust Deed may not be amended to reduce your accrued benefits without your consent. The only exception to this is if the reduction is allowed under superannuation law.

Under the Trust Deed, the Trustee is not generally liable to you for any act or omission other than where the Trustee has failed to act honestly, or where the Trustee has intentionally and/or recklessly failed to exercise the degree of due care and diligence that it was required to exercise.

The Trustee has the right to indemnity from the Fund for all liabilities it may incur, except in the case of fraud, wilful neglect or misconduct. The Trustee has arranged professional liability insurance which provides cover for wrongful acts.

### Providing your Tax File Number (TFN)

TAL has agreed with the Trustee of the Fund not to issue any Policy in respect of a Member who has not provided the Trustee with their TFN. This means that to be eligible for cover through the Fund you must be prepared to quote your TFN to the Trustee.

The Trustee is authorised to collect individuals' TFNs under superannuation law and will request that you supply your TFN. Your TFN will only be used for lawful purposes which include administering the Fund and may only be disclosed as permitted by the applicable laws. The purposes for which we are able to use your TFN may change in the future as a result of legislative change. You are under no obligation to provide your TFN and declining to quote your TFN is not an offence.

### Nominating a beneficiary

Understanding who receives your superannuation benefit including any insurance benefit in the event of your death is important. Under the rules of the Fund, the Trustee has the discretion to determine to whom and in what proportions any death benefit is payable. You may, however, nominate your legal personal representative and/or dependants as your preferred beneficiaries and the Trustee will consider your wishes in the event of your death.

### How do I nominate a beneficiary for my Death Benefit?

In the event of your death, benefits will be paid to one or more of your dependants or to your legal personal representative as the Trustee determines. For superannuation and tax purposes, the definition of a 'Dependant' includes any of the following:

- a spouse, which includes a person (whether of the same or different sex) with whom the member is in a relationship that is registered under a law of a State or territory, or a person who, although not legally married to the member, lives with the member on a genuine basis in a relationship as a couple;
- a child of the member, including adopted child, step-child;
- ex-nuptial child or child of member's spouse (under age 18 for tax purposes);
- person who is financially dependent on the member;
- a person with whom the member has an 'interdependency relationship' (see over the following page).

It is recommended that any nomination of beneficiaries made by you be reviewed regularly, particularly if a change in circumstances has occurred (e.g. marriage or divorce).

## Binding Nominations

Generally your nomination is only a guide for us and we are obliged to pay your Death Benefit in accordance with the Trust Deed and superannuation laws. If you wish to make your nomination binding, the Trust Deed and superannuation laws require special conditions to be met.

When making (or amending) a binding nomination, the application must be signed in the presence of two witnesses. Both of these witnesses need to be over the age of 18 and cannot be beneficiaries under the binding nomination.

Each binding nomination remains valid for only three years, so if you do choose this option it is your responsibility to renew your nomination and advise the Trustee of appropriate changes.

If your nomination expires or is invalid at the time of your death, the Trustee has the discretion to determine to whom and in what proportions any death benefit is payable.

## What is an interdependency relationship?

An interdependency relationship is defined as where two people (whether or not related by family):

- live together; and
- have a close personal relationship; and
- one or each of them provides the other with financial support; and
- one or each of them provides the other with domestic support and personal care.

An interdependency relationship can also exist where there is a close personal relationship between two people who do not satisfy all other criteria for interdependency because either or both of them suffer from a physical, intellectual, psychiatric or other disability.

## General information about superannuation

The following information is provided to assist you in understanding your options. It is general information only and is not intended to be a comprehensive statement of the laws applying to superannuation. You should talk to your financial adviser about your personal circumstances.

### Contributions to the Fund

Contributions can only be made to the Fund in accordance with superannuation law. Superannuation law stipulates the way in which employer, personal and spouse contributions can be made as well as work requirements and age limits in relation to the member for which the contribution has been made.

### Payment of a Death Benefit

Superannuation law specifies that a death benefit can only be paid to the following:

- member's spouse (married, de facto or same sex couples);

- child of the member of any age (including adopted child, stepchild and ex-nuptial child);
- the member's legal representative;
- any person who was financially dependent on the member at the time of death; and
- any person with whom the member had an interdependency relationship.

Where after reasonable searches the Trustee cannot locate any of these persons, it may pay the death benefit to an individual non-dependant such as a parent or sibling.

### Payment of superannuation benefits

Other than death benefits, a superannuation benefit can only be paid where the member meets a condition of release under applicable superannuation law. In a general sense, these circumstances include Permanent Incapacity, Temporary Incapacity, Terminal Medical Condition, retirement (or the person has reached their preservation age), the termination of employment after age 60, leaving Australia after holding an eligible temporary resident visa, financial hardship or compassionate grounds. Rules relating to when superannuation benefits can be accessed are complex, so you should consult your financial adviser for further information.

### Superannuation and family law

Provisions in the Family Law Act enable parties who are married to require superannuation fund trustees to carry out certain actions in relation to superannuation entitlements. Members (married persons only) should note that their spouse will be able to request the Trustee to disclose information in relation to the member's benefit entitlements ('Request for Information').

Members must understand that the Trustee is prohibited by law from informing them that such a request was made. The Trustee will not pass any information in relation to your present whereabouts to the person making the Request for Information.

### Spouse contribution arrangements

Under current rules, you are allowed to contribute to superannuation on behalf of your spouse and for your spouse to contribute to superannuation for you. A spouse can make 'eligible spouse' contributions into a superannuation fund, as long as the spouse for whom contributions are being made (i.e. the receiving spouse) is either:

- under age 65, or
- aged from 65 to age 69, and has worked at least 40 hours in a consecutive 30-day period in the financial year that contributions were made.

Eligible spouses (including a married or de facto spouse or same sex couple) who make superannuation contributions may be entitled to a tax offset of up to \$540 per annum for superannuation contributions made, provided that the spouse in respect of whom they are made is on a low income or not working.

It is your responsibility to maintain a record of eligible spouse contributions made for the purpose of claiming the offset.

### Payment by Rollover

- If you are funding your insurance through superannuation, you must ensure that the cost of premiums do not inappropriately erode your retirement savings;
- please be advised there are some circumstances where the trustee of an originating fund may be unable to pay a rollover.

### Superannuation – Further points to consider

- The laws governing the application of superannuation are complex and the statements provided here are general in nature and based on current law;
- You should obtain your own independent advice on the taxation implications of joining the Fund and in maintaining insurance cover through the Fund; and
- As your circumstances change, so may the tax treatment of your contributions and any other payments made through the Fund.

## Tax Information

### Individual Members

If you are self-employed, substantially self-employed or are not an employee (or you only get a small proportion of your income from work as an employee), you may be eligible for a tax deduction for your personal superannuation contributions.

Self-employed people are eligible to claim a tax deduction for contributions (up to the concessional contribution limit) made to superannuation on their own behalf, until age 74.

Concessional contributions for the 2014/2015 financial year will be capped at \$30,000 for those under age 49 years on 30 June 2014 and \$35,000 for those aged 49 years or over on 30 June 2014. This is the maximum amount for which a person can receive a tax deduction. Amounts in excess of this cap in a financial year (as identified by the ATO) will be included in the member's tax return and taxed at their marginal tax rates (plus the Medicare levy). The member will be entitled to a tax offset equal to 15% of their excess concessional contribution. An interest charge also applies for the deferral of tax. Members may elect to withdraw up to 85% of their excess concessional contributions from the fund.

If you have made concessional contributions to superannuation and you are a low income earner, you may be eligible for the government low income super contribution of up to \$500 annually.

There are also limits on the amount of post-tax or 'non-concessional contributions' that can be made on behalf of a member. Non-concessional contributions include personal contributions for which you do not claim an income tax deduction. If you choose to make personal, non-concessional contributions to superannuation, you may be eligible for a government co-contribution payment.

Non-concessional contributions made to super will be subject to an annual cap of \$180,000 for the 2014/2015 financial year. You will be taxed on non-concessional contributions over the cap at the rate of 47%, plus the Medicare levy.

As a transitional arrangement, there will be a 'bring-forward' option available, meaning that people under 65 years of age can bring forward two years' entitlements to non-concessional contributions. If your income is less than \$49,488 annually (for the 2014/2015 financial year), you may also benefit from Government co-contributions if you make a personal after tax contribution to your superannuation.

The Government co-contribution is a payment made by the Federal Government to the superannuation account of eligible members who make personal non-concessional contributions.

For more information contact your financial adviser or the Australian Tax Office (ATO) Superannuation Hotline on 13 10 20.

### Employers

Employer contributions are tax deductible to the employer where they are made for the purpose of providing superannuation benefits for an employee or the employee's dependants.

Employers are entitled to claim a deduction for contributions paid to complying funds for employees aged:

- under age 75; or
- 75 and over, where contributions are required under relevant industrial awards.

### Tax paid on death benefits

All lump sum death benefits are tax free if paid to a dependant (for tax purposes). Lump sum death benefits paid to non-dependants (for tax purposes) are taxed at 15% plus the Medicare levy (for elements taxed in the fund) or taxed at 30% plus the Medicare levy (for elements untaxed in the fund, such as insurance proceeds).

### Tax paid on Income Protection Benefits

When an Income Protection Benefit is paid, this constitutes income in the hands of the recipient and will be taxed at the recipient's marginal tax rates.

Where TAL or the Fund is required by law to deduct any tax, duty, impost or the like in connection with the payment of a benefit, TAL will deduct the required amount from the payment and forward it to the relevant authority.

### Tax paid on TPD Benefits

Total and Permanent Disablement Benefits are taxed at different rates, depending on your age when you were disabled.

# 7 Definitions

Words used in this PDS that are capitalised have the meaning given to them in the Policy. Some of the relevant definitions are extracted from the Policy Document and repeated below. You should read your Policy Document for these and any other defined terms.

## General Definitions

**Accident** or **Accidental** unless under Income Protection Optimal means an accident caused wholly by violent, accidental, external and visible means.

**Accident** under Income Protection Optimal means an Injury caused solely and directly by accidental, violent, external and visible means that stops the Life Insured performing one or more of the duties of his/her Own Occupation necessary to produce income as confirmed by a Medical Practitioner and the Life Insured is not engaged in his/her Own Occupation, nor any other gainful occupation.

**Activities of Daily Living (ADL)** are:

- Bathing – the ability to shower and bathe;
- Dressing – the ability to put on and take off clothing;
- Toileting – the ability to get on and off and use the toilet;
- Mobility – the ability to get in and out of bed and a chair; and
- Feeding – the ability to get food from a plate into the mouth.

**Earned Income** means:

- a) if paragraph (b) does not apply, annual salary, fees, commissions, bonuses and any other income considered part of the Life Insured's remuneration package, earned by him or her for services performed; or
- b) if the Life Insured is self-employed, a working director or partner in a partnership, total annual income earned in the conduct of the business or profession due to the Life Insured's personal exertion less their share of business expenses necessarily incurred in the conduct of the business or profession.

In either case, Earned Income does not include any income which is not generated by the Life Insured's personal or vocational activities.

Income paid from other disability income policies, retirement plans, lump sum disability payments, rental income and investment income are some examples of income we would not consider part of Earned Income.

**Fund** means the TAL Superannuation and Insurance Fund.

**Injury** means an Accidental bodily injury suffered by the Life Insured.

**Linked** or **Linking** means the connection of two separate Policies whereby the payment under a Plan purchased under one Policy effects a corresponding reduction in the Benefit Amount payable under the other (Linked) Policy and a reduction in the total premium payable.

**Loss of Independent Existence** means Significant Cognitive Impairment or the total and irrecoverable loss of ability, due to Sickness or Injury, to perform at least two of the Activities of Daily Living without the physical assistance of another person.

**Monthly Earnings** generally include salary, award superannuation contributions, bonuses, commission, fees, fringe benefits and regular overtime.

When the Life Insured does not directly or indirectly own all or part of the business in which his or her work is performed (ignoring shares in publicly listed companies), Monthly Earnings is the monthly value of the remuneration paid by the employer in respect of the work performed by the Life Insured. This will be determined by calculating the amount the Life Insured would have to receive if total remuneration was received as a salary or wage (before income tax is deducted).

When the Life Insured does directly or indirectly own all or part of the business in which his or her work is performed (ignoring shares in publicly listed companies), Monthly Earnings is:

- the monthly value of remuneration paid by the business to the Life Insured as a result of personal exertion; and
- the Life Insured's share of the profits of the business, generated through work performed by the Life Insured, after the deduction of business expenses, both of which are determined in line with the usual manner that the profits and/or losses of the business are divided between the Life Insured and any co-owners of the business.

**Normal Domestic Duties** means:

- cooking meals – to use kitchen and cooking utensils, appliances and equipment to prepare more than the most basic meals for oneself and/or others; and
- cleaning the home – to use domestic appliances and equipment to clean and maintain a home and do laundry to basic standards; and
- shopping for food – to shop for everyday household provisions; and
- driving a car – the physical ability to drive a car; and
- providing care for children and/or dependent adults (where applicable).

### Partial Disability and Partially Disabled

**Under Income Protection (Super and Standard) and Business Expense insurance**, mean that, solely because of a Sickness or Injury the Life Insured:

- is working or capable of working; and
- is following the advice of a Medical Practitioner; and
- has suffered a reduction of 20% or more, in the ability to:
  - generate Monthly Earnings; or
  - perform the income producing duties; or
  - maintain the same number of hours worked, in the Life Insured's Own Occupation.

**Under Income Protection Premier** mean that, solely because of a Sickness or Injury the Life Insured:

- is working in his or her Own Occupation or any Gainful Occupation, but in a reduced capacity; and
- is following the advice of a Medical Practitioner; and
- has suffered a reduction of 20% or more, in the ability to:
  - generate Monthly Earnings; or
  - perform the income-producing duties; or
  - maintain the same number of hours worked, in the Life Insured's Own Occupation.

**Under Income Protection Optimal** mean that, solely because of a Sickness or Injury the Life Insured:

- is unable to perform one or more of the important income producing duties of the Life Insured's Own Occupation; and
- is following the advice of a Medical Practitioner; and
- has suffered a reduction in Earned Income.

**Sickness** means an illness or disease suffered by the Life Insured, and is diagnosed by a Medical Practitioner.

**Superlink IP** allows Income Protection Standard or Income Protection Premier to be Superlinked to an Income Protection Super Policy.

If you select the Superlink option, two policies will be issued. An Income Protection Super Policy will be issued to the trustee of a superannuation fund, and a second non-superannuation Income Protection Standard Policy or Income Protection Premier Policy will be issued to the Life Insured and Superlinked to the Income Protection Super Policy. Your Policy Schedules will indicate where Superlink applies for Income Protection.

The following conditions apply for the two Policies:

- the Income Protection monthly Benefit Amount, Type of Cover (Agreed Value or Indemnity), Waiting Period, Benefit Period, and any loadings or exclusions (if applicable) of each Policy must always be the same;
- in the event Income Protection is reduced or increased under one Policy, Income Protection on the other Policy will be reduced or increased (as applicable) at the same time;

- should Income Protection be cancelled under the Income Protection Super Policy, the non-superannuation Policy will also be cancelled; however, where Income Protection is cancelled under the non-superannuation Policy, cover will continue under the Income Protection Super Policy, and Superlink IP will no longer apply;
- the maximum benefits payable under both Policies will never exceed that which would be payable under a single Income Protection Standard or Income Protection Premier Policy (as applicable).

Claims will first be assessed with reference to the terms and conditions under the Income Protection Super Policy, and any amount payable will be paid to the trustee of the superannuation fund on your behalf. Any benefits not payable under the Income Protection Super Policy may be paid under the non-superannuation Policy, subject to the Life Insured meeting the applicable terms and conditions.

**Superlink TPD** allows you to purchase TPD insurance with an 'Own Occupation' definition of TPD where the "Any Occupation" definition component of the TPD Insurance is held within superannuation and the "Own Occupation" definition component is held outside of superannuation.

Two Policies will be issued, one of which will be issued to the trustee of a superannuation fund, and the other will be issued outside of superannuation. These Policies will be Linked and the following additional conditions apply:

- the TPD Benefit Amount, any optional benefits selected, and any loadings or exclusions (if applicable) of each Policy must always be the same;
- in the event that TPD Insurance is cancelled, reduced or increased under one Policy, TPD Insurance on the other Policy will be cancelled, reduced or increased (as applicable) at the same time.

Claims will first be assessed using the "Any Occupation" definition and the SIS definition of Permanent Incapacity under the superannuation Policy. If these definitions are satisfied the Benefit Amount insured will be paid to the trustee. If these definitions are not satisfied, the claim will be assessed using the 'Own Occupation' definition of TPD under the non-superannuation Policy and any Benefit Amount payable will be paid to the Policy Owner.

Claims will only be considered under the non-superannuation Policy where the SIS definition of Permanent Incapacity is not satisfied.

Your Policy Schedules will indicate when Superlink TPD applies.

**Terminally Ill and Terminal Illness** means an illness or condition where, after having regard to the current treatment or such treatment as the Life Insured may reasonably be expected to receive, the Life Insured will not survive more than 12 months.

When cover is structured through superannuation, the Life Insured must also satisfy the SIS definition of Terminal Medical Condition.



### **Total Disability and Totally Disabled**

**Under Income Protection (Super, Standard and Premier) and Business Expense Insurance** mean that, solely because of a Sickness or Injury, the Life Insured is following the advice of a Medical Practitioner and:

- is not working in any Gainful Occupation and is unable to perform one or more of the important income-producing duties in the Life Insured's Own Occupation; or
- is not working in any Gainful Occupation and has suffered a reduction of 80% or more in the ability to generate Monthly Earnings in the Life Insured's Own Occupation; or
- is unable to perform their important income-producing duties for more than 10 hours per week and;
  - for Income Protection Super and Standard, and Business Expenses insurance, is not in any Gainful Occupation; or
  - for Income Protection Premier, his or her Monthly Earnings are less than their Pre-Disability Earnings.

Where Income Protection Super has been selected (as indicated in the Policy Schedule), the Life Insured must also satisfy the SIS definition of Temporary Incapacity.

**Under Income Protection Optimal** mean that:

- the Life Insured has suffered a Specified Injury; or
- solely because of a Sickness or Injury the Life Insured:
  - is not currently working in any Gainful Occupation; and
  - is following the advice of a Medical Practitioner; and
  - is unable to perform one or more of the important income-producing duties of the Life Insured's Own Occupation.

**Total and Permanent Disability and Totally and Permanently Disabled when Any Occupation** is shown in Your Policy Schedule mean that:

- solely because of a Sickness or Injury, the Life Insured has not been working in any occupation for three consecutive months and, in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in any occupation for which they are reasonably suited by training, education or experience which would pay remuneration at a rate greater than 25% of the Life Insured's earnings during their last 12 months of work; or
- solely because of a Sickness or Injury, the Life Insured has suffered at least 25% impairment of Whole Person Function and has not been working in any occupation, and, in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in any occupation for which they are reasonably suited by training, education or experience which would pay remuneration at a rate greater than 25% of the Life Insured's earnings during their last 12 months of work; or

• the Life Insured suffers:

- Blindness; or
- Loss of Limbs; or
- Loss of a Single Limb and Loss of Sight; or

• the Life Insured is totally and permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person; or

• where the Life Insured has been solely performing Normal Domestic Duties for more than 12 consecutive months immediately prior to the Sickness or Injury that gives rise to the claimable event:

- the Life Insured has not been able to perform the Normal Domestic Duties for three consecutive months; and
- in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to perform all of the Normal Domestic Duties.

When cover is structured through superannuation, the Life Insured must also satisfy the SIS definition of Permanent Incapacity.

From the Policy anniversary prior to the Life Insured's 65th birthday, 'Total and Permanent Disability', and 'Totally and Permanently Disabled' mean that the Life Insured suffers:

- Loss of Independent Existence; or
- Loss of Limbs; or
- Blindness.

**Total and Permanent Disability and Totally and Permanently Disabled when Own Occupation** is shown in Your Policy Schedule mean that:

- solely because of a Sickness or Injury, the Life Insured has not been working in their Own Occupation for three consecutive months and in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in their Own Occupation; or
- solely because of a Sickness or Injury, the Life Insured has suffered at least 25% impairment of Whole Person Function and has not been working in any occupation, and, in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in any occupation for which they are reasonably suited by training, education or experience which would pay remuneration at a rate greater than 25% of the Life Insured's earnings during their last 12 months of work; or
- the Life Insured suffers:
  - Blindness; or
  - Loss of Limbs; or
  - Loss of a Single Limb and Loss of Sight; or
- the Life Insured is totally and permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person; or

- where the Life Insured has been solely performing Normal Domestic Duties for more than 12 consecutive months immediately prior to the Sickness or Injury that gives rise to the claimable event:
  - the Life Insured has not been able to perform the Normal Domestic Duties for three consecutive months; and
  - in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to perform all of the Normal Domestic Duties.

From the Policy anniversary prior to the Life Insured's 65th birthday, 'Total and Permanent Disability', and 'Totally and Permanently Disabled' mean that the Life Insured suffers:

- Loss of Independent Existence; or
- Loss of Limbs; or
- Blindness.

**Total and Permanent Disability** and **Totally and Permanently Disabled** when 'ADL' (Activities of Daily Living) is shown in Your Policy Schedule mean that the Life Insured is totally and permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person.

When cover is structured through superannuation, the Life Insured must also satisfy the SIS definition of Permanent Incapacity.

**Waiting Period** means the period of time between the Life Insured suffering disability and disability benefits starting to accrue. If the Life Insured does not consult a Medical Practitioner concerning the Sickness or Injury causing disability within seven days of the Sickness starting, or the Injury occurring, the Waiting Period will start when the Life Insured consults a Medical Practitioner.

## Superannuation Definitions

The following definitions have been reproduced from SIS. You should be aware that if any of these definitions are changed in SIS, the corresponding definition reproduced here will be obsolete and replaced by the amended definition in SIS.

**Permanent Incapacity** in relation to a member of a superannuation fund means ill-health (whether physical or mental), where the trustee is reasonably satisfied that the member is unlikely, because of the ill-health, to engage in gainful employment for which the member is reasonably qualified by education, training or experience.

**Temporary Incapacity** in relation to a member of a superannuation fund who has ceased to be gainfully employed (including a member who has ceased temporarily to receive any gain or reward under a continuing arrangement for the member to be gainfully employed), means ill-health (whether physical or mental) that caused the member to cease to be gainfully employed but does not constitute Permanent Incapacity.

**Terminal Medical Condition** exists in relation to a member of a superannuation fund at a particular time if the following circumstances exist:

- two registered medical practitioners have certified, jointly or separately, that the person suffers from an illness, or has incurred an injury, that is likely to result in the death of the person within a period (the certification period) that ends not more than 12 months after the date of the certification; and
- at least one of the registered medical practitioners is a specialist practicing in an area related to the illness or injury suffered by the person; and
- for each of the certificates, the certification period has not entered.



## 8 Interim Cover

### Interim Cover

We provide you with limited Interim Cover at no additional cost while your application is being assessed.

Interim Cover is subject to:

- the terms and conditions which apply to the Plan(s) being applied for as set out in the Accelerated Protection Policy Document, and
- the additional terms and conditions for Interim Cover, as follows.

Interim Cover is subject to the Accelerated Protection Underwriting guidelines. This means we may be unable to verify the amount of Interim Cover (if any) until our assessment of your Application is completed. Any conditions or restrictions that would have applied to your Policy based on our Underwriting guidelines will also apply to any Interim Cover claim you may make.

A claim during the Interim Cover period will affect our assessment of your Application and the terms of any Policy that we may subsequently issue to you.

If the life to be insured suffers a Sickness or Injury prior to your application being accepted by us (but after we receive your Application Form), that Sickness or Injury will be taken into account in our assessment of your application once a decision on your Interim Cover claim is finalised.

### Interim Cover Benefit

We will extend Interim Cover to you based on the cover type you have applied for.

Cover Type	Benefit
<b>Life Insurance</b>	If you have applied for Life insurance, and the life to be insured dies we will pay the Interim Cover Benefit for Life insurance.
<b>TPD Insurance</b>	If you have applied for TPD insurance, and the life to be insured becomes Totally and Permanently Disabled we will pay the Interim Cover Benefit for TPD insurance. The definition of TPD will be that applied for in the application except that where an Own Occupation definition is sought the Any Occupation definition will apply to Interim Cover. Unless TPD insurance is Attached or Linked the life to be insured must survive for at least 14 days after the event that caused Total and Permanent Disability.
<b>Critical Illness Insurance</b>	If you have applied for Critical Illness insurance, and the life to be insured suffers a Critical Illness condition listed on page 10 of this PDS that does not have a <sup>1</sup> or <sup>4</sup> next to the named condition, we will pay the Interim Cover Benefit for Critical Illness insurance. Unless Critical Illness insurance is Attached or Linked the life to be insured must survive for at least 14 days after suffering the Critical Illness event.
<b>Child's Critical Illness Option</b>	If you have applied for the Child's Critical Illness Option, and the child to be insured suffers a Critical Illness condition listed on page 11 of this PDS that does not have a <sup>1</sup> next to the named condition, we will pay the Interim Cover Benefit for Child's Critical Illness Option.
<b>Income Protection</b>	If you applied for Income Protection, and the life to be insured suffers Total Disability as defined for the protection applied for (Super, Standard, Premier or Optimal), we will pay the Interim Cover Benefit for Income Protection. For Income Protection Optimal, Interim Cover is payable only if the Total Disability is caused by an Accident only.
<b>Business Expense Insurance</b>	If you applied for Business Expense insurance, and the life to be insured suffers Total Disability, we will pay the Interim Cover Benefit for Business Expense insurance.

### Commencement of Interim Cover

Cover will start for applications using the paper Application Form from the date we receive your fully completed, signed and dated Application Form.

Cover will start for applications using the electronic Application Form submitted to us online by your financial adviser, from the date your fully completed Application Form is received by us. In the event that your adviser has requested that we obtain the answers to the health and lifestyle questions in the electronic Application Form directly from you, cover will start from the date we receive the answers to these questions.

### Cessation of Interim Cover

Interim Cover will cease for each Plan applied for upon the earliest of:

- the Plan start date;
- the date you withdraw your Application;
- the expiration of 90 days from when we receive a fully completed Application Form;
- we inform your financial adviser that your Plan has not been accepted.

## Benefit Amount Payable

The Interim Cover Benefit we will pay will be the lesser of:

- the Benefit Amount applied for;
- the difference between the Benefit Amount applied for and any existing insurance with TAL or any other insurer which you stated on your Application Form is to be replaced;
- the reduced Benefit Amount that would be offered where, under our Underwriting rules, we would offer a lower Benefit Amount to that applied for;
- the reduced Benefit Amount the premium would purchase where we would apply a premium adjustment under our Underwriting rules; and
- the maximum amount payable under Interim Cover for each type of cover as specified below:

Cover Type	Maximum Benefit Payable <sup>1</sup>
<b>Life Insurance</b>	\$1,000,000
<b>TPD Insurance</b>	\$500,000
<b>Critical Illness insurance</b>	\$500,000
<b>Child's Critical Illness Option</b>	\$50,000
<b>Income Protection</b>	\$10,000 per month and limited to a maximum of 12 months
<b>Business Expense insurance</b>	\$10,000 per month and limited to a maximum of 12 months

The maximum amount payable<sup>1</sup> is limited to a total amount payable of \$1,000,000 for any one life to be insured in respect of all insurances, with TAL or any other insurer, under Interim Cover.

<sup>1</sup> If an electronic Application Form is submitted by your financial adviser and your cover is accepted by our online Underwriting engine, these maximums do not apply, and we will cover the life to be insured on the basis of the Benefit Amount applied for.

## When we will not pay Interim Cover

We will not pay any benefits under the Interim Cover where:

- the Underwriting decision appropriate at the time immediately preceding the Sickness or Injury for which the Interim Cover claim is made, would have been to:
  - decline cover; or
  - exclude that Sickness or Injury;
- we are unable to complete our Underwriting assessment and your Interim Cover claim is due to Sickness;
- the Sickness or Injury resulted from participation in any travel, occupation, sport or pastime which we would not normally provide cover (or accepted cover only with a loading or restriction) to the insured person during their participation in such travel, occupation, sport or pastime; and
- the condition being claimed for was caused by, or in any way contributed to by:
  - suicide;
  - an intentional self-inflicted act;
  - use of alcohol, recreational or non-prescription drugs, or any drug taken other than as medically directed;
  - any Sickness, Injury or medical condition you were aware of, or a reasonable person in your position would have been aware of, at any time before the date of the application.

Cover will also be restricted or may not be available if you or the life to be insured have not complied with the Duty of Disclosure, or would not have been entitled to the amount of cover applied for in your application.

## 9 Direct debit arrangements

### Direct Debit Request Service Agreement

This Direct Debit Request Service Agreement (DDR Agreement) is issued by TAL, to enable you to understand your rights and responsibilities as a new customer when making premium payments by direct debit. It allows TAL to debit your nominated account to meet the premiums for your policy.

Please keep this DDR Agreement in a safe place for future reference.

### Our Commitment To You

We ensure that we:

- will give you at least 14 days written notice if there are any changes to the terms of this DDR Agreement, and
- will keep all information relating to your nominated financial institution account confidential, except where required for the purposes of conducting direct debits with your financial institution, or otherwise as required by law.

### Your Commitment To Us

If you do commit to a DDR Agreement please ensure that:

- the account you have nominated can accept direct debits,
- all account holders for this nominated account agree to this Agreement, and
- that there are sufficient funds available in the nominated account, on the due dates, to cover the premiums. If there isn't, you may incur dishonour fees from your financial institution and your Policy may lapse. Dishonour fees will not be charged by TAL.

If a premium due date falls on a weekend or a public holiday, we will automatically debit the payment on the next business day.

If you provide us, directly or indirectly, with new or updated bank account details (for payment through the direct debit system), these conditions will also apply to that request.

### How to make changes

Please give us at least 7 days notice before your next premium due date for either:

- altering any of your direct debit or financial institution details, or
- stopping or suspending any debits, or cancelling the DDR Agreement completely.


If you do any of these, you will need to make alternative arrangements for future premiums to continue your Policy.

If you prefer you may contact your financial institution directly to alter<sup>1</sup>, stop, cancel or dispute any debit.

<sup>1</sup> Note: in relation to the above reference to 'alter', your financial institution may alter your debit payment only to the extent of advising us of your new account details.

### Contacting us

If you wish to make any of the changes, as outlined above, or wish to dispute a debit you should do so in writing. The address for any correspondence is:

 TAL Life Limited or TAL Superannuation Limited  
GPO Box 5380, Sydney NSW 2001

We will always respond to your query or dispute in the first instance.

Please refer to our website at [www.tal.com.au](http://www.tal.com.au) to obtain a copy of our current Payment Authority form.

## WHERE WE COME FROM

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# 1869

New Zealand's Government Life Insurance Office is created and builds its reputation as a life insurer committed to ordinary people.

# 1990

Government Life is renamed TOWER and enters Australia with the purchase of Adriatic Life Insurance.

# 1993

TOWER purchases Friends Provident Life Assurance.

# 1999

TOWER purchases FAI Life, and TOWER joins the top tier of Australian insurers.

# 2006

TOWER purchases PrefSure Life Limited. The business is separated from TOWER New Zealand and TOWER Australia is born.

# 2008

TOWER Australia purchases Insuranceline.

# 2011

TOWER Australia becomes a wholly owned subsidiary of the Dai-ichi Life Group. It is now TAL, Australia's specialist voice of life insurance.

## WHERE WE ARE NOW

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# #1

Australia's leading specialist life insurer.

# OVER 3 million

Australians protected by TAL.

# OVER \$3.37 million

On average paid in claims every working day.

# OVER \$1.8 billion

In in-force premiums.

# OVER 1,500

People employed by TAL in Australia.

## HOW WE COMPARE

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# 2014

**Money Magazine:** Best Featured Income Protection Insurance.

**SMSF Adviser:** SMSF Insurance Provider.

**Core Data:** SMSF Insurance provider.

# 2013

**AFA/Plan for Life:** Income Protection Award.

**Core Data:** Life Company of the Year.

**Smart Investor:** Life Company of the Year.

**Australian Banking & Finance:** Life Insurance Company of the Year.

**Money Magazine:** Best Featured Income Protection.

# 2012

**AFA/Plan for Life:** Life Company of the Year and Life/Total & Permanent Disability Award.

**Australian Banking & Finance:** Life Insurance Company of the Year.

### TAL Life Limited



GPO Box 5380 Sydney NSW 2001



Monday to Friday 8am - 7pm AEST  
Customer Service Centre - 1300 209 088  
Adviser Service Centre - 1300 286 937



[www.tal.com.au](http://www.tal.com.au)

# TAL

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#### Accelerated Protection

Product Disclosure Statement | 12 December 2014

TAL Life Limited ABN 70 050 109 450 AFSL 237 848 TAL Superannuation Limited ABN 69 003 059 407 AFSL 237 851 TAL Superannuation and Insurance Fund ABN 20 891 605 180

# Protect what matters. It's life.

Accelerated Protection.



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# 1 About the Policy

## The Policy Document

This Policy Document, together with the latest Policy Schedule we have issued, sets out the terms and conditions of a contract of life insurance between the Policy Owner (“you/your”) and TAL Life Limited (“we/us/our”), known as Accelerated Protection.

The Policy Owner at the date the Policy is issued is shown in the Policy Schedule. Cover is provided on the Life Insured shown in the Policy Schedule.

If the Policy is owned by more than one person, it is owned on a joint tenancy basis.

Please read this Policy Document and the Policy Schedule carefully to ensure the terms and conditions meet your needs. These are important documents and should be kept in a safe place.

If the Policy is altered you will receive a new Policy Schedule or confirmation reflecting the agreed changes.

## How Accelerated Protection works

Accelerated Protection is an insurance policy between us and you under which you can select a number of Plans comprising of Life insurance, Critical Illness insurance, Total and Permanent Disability (TPD) insurance, Income Protection (IP) and Business Expense insurance. Each of these Plans contains Included Benefits, and Optional Benefits that can be added at an additional cost. Each of these Plans and Included Benefits form a separate part of the Policy.

## TAL Superannuation and Insurance Fund

If “TAL Superannuation Limited” is shown as the Policy Owner in the Policy Schedule then this document is issued by us to the Trustee of the TAL Superannuation and Insurance Fund as the Policy Owner. The Trustee of the TAL Superannuation and Insurance Fund is TAL Superannuation Limited.

Any benefits payable under the Policy when owned by TAL Superannuation Limited will be paid to the Trustee. The Benefits will be released by the Trustee in accordance with the governing rules of the Fund under superannuation law.

Superannuation law generally prohibits a trustee of a superannuation fund giving a charge over, or in relation to, an asset of the fund or recognising, or in any way encouraging or sanctioning, a charge over, or in relation to a member’s benefits.

## Contact details

You can contact TAL or the Trustee using the details below:

-  1300 209 088
-  1300 351 133
-  customerservice@tal.com.au
-  www.tal.com.au
-  GPO Box 5380 Sydney NSW 2001

## Terms used in this document

**Fund** means the TAL Superannuation and Insurance Fund ABN 20 891 605 180.

**Life Insured** means the person whose life is insured under the Policy.

**Plan** means insurance benefits and options under (as applicable) Life insurance, Critical Illness insurance, TPD insurance, Income Protection and Business Expense insurance which, according to the Policy Schedule, apply to you and are in force under this Policy.

**Policy** means the Accelerated Protection Policy under the terms and conditions set out in this Policy Document.

**SIS or SIS Regulations** means the *Superannuation Industry (Supervision) Regulations 1994*.

Cover that is structured **through superannuation** means cover that is owned by the Trustee of the Fund or cover that is owned by the trustee of a self-managed superannuation fund.

**Trustee** means TAL Superannuation Limited ABN 69 003 059 407, the Trustee of the Fund.

**You** and **your** mean the Policy Owner unless otherwise indicated.

**We, us, our** and **TAL** mean TAL Life Limited ABN 70 050 109 450.

Further words and phrases specific to the Plans are defined in Part 11 of this Policy Document.

### **30-day ‘cooling off’ period**

If you feel that the Policy does not meet your needs and as long as you have not made a claim, you can return the Policy Document and Policy Schedule to us and request that it be cancelled. Your premium will be refunded in full unless your Policy was structured through superannuation. Your request must be in writing and be made within 30 days of the Policy being issued.

If your Policy is structured through superannuation, refunded premiums are subject to preservation rules. This means that refunded premiums may need to be rolled over to another superannuation arrangement rather than be paid in cash. You must do this in writing within 30 days of advising the Trustee you are cancelling this Policy. If you nominate a superannuation arrangement that does not accept the payment, the Trustee can only pay the refund to an eligible rollover fund.

No refund can be made if a claim has been made under the Policy.

### **Coverage**

The Policy provides cover 24 hours a day, every day of the year, worldwide.

### **Australian currency**

All premiums and benefits payable under the Policy must be paid in Australian currency.

### **Guaranteed renewal of cover**

As long as you and the Life Insured have complied with the Duty of Disclosure set out in the Product Disclosure Statement and paid the premiums when due, cover continues until the Plan end date.

This guarantee applies regardless of any change in the Life Insured’s personal circumstances.

### **Who we pay**

Unless structured through superannuation, if you have nominated one or more beneficiaries to receive a benefit under Life insurance, we will pay the benefit in accordance with your valid nomination. Otherwise, all payments made by us under the Policy will be made to you, or if you have died, to your legal personal representative or a person we are permitted to pay under any relevant legislation.

The Product Disclosure Statement of the Fund sets out the rules pertaining to the nomination of beneficiaries where the Policy is owned by the Trustee.

### **When cover starts and ends**

If we accept your application and you have paid the first premium and we issue you a Policy Schedule, your cover will commence on the Plan start date as shown in the Policy Schedule. Cover for some benefits does not commence immediately and a Waiting Period may apply. This is explained in the information about each benefit in Parts 2 to 8 of this Policy Document.

Where cover being applied for with TAL is to replace existing cover with either TAL or another life insurance company, you must cancel the existing cover. No claim will be paid in respect of this Policy unless the previous cover has been cancelled. If the previous cover is not cancelled and a claim occurs, any premiums paid to TAL will be refunded, and no benefit will be paid.

You may not be entitled to a refund of premium where the Policy has been structured through superannuation.

The relevant Plan end dates are explained in Parts 2 to 9 of this Policy Document.

## 2 Information applicable to Life, Critical Illness and TPD Insurances

Accelerated Protection allows the following combinations of Life, Critical Illness and TPD insurances:

Stand-alone	Attached <sup>1</sup>	Linked <sup>1</sup>
Life insurance	Critical Illness insurance Attached to Life insurance	Critical Illness insurance Linked to Life insurance
Critical Illness insurance	TPD insurance Attached to Life insurance	TPD insurance Linked to Life insurance
TPD insurance	TPD insurance Attached to Critical Illness insurance	

<sup>1</sup> There may be changes to the respective benefits as a result of Attaching or Linking. We define Attached and Attaching and Linked and Linking in Part 11 of this Policy Document. We also give full details of the effects of Attaching and Linking in the respective insurance terms and conditions. Where Attaching or Linking is applicable, this will be shown on the Policy Schedule.

### 2.1 Included Benefits

The following benefits are included in Life insurance, Critical Illness insurance and TPD insurance. Please note that some benefits, as indicated, are not included when your Policy is structured through superannuation.

#### Inflation Protection Benefit

We will increase the Benefit Amount by the greater of the Indexation Factor and five per cent at each Policy anniversary unless:

- you tell us that the Inflation Protection Benefit is not to apply to your Plan; or
- premiums are being waived under the Premium Relief Option.

If there is an increase, a new premium will be calculated to incorporate the increased Benefit Amount, the Life Insured's age, and premium type (i.e. stepped or level premium). We will not take into account any changes in the Life Insured's health, occupation, income or pastimes.

There is no limit to the maximum to which the Benefit Amount can be increased under the Inflation Protection Benefit.

Increases to the Benefit Amount under the Inflation Protection Benefit will cease:

- for Life insurance: at the Policy anniversary prior to the Life Insured's 100th birthday.
- for Critical Illness insurance: at the Policy anniversary prior to the Life Insured's 70th birthday, unless it is Attached or Linked to Life insurance, in which case it will be the Policy anniversary prior to the Life Insured's 100th birthday.
- for TPD insurance:
  - at the Policy anniversary prior to the Life Insured's 65th birthday, unless it is Attached or Linked in which case it will be at the Policy anniversary prior to the Life Insured's:
    - 100th birthday when Attached or Linked to Life insurance;
    - 65th birthday when Attached to Critical Illness insurance;
    - 65th birthday if the TPD Benefit Amount is \$1,000,000 (or is reduced to \$1,000,000 at that date); or
  - when the TPD insurance Benefit Amount reaches \$1,000,000 after the Life Insured's 65th birthday.

On the Policy anniversary prior to the Life Insured's 65th birthday, the TPD insurance Benefit Amount when Attached or Linked to Life insurance will revert to the lesser of:

- the amount shown in the latest Policy Schedule; and
- \$1,000,000.

The Inflation Protection Benefit does not apply to the Child's Critical Illness Option.

#### Premium Freeze Benefit

Under the Premium Freeze Benefit, the Benefit Amount will be set to the level that can be purchased by that amount of fixed premium as determined by us from year to year. While premiums remain fixed under the Premium Freeze Benefit there will be a reduction in the Benefit Amount on a yearly basis as insurance generally will be more expensive as age increases.

If you notify us that you wish to apply the Premium Freeze Benefit, the Inflation Protection Benefit will not apply. If you notify us that the Premium Freeze Benefit is to cease within three years of it starting, the Inflation Protection Benefit will then recommence but only if it was applicable prior to the Premium Freeze Benefit being activated.

The Premium Freeze Benefit can be activated if we are charging premiums on a stepped premium basis and the Life Insured is older than age 30. You may elect to activate the Premium Freeze Benefit by notifying us in writing.

## Guaranteed Future Insurability Benefit

Under the Guaranteed Future Insurability Benefit, you can increase your Benefit Amount for Life insurance, TPD insurance and Critical Illness insurance for the Life Insured without evidence of the health or pastimes of the Life Insured.

The Guaranteed Future Insurability Benefit is subject to the following conditions:

- an application in writing by you for an increase being made within 30 days of an Allowable Event (as described in the Allowable Events table) or within 30 days of the Policy anniversary following an Allowable Event;
- our receipt of supporting evidence, acceptable to us, of the Allowable Event;
- the Life Insured being under age 55 at the time of an Allowable Event;
- the increase being up to the lesser of:
  - 25% of the Benefit Amount at the Plan start date which applies to the insurance under which the Guaranteed Future Insurability Benefit is sought);
  - \$200,000;
  - five times the annual amount of salary increase (if applicable); and
  - the amount of mortgage being taken out or increased (if applicable).

For all increases applied for under the Guaranteed Future Insurability Benefit, the maximum amount you can increase the Benefit Amount (including cover with TAL and any other organisation) by is the lesser of:

- the original Benefit Amount; and
- \$1,000,000,

subject to total cover (including cover with TAL and any other organisation) not exceeding:

- \$3,000,000 for Life insurance;
- \$3,000,000 for TPD insurance; and
- \$2,000,000 for Critical Illness insurance.

If TPD insurance and/or Critical Illness insurance are Attached or Linked to Life insurance, the TPD insurance Benefit Amount and/or Critical Illness insurance Benefit Amount cannot exceed the Life insurance Benefit Amount.

The Guaranteed Future Insurability Benefit may be exercised once only in any 12 month period.

The premium for the new Benefit Amount will be calculated in line with the Plan conditions and will take into account any extra premiums charged and special provisions that may apply.

During the first six months after exercising the Guaranteed Future Insurability Benefit, the increased portion of the Benefit Amount will only be paid in the event of the Life Insured suffering:

- Accidental death;
- TPD caused by Accident; or
- any of the listed Critical Illness Events (See Part 4) caused by Accident.

You cannot exercise the Guaranteed Future Insurability Benefit if:

- premiums are being waived under the Premium Relief Option; or
- a medical loading or medical exclusion is applicable to the Life Insured; or
- cover under Life insurance has resulted from applying the Death Buy-Back Option under TPD insurance; or
- cover under Life insurance has resulted from applying the Death Buy-Back Benefit under Critical Illness insurance; or
- cover under Critical Illness insurance has resulted from applying the Critical Illness Reinstatement Option; or
- You, or the Life Insured, is entitled to make, or is receiving or seeking payment of, a claim under any Life Insurance policy with TAL or another insurer.

### Allowable Events

#### Personal

- the birth of a child where the Life Insured is the parent;
- the adoption of a child by the Life Insured;
- a dependent child of the Life Insured starts secondary school;
- marriage of the Life Insured;
- divorce of the Life Insured;
- where the Life Insured's yearly salary increases by at least \$10,000;
- the Life Insured completes a post graduate degree;
- taking out or increasing, a mortgage by the Life Insured (either alone or jointly with another person) on a home which is the primary residence of the Life Insured;
- the Life Insured becoming a Carer; or
- the Life Insured has a change in tax dependency status as a result of the Life Insured ceasing to have any tax dependents as defined by current law.

#### Business

- an increase in the Life Insured's value to the business, where the Life Insured is a key person in that business;
- an increase in the Life Insured's financial interest in the business, whether as a partner, shareholder or unit holder, and the Policy forms part of a buy-sell, share purchase or business succession agreement; or
- an increase in the loan liability of the business for which the Life Insured is the primary guarantor.

## Financial Planning Benefit

### **Not available when structured through superannuation.**

If we pay 100% of the Benefit Amount under Life insurance, Critical Illness insurance or TPD insurance, we will reimburse the costs associated with the preparation of a financial plan by a financial adviser for the person(s) to whom we paid 100% of the Benefit Amount.

The following conditions apply to the Financial Planning Benefit:

- the maximum amount payable under the Financial Planning Benefit is \$5,000 and this amount will only be paid once per Life Insured across all policies issued by us in respect of that Life Insured;
- the Financial Planning Benefit is only payable for the reimbursement of fees actually paid to the financial adviser for the preparation of the financial plan where the fees were paid by the person(s) to whom we paid 100% of the Benefit Amount;
- we must receive evidence, acceptable to us, of the financial planning advice received and the financial plan must be received within 12 months of the payment of 100% of the Benefit Amount; and
- the financial adviser who provides the financial plan must be an Australian Financial Services Licensee or an Authorised Representative of an Australian Financial Services Licensee.

## Accommodation Benefit

### **Not available when structured through superannuation.**

If we pay 100% of any one of the Terminal Illness Benefit, TPD Benefit or Critical Illness Benefit, and a Medical Practitioner certifies that the Life Insured must remain Bed Confined due to the reason for which we paid 100% of the Terminal Illness, TPD or Critical Illness Benefit, and:

- the Life Insured is more than 100 kilometres from their home; and
- an Immediate Family Member is required to travel more than 100 kilometres from their home to be with the Life Insured,

then we will reimburse the accommodation costs of the Life Insured's Immediate Family Member up to a maximum of \$250 per day for each day the Life Insured remains Bed Confined and their Immediate Family Member remains away from their home, for a maximum of 14 days.

The reimbursement of accommodation costs must be claimed within six weeks of 100% of any one of the Terminal Illness Benefit, TPD Benefit or Critical Illness Benefit being paid.

We must receive evidence, acceptable to us, of the Life Insured's Bed Confinement and of the payment of the accommodation costs before we pay the Accommodation Benefit.

The maximum total amount we will pay under the Accommodation Benefit when the Life Insured is concurrently eligible across Plans is \$250 per day.

## Grief Counselling Benefit

### **Not available when structured through superannuation.**

If we pay 100% of the Benefit Amount under Life insurance, Critical Illness insurance, or TPD insurance, we will reimburse the costs of up to three grief counselling sessions for the Life Insured, and/or an Immediate Family Member with a counsellor approved by us.

The maximum total amount we will reimburse under the Grief Counselling Benefit for the Life Insured is \$1,000.

## Child's Critical Illness Benefit

### **Not available when structured through superannuation.**

A benefit payment of \$10,000 will be payable under the Child's Critical Illness Benefit when a child who is financially dependent on the Life Insured suffers a Critical Illness Event as listed on page 14.

The Child's Critical Illness Benefit is available where the child is aged (next birthday) between two and 19.

The Child's Critical Illness Benefit will only be paid once for an individual child across all Life, Critical Illness and TPD insurance policies issued by us, and is only ever payable once under a Plan.

The Child's Critical Illness Benefit is not payable on a Critical Illness Event which occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent before the Plan or Policy start date.

## 2.2 Optional Benefits

The Benefit Options listed below only apply if indicated in your Policy Schedule.

### Premium Relief Option

Under the Premium Relief Option, premiums due in relation to a Life Insured will be waived when, as a result of Sickness or Injury, the Life Insured is for three consecutive months:

- totally unable to work in any occupation for which he or she is suited by training, education or experience;
- not earning an income; and
- following the advice of a Medical Practitioner.

The amount waived will be the daily proportion of premiums due. The Premium Relief Option will stop on the earlier of:

- the Life Insured returning to work;
- the Life Insured generating Monthly Earnings; or
- the Policy anniversary prior to the Life Insured's 65th birthday.

### Business Insurance Option

#### Not available when structured through the Fund.

The Business Insurance Option is available under Life insurance and is only applicable for Critical Illness and/or TPD insurances when they are Attached to Life insurance.

Under the Business Insurance Option you can apply to increase the Benefit Amount without the need for further evidence of health, or pastimes, subject to acceptable financial evidence being provided.

The Business Insurance Option is available upon the occurrence of one of the following business events:

- business value:
  - an increase in the Life Insured's share or value of the business entity for which this cover was originally established;
- key-person value (arms-length employee with no ownership or financial interest in the business entity):
  - an increase in the value of the Life Insured key person to the business entity for which the cover was originally established; or
- loan guarantee:
  - an increase in the level of a business loan for which the Life Insured is a guarantor.

Any increase under the Business Insurance Option must be for the same business event for which the Policy was originally established as determined by us.

If the amount at the Plan start date is less than 100% of the value associated with the purpose of the business insurance, we will limit any future increases made under this option such that the amount insured, as a proportion of the value associated with the business insurance purpose, does not increase above that which applied at the Plan start date.

The maximum increase is the lesser of up to three times the Benefit Amount (including cover with TAL and any other organisation) at the Plan start date and, for:

- Life insurance – \$15,000,000
- Critical Illness insurance – \$2,000,000
- TPD insurance:
  - \$5,000,000 (where the Life insured applies for the increase prior to their 60th birthday and the occupation class of the Life Insured is AAA, AA+ or AA); or
  - \$5,000,000 (with a maximum of \$3,000,000 under an Any or Own Occupation definition, with the balance under an Activities of Daily Living (ADL) definition).

The following conditions also apply:

- the increase must not exceed the increase in value of the business events, using the same valuation basis used in the application for the Business Insurance Option;
- if the Business Insurance Option is being increased due to an increase in the level of Loan Guarantee, the increased Benefit Amount cannot exceed the amount by which the Loan Guarantee has been increased; and
- if either the TPD insurance Benefit Amount or Critical Illness insurance Benefit Amount is being increased, the Benefit Amount for Life insurance must be increased by the same amount<sup>1</sup>.

<sup>1</sup> The premium will increase to reflect the increase in cover. The increased cover does not apply until we have confirmed it in writing and you have paid the additional premium.

If you wish to increase the Benefit Amount you must apply in writing within 30 days of the business event or within 30 days of the Policy anniversary following the business event. The Business Insurance Option can only be exercised once in any 12 month period.

No increase is available if at the time of applying for the increase, you or anyone else has made, is entitled to make or is receiving payment of a claim in relation to the Life Insured under this Policy or any other policy providing cover for death, terminal illness, total and permanent disability or critical illness.

To obtain the requested increase you need to apply to us in writing and provide us with:

- confirmation the Life Insured is actively at work in their usual occupation at the time you apply for the increase;
- a current valuation of the business provided by a qualified accountant or business valuer (who is the same person or firm who provided to us financial evidence of the value associated with the business insurance purpose for the purposes of our assessment of the original application for this option or such other person or firm agreed to by us, using the same methodology); and
- any other financial or occupational evidence we may request to assess the application.

The Business Insurance Option will expire on the earlier of the following:

- the option is cancelled by the Policy Owner;
- the maximum increase limit for the Benefit Amount has been reached (see above);
- you are entitled to make a claim or you have accrued an entitlement to claim under this Policy;
- the anniversary of the Plan start date being three years after the later of:
  - the Plan start date; and
  - the last increase under the option we approved, unless you can provide financial evidence acceptable to us that you were unable to apply for an increase in that three years because no increase conditions were met. Should this occur, we will extend the eligibility period for a further three years from the date we accept the financial evidence, provided we receive the evidence within 30 days of the end of the eligibility period;
- the anniversary of the Plan start date immediately prior to the Life Insured attaining age 65; or
- the death of the Life Insured.

If the Business Insurance Option is indicated in the Policy Schedule the following benefits will not apply:

- Inflation Protection Benefit (but will apply on the first anniversary after expiry or cancellation of the Business Insurance Option);
- Guaranteed Future Insurability Benefit;
- Death Buy-Back Benefit on Critical Illness insurance;
- Death Buy-Back Option on TPD insurance;
- Premium Relief Option;
- Double Critical Illness Option; and
- Double TPD Option.



## 3 Life Insurance

*Life insurance only applies if “Life Insurance Plan” is indicated in your Policy Schedule. In all cases when we refer to a benefit payment, the statement is made on the basis that the benefit referred to is payable under the terms and conditions of the Policy. We will not pay a benefit if an exclusion applies. Exclusions are explained in Part 9 of this Policy Document. You must also satisfy our claim requirements, explained in Part 10 of this Policy Document.*

### 3.1 Included Benefits

The following benefits, in addition to the benefits set out in Part 2 of this Policy Document, are included in Life insurance.

#### Death Benefit

When the Life Insured dies, the Benefit Amount will be payable.

#### Terminal Illness Benefit

If the Life Insured is diagnosed as Terminally Ill, the Benefit Amount will be payable.

#### Advanced Payment Benefit

The Advanced Payment Benefit is an advance payment of 10% of the Benefit Amount, up to a maximum \$25,000. This Benefit will be paid when the death certificate or a medical certificate confirming death of the Life Insured is provided to us.

The Advanced Payment Benefit will not apply in the first three years from the Plan start date where the Life Insured's death was not the result of an Accident. After the first three years, the Advanced Payment Benefit will apply regardless of the cause of death.

Payment of the Advanced Payment Benefit does not mean any admission or acceptance of any claim or liability regarding current or future payments under Life insurance.

Should our claims assessment find that the Death Benefit will not be paid due to a breach of the Duty of Disclosure or a misrepresentation, you will be required to repay the Advanced Payment Benefit.

#### Repatriation Benefit

If the Life Insured dies whilst outside Australia, we will increase the Advanced Payment Benefit to 10% of the Benefit Amount up to a maximum of \$35,000. This benefit will be paid when the death certificate or a certified medical certificate by a Medical Practitioner confirming death of the Life Insured whilst outside Australia is provided to us. The terms and conditions applicable to the Advanced Payment Benefit otherwise apply.

# 4 Critical Illness Insurance

*Critical Illness insurance only applies under this Policy if indicated in your Policy Schedule. Critical Illness insurance is available as “Standard” or “Premier”. The type applicable for your Policy is shown in your Policy Schedule. Critical Illness insurance is not available when structured through superannuation.*

*In all cases where we refer to a benefit payment, the statement is made on the basis that the benefit referred to is payable under the terms and conditions of the Policy. We will not pay a benefit if an exclusion applies. Exclusions are explained in Part 9 of this Policy Document. You must also satisfy our claim requirements, explained in Part 10 of this Policy Document. Critical Illness Events are defined in Part 11 of this Policy Document.*

## 4.1 Included Benefits

The following benefits, in addition to the benefits set out in Part 2 of this Policy Document, are included in Critical Illness insurance, for both Standard and Premier, unless otherwise indicated.

### Critical Illness Benefit

If the Life Insured suffers a Critical Illness Event, the Benefit Amount will be payable. If Critical Illness insurance is not Attached or Linked to Life insurance, no payments will be made unless the Life Insured survives a Critical Illness Event for at least 14 days.

If the Life Insured suffers more than one Critical Illness Event, the Benefit Amount is only payable for the first occurring Critical Illness Event (unless the first to occur is Angioplasty or Minor Heart Attack). If Angioplasty or Minor Heart Attack is the first Critical Illness Event to occur, the remaining Benefit Amount will be the basis used to determine payment in accordance with the Critical Illness insurance terms and conditions if the Life Insured suffers another Critical Illness Event.

More than one payment can be made for Angioplasty, subject to:

- the first Angioplasty procedure ever undergone by the Life Insured occurring after the Plan start date;
- each subsequent Angioplasty procedure occurring at least six months after the previous Angioplasty procedure; and
- a maximum of three payments.

If as a result of a Minor Heart Attack the Life Insured undergoes Angioplasty within six months of the Minor Heart Attack we will not pay any amount for that Angioplasty.

### Critical Illness Events are

Heart conditions	Neurological conditions	Permanent conditions	Organ disorders
<ul style="list-style-type: none"> <li>• Angioplasty<sup>2,3</sup></li> <li>• Aortic Surgery</li> <li>• Cardiomyopathy</li> <li>• Coronary Artery Bypass Surgery<sup>2</sup></li> <li>• Minor Heart Attack<sup>2,4</sup></li> <li>• Heart Attack<sup>2</sup></li> <li>• Heart Valve Surgery<sup>2</sup></li> <li>• Open Heart Surgery<sup>2</sup></li> <li>• Out of Hospital Cardiac Arrest<sup>2</sup></li> <li>• Primary Pulmonary Hypertension</li> <li>• Triple Vessel Angioplasty<sup>2</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Alzheimer's Disease</li> <li>• Coma</li> <li>• Dementia</li> <li>• Encephalitis and Meningitis</li> <li>• Major Head Trauma</li> <li>• Meningococcal Disease</li> <li>• Motor Neurone Disease</li> <li>• Multiple Sclerosis</li> <li>• Muscular Dystrophy</li> <li>• Paralysis</li> <li>• Parkinson's Disease</li> <li>• Stroke<sup>2</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Blindness</li> <li>• Loss of Hearing</li> <li>• Loss of Independent Existence</li> <li>• Loss of a Single Limb</li> <li>• Loss of Speech</li> </ul>	<ul style="list-style-type: none"> <li>• Chronic Kidney Failure</li> <li>• Chronic Liver Failure</li> <li>• Chronic Lung Failure</li> <li>• Major Organ Transplant</li> <li>• Pneumonectomy</li> <li>• Severe Burns</li> <li>• Severe Diabetes<sup>1</sup></li> </ul>
Blood disorders	Cancer	Other events	
<ul style="list-style-type: none"> <li>• Aplastic Anaemia</li> <li>• Medically-Acquired HIV</li> <li>• Occupationally-Acquired HIV</li> <li>• Occupationally-Acquired Hepatitis B or C<sup>1,5</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Benign Brain Tumour</li> <li>• Cancer<sup>2</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Intensive Care</li> <li>• Severe Rheumatoid Arthritis<sup>1</sup></li> </ul>	

1 Not applicable when 'Standard' Critical Illness insurance is shown in your Policy Schedule.  
 2 Some restrictions apply to these conditions. See section 9.2, Exclusions, for more information.  
 3 In the case of Angioplasty, the amount to be paid is reduced to 25% of the Benefit Amount to a maximum payment of \$50,000 per occurrence, unless a benefit is payable under Triple Vessel Angioplasty.  
 4 In the case of Minor Heart Attack, the amount to be paid is reduced to 25% of the Benefit Amount to a maximum payment of \$50,000. Only one payment can be made for Minor Heart Attack.  
 5 A benefit is only payable for these conditions under the Needlestick Benefit.

## Paralysis Support Benefit

If the Life Insured suffers Paralysis, the Critical Illness insurance payment will be:

- two times the Benefit Amount, to a maximum of \$2,000,000; or
- the Benefit Amount, if it is greater than \$2,000,000.

## Death Buy-Back Benefit

If we pay 100% of the Critical Illness Benefit, Paralysis Support Benefit or TPD Benefit, Critical Illness insurance will end. Under the Death Buy-Back Benefit, you can repurchase Life insurance on the Life Insured. The amount you can repurchase is the amount of Critical Illness insurance paid or the Benefit Amount, in the case of the Paralysis Support Benefit. If Accelerated Protection is no longer sold, continued cover will be available under the TAL life insurance product that replaces it. The Death Buy-Back Benefit can be exercised without having to provide evidence of health, occupation, income or pastimes, or any other Underwriting information.

You must notify us in writing of your intention to exercise the Death Buy-Back Benefit during the 30 days after the 12 month anniversary of the date we were notified formally of a claim in accordance with our claim requirements (see section 10.2 Claims) in relation to a claim which was subsequently paid. If payment of the claim occurs more than 12 months after the formal notification was made to us, reinstatement will be available for 30 days from the date of payment. If you fail to exercise the Death Buy-Back during the relevant 30 day period, the Death-Buy Back Benefit will expire.

The Death Buy-Back Benefit will expire if not exercised before the Policy anniversary prior to the Life Insured's 70th birthday.

The premium for the repurchased Life insurance will be calculated using our standard premium rates for the age of the Life Insured at the time the option is exercised and will take into account any extra premiums charged and special provisions that apply to the Life insurance Plan for the Life Insured.

The repurchased Life insurance will not be eligible for increases under the Inflation Protection Benefit, Guaranteed Future Insurability Benefit, or Business Insurance Option (if applicable).

The Death Buy-Back Benefit does not apply;

- unless Critical Illness insurance is Attached or Linked to Life insurance; or
- when 'Double Critical Illness' or 'Double TPD' is shown in your Policy Schedule.

## 4.2 Premier Benefits

The following benefits only apply if 'Premier' is shown in your Policy Schedule.

### Advancement Benefit

If the Life Insured suffers an Advancement Benefit Event, the Advancement Benefit will be payable. The amount payable is shown in the following table.

The Advancement Benefit is payable only once for each of these Events. The total Benefit Amount will be reduced by the amount paid for each of these Events. The Advancement Benefit will only be paid if the condition or the circumstances leading to the claim first occurs after the Plan start date.

Advancement Benefit Events	Maximum Payment
<ul style="list-style-type: none"><li>• Loss of Hearing in one ear or</li><li>• Loss of Sight in one eye</li></ul>	10% of the Benefit Amount to a maximum of \$100,000
<ul style="list-style-type: none"><li>• Carcinoma In Situ<sup>1,2</sup></li><li>• Diagnosed Benign Brain Tumour<sup>1</sup></li><li>• Early Stage Chronic Lymphocytic Leukaemia<sup>1</sup></li><li>• Early Stage Melanoma<sup>1</sup> or</li><li>• Early Stage Prostate Cancer<sup>1</sup></li></ul>	25% of the Benefit Amount to a maximum of \$100,000
<ul style="list-style-type: none"><li>• Adult onset insulin dependent diabetes mellitus diagnosed after age 30<sup>1</sup></li><li>• Severe Ulcerative Colitis or</li><li>• Severe Crohn's Disease</li></ul>	20% of the Benefit Amount to a maximum of \$100,000
<ul style="list-style-type: none"><li>• Partial Alzheimer's Disease which is paid if the Life Insured is unequivocally diagnosed with Alzheimer's disease or other dementia, as confirmed by a specialist Medical Practitioner, and if the meaning defined in Part 11 of this Policy Document is not met.</li></ul>	25% of the Benefit Amount to a maximum of \$50,000

1 Some restrictions apply to these conditions. See section 9.2, Exclusions, for more information.

2 If the Life Insured is diagnosed with Carcinoma In Situ of the Cervix Uteri classified as Cervical Intraepithelial Neoplasia grade 3 (CIN-3), we will pay a portion of the Advancement Benefit of 10% of the Benefit Amount to a maximum of \$100,000. If the Life Insured is subsequently diagnosed with a grading higher than CIN-3, we will pay the Advancement Benefit less any portion already paid subject to the maximum for Carcinoma In Situ in the above table.

### Female Critical Illness Benefit

The Female Critical Illness Benefit will be payable upon the occurrence of a Medical Condition listed below and only applies if the Life Insured is female. The payment for each Event is 20% of the Benefit Amount, up to a maximum of \$50,000. Only one Medical Condition can be paid under each Event listed below. The total Critical Illness insurance Benefit Amount will be reduced by the amount paid under the Female Critical Illness Benefit.

Event	Medical Conditions
<b>Female Pregnancy Complications</b>	<ul style="list-style-type: none"> <li>• Eclampsia of pregnancy</li> <li>• Disseminated Intravascular Coagulation</li> <li>• Ectopic Pregnancy</li> <li>• Hydatidiform Mole</li> <li>• Still birth</li> </ul>
<b>Congenital Abnormalities<sup>1</sup></b>	<ul style="list-style-type: none"> <li>• Down's Syndrome</li> <li>• Spina Bifida Myelomeningocele</li> <li>• Tetralogy of Fallot</li> <li>• Transposition of Great Vessels</li> <li>• Congenital Blindness</li> <li>• Congenital Deafness</li> </ul>
<b>Other Events</b>	<ul style="list-style-type: none"> <li>• Osteoporosis</li> <li>• Lupus</li> </ul>

<sup>1</sup> The child must survive 30 days or longer from birth.

Coverage for Female Pregnancy Complications and Congenital Abnormalities ends at the Policy anniversary prior to the Life Insured's 45th birthday. No payments will be made for Female Pregnancy Complications or Congenital Abnormalities:

- within 12 months after the Plan start date;
- within 12 months after the date of an applied for increase but only in respect of the increase; and
- within 12 months after the most recent date we agreed to reinstate either the Plan or Policy.

No payments will be made for Other Events:

- within three months after the Plan start date;
- within three months after the date of an applied-for increase but only in respect of the increase; and
- within three months after the most recent date we agreed to reinstate either the Plan or Policy.

### Needlestick Benefit

If the occupation class of the Life Insured is AA+ as specified in the Policy Schedule, the Needlestick Benefit will be payable when the Life Insured suffers Occupationally-Acquired Hepatitis B or C. The amount payable is the Benefit Amount, to a maximum of \$1 million.

If you choose Critical Illness Premier in conjunction with the Critical Illness Option under Income Protection, you will be limited to a maximum benefit of \$1 million across all policies issued by TAL in the event of Occupationally-Acquired Hepatitis B or C.

In the event of cover being held simultaneously through the Critical Illness Option under Income Protection and Critical Illness Premier, the Needlestick Benefit for Occupationally-Acquired Hepatitis B or C will be paid through the Income Protection plan first.

## 4.3 Optional Benefits

The Benefit Options listed below only apply if indicated in your Policy Schedule.

### Double Critical Illness Option

The Double Critical Illness Option is only available if Critical Illness insurance is Attached to Life insurance. The Life Insured must survive a Critical Illness Event for at least 14 days to be eligible to claim under this option.

If "Double Critical Illness" is indicated in your Policy Schedule, and a Critical Illness Benefit becomes payable:

- the Life insurance Benefit Amount will not be reduced;
- all future premiums due in respect of that part of the Life insurance Benefit equal to the Critical Illness Benefit paid will be waived; and
- the Life insurance Benefit Amount equal to the Critical Illness Benefit Amount paid will continue until the Life insurance Plan end date.

The Life insurance will not be eligible for increases under the Inflation Protection Benefit, Guaranteed Future Insurability Benefit or Business Insurance Option (if applicable) after the Critical Illness Benefit becomes payable.

The Double Critical Illness Option will expire on the Policy anniversary prior to the Life Insured's 70th birthday.

### Critical Illness Reinstatement Option

If we pay a Critical Illness Benefit, Advancement Benefit, Needlestick Benefit, or Female Critical Illness Benefit, the Critical Illness Benefit Amount will reduce by the amount paid. The Critical Illness Reinstatement Option allows you to repurchase this amount of Critical Illness cover on the Life Insured.

The Critical Illness Reinstatement Option can be exercised without having to provide evidence of health, occupation, income or pastimes, or any other Underwriting information.

You must notify us in writing of your intention to exercise the Critical Illness Reinstatement Option during the 30 days after the 12 month anniversary of the date we were notified formally of a claim in accordance with our claim requirements (see section 10.2 Claims) in relation to a claim which was subsequently paid. If payment of the claim occurs more than 12 months after the formal notification was made to us, reinstatement will be available for 30 days from the date of payment. If you fail to exercise the Critical Illness Reinstatement Option during the relevant 30 day period, the Critical Illness Reinstatement Option will expire.

The Critical Illness Reinstatement Option will expire if not exercised before the Policy anniversary prior to the Life Insured's 65th birthday.

The premium for the reinstated Critical Illness Benefit will be calculated using our standard premium rates for the age of the Life Insured at the time the option is exercised and will take into account any extra premiums charged for, and special provisions that apply to, the Life Insured under Critical Illness insurance. Those extra premiums and special conditions will be maintained under the reinstated cover.

If your Policy includes this option, we will allow you to repurchase the Critical Illness insurance cover on the following basis:

- the repurchased Critical Illness insurance Benefit Amount will be the same as the Critical Illness Benefit, Advancement Benefit, Needlestick Benefit, or Female Critical Illness Benefit paid;
- the repurchased cover will not be eligible for any of the optional benefits available under Critical Illness insurance, including the Critical Illness Reinstatement Option; and
- the repurchased cover will not be eligible for increases under the Inflation Protection Benefit or the Guaranteed Future Insurability Benefit or the Business Insurance Option (if applicable).

If the Life Insured is subsequently diagnosed with a Critical Illness Event, Advancement Benefit Event, Needlestick Benefit or Female Critical Illness Event, we will pay a claim under the repurchased cover provided the Critical Illness Event, Advancement Benefit Event, Needlestick Benefit or Female Critical Illness Event occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent to the Life Insured or would have become apparent to a reasonable person in the position of the Life Insured, after the Critical Illness insurance cover was repurchased, subject to the conditions following.

We will not pay a claim under the bought back cover if the Critical Illness Event, Advancement Benefit Event, Needlestick Benefit or Female Critical Illness Event is:

- the same as the original Critical Illness Event, Advancement Benefit Event, Needlestick Benefit or Female Critical Illness Event for which we have paid a benefit; or
- directly or indirectly caused by or related to the original Critical Illness Event, Advancement Benefit Event, Needlestick Benefit or Female Critical Illness Event, or symptom(s) or condition(s) which caused the occurrence of the original Critical Illness Event, Advancement Benefit Event, Needlestick Benefit or Female Critical Illness Event; or
- a Loss of Independent Existence; or
- a Heart Condition and the original Critical Illness Event was also a Heart Condition; or
- a Cancer Condition and the original Critical Illness Event or Advancement Benefit Event was also a Cancer Condition; or
- a Stroke or Paralysis (directly or indirectly resulting from a Stroke) and the original Critical Illness Event was a Heart Condition.

In the above paragraph:

- Heart Condition means: Angioplasty, Aortic Surgery, Coronary Artery Bypass Surgery, Heart Attack, Heart Valve Surgery, Cardiomyopathy, Minor Heart Attack, Open Heart Surgery, Out of Hospital Cardiac Arrest, Triple Vessel Angioplasty, Primary Pulmonary Hypertension, and any other condition we include in the meaning of Heart Condition at the time the Critical Illness insurance is reinstated.
- Cancer Condition means: Cancer, Carcinoma in Situ, Early Stage Chronic Lymphocytic Leukaemia, Early Stage Melanoma, or Early Stage Prostate Cancer, and any other condition we include in the meaning of Cancer Condition at the time the Critical Illness insurance is reinstated.

The Critical Illness Reinstatement Option cannot be exercised when an Attached TPD Benefit or Terminal Illness Benefit is paid.

### Child's Critical Illness Option

The Benefit Amount under the Child's Critical Illness Option will be paid if an Insured Child suffers a Critical Illness Event as listed below after the Plan or Policy start date. The sum of all payments per child under the Child's Critical Illness Option and Child's Critical Illness Benefit (where applicable), including cover with TAL and any other organisation will be limited to \$250,000.

If an Insured Child suffers more than one Critical Illness Event, the Benefit Amount is only paid for the Critical Illness Event that occurs first.

Critical Illness Events under the Child's Critical Illness Option are:

Heart conditions	Neurological conditions	Permanent conditions
<ul style="list-style-type: none"> <li>• Cardiomyopathy</li> <li>• Heart Attack<sup>1</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Coma</li> <li>• Encephalitis and Meningitis</li> <li>• Major Head Trauma</li> <li>• Meningococcal Disease</li> <li>• Paralysis (the Paralysis Support Benefit will not apply)</li> <li>• Stroke<sup>1</sup></li> <li>• Subacute Sclerosing Panencephalitis</li> </ul>	<ul style="list-style-type: none"> <li>• Blindness</li> <li>• Loss of Hearing</li> <li>• Loss of Limbs</li> <li>• Loss of Limbs and Sight</li> <li>• Loss of Speech</li> </ul>
Organ disorders	Cancer	Other events
<ul style="list-style-type: none"> <li>• Chronic Kidney Failure</li> <li>• Major Organ Transplant</li> <li>• Severe Burns</li> </ul>	<ul style="list-style-type: none"> <li>• Benign Brain Tumour</li> <li>• Cancer<sup>1</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Aplastic Anaemia</li> <li>• Death</li> <li>• Terminal Illness</li> </ul>

<sup>1</sup> In the case of these events, no benefit would be paid if the condition occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent:  
a) within three months after the Child's Critical Illness Option start date; and  
b) within three months after the most recent date we agreed to reinstate either the Plan or Policy.

No benefit is payable on a Critical Illness Event which occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent before the Plan or Policy start date.

The Child's Critical Illness Option is available where the child is financially dependent on the Policy Owner and is aged (next birthday) between two and 15 at the Plan start date.

Grief Counselling is available to the Immediate Family Members of the Insured Child. This counselling is provided to assist family members come to terms with their reaction to the grief that arises from the death of, or other Critical Illness Event occurring to, the child. We will reimburse the costs of the initial consultation up to a maximum of \$500. The consultation must be with an independent, qualified counselling organisation.

On expiry of the Critical Illness insurance, all cover provided under the Child's Critical Illness Option will cease.

Cover will expire on the Policy anniversary prior to the Insured Child's 19th birthday. Where no benefit has been paid under the Child's Critical Illness Option you can, within 30 days of this anniversary, elect to continue the Critical Illness cover for the Insured Child by applying to us in writing for a new Critical Illness insurance Standard policy to issue for the Insured Child. If Critical Illness insurance Standard is not available we will provide a policy we believe is most like Critical Illness insurance Standard.

If the Benefit Amount under the new Critical Illness insurance Standard (or other replacement Policy) is \$50,000 or less, the Insured Child will not be Underwritten but we will require details of smoking status and occupation for the purposes of a premium calculation. If the Benefit Amount under the new Critical Illness insurance Standard is greater than \$50,000, we will require details of smoking status, occupation and pursuits and the Insured Child's health will be Underwritten to cover critical illness events (or events of a similar type or intent) which were not covered under the original policy for the Benefit Amount in excess of \$50,000.

The Critical Illness insurance Standard (or other replacement Policy) can be purchased on the following basis:

- the Benefit Amount will be the same or less at the time of continuing the Critical Illness cover. Any increase to the Benefit Amount will be subject to full Underwriting;
- the continued cover will not be eligible for any of the optional benefits under the Critical Illness insurance Standard (or other replacement Policy), including the Critical Illness Reinstatement Option. Selection of optional benefits will be subject to full Underwriting;
- the continued cover will not be eligible for increases under the Inflation Protection Benefit (or equivalent) or the Guaranteed Future Insurability Benefit (or equivalent).

These conditions override the terms of any new or continued Policy arising from the exercising of the continuation option under the Child's Critical Illness Option.

The premium rate under the new Critical Illness insurance Standard (or other replacement Policy) will be the standard rate for that Policy applicable to sex, smoking status and any other premium rating factors that apply at the time the continuation option is exercised. Any special conditions, loadings or exclusions applied to the original Child's Critical Illness Option will continue to apply under the new Policy.



## 5 TPD Insurance

*TPD insurance only applies under this Policy if indicated in your Policy Schedule.*

*In all cases where we refer to a benefit payment, the statement is made on the basis that the benefit referred to is payable under the terms and conditions of the Policy. We will not pay a benefit if an exclusion applies. Exclusions are explained in Part 9 of this Policy Document. You must also satisfy our claim requirements explained in Part 10 of this Policy Document.*

### 5.1 Included Benefits

The following benefits, in addition to the benefits set out in Part 2 of this Policy Document, are built into TPD insurance.

#### TPD Benefit

The TPD Benefit is payable if the Life Insured becomes Totally and Permanently Disabled.

The following definitions of Total and Permanent Disability are available under the Policy:

- 'Any Occupation'
- 'Own Occupation' or
- 'Activities of Daily Living'

The definition applicable to the Life Insured will be shown in the Policy Schedule.

Where Superlink is indicated in your Policy Schedule the 'Own Occupation' definition of TPD insurance applies, however claims are first assessed using the 'Any Occupation' definition and the SIS definition of Permanent Incapacity.

Unless the TPD insurance is Attached or Linked, a TPD Benefit is not payable if the Life insured dies within 14 days after suffering the Sickness or Injury that directly or indirectly caused the Total and Permanent Disability.

#### Advanced Payment Benefit

**Not available when structured through superannuation.**

If the Life Insured suffers the Loss of a Single Limb or the Loss of Sight in one eye, an advanced payment of 25% of the Benefit Amount, up to a maximum payment of \$500,000 will be payable. This is payable only once and the TPD Benefit Amount will be reduced by the amount paid for the Loss of a Single Limb or the Loss of Sight in one eye. The advanced payment will only be paid if the condition or the circumstances leading to the claim occurs after the Plan start date.

## 5.2 Optional Benefits

Benefit Options listed below only apply if indicated in your Policy Schedule.

### Death Buy-Back Option

If we pay 100% of the TPD insurance Benefit Amount, TPD insurance will end. Under the Death Buy-Back Option, you can buy-back Life insurance on the Life Insured. The amount of cover you may repurchase is the amount of the TPD insurance Benefit Amount paid. The Death Buy-Back Option can be exercised without having to provide evidence of health, occupation, income or pastimes, or any other Underwriting information.

You must notify us in writing of your intention to exercise the Death Buy-Back Option during the 30 days after the 12 month anniversary of the date we were notified formally of a claim in accordance with our claim requirements (see section 10.2 Claims) in relation to a claim which was subsequently paid. If payment of the claim occurs more than 12 months after the formal notification was made to us, reinstatement will be available for 30 days from the date of payment. If you fail to exercise the Death Buy-Back during the relevant 30 day period, the Death-Buy Back Option will expire.

The Death Buy-Back Option will expire if not exercised before the Policy anniversary prior to the Life Insured's 65th birthday.

The premium for the repurchased Life insurance will be calculated using our standard premium rates for the age of the Life Insured at the time the option is exercised and will take into account any extra premiums charged and special provisions that apply to the Life insurance Plan for the Life Insured.

The repurchased Life insurance will not be eligible for increases under the:

- Inflation Protection Benefit,
- Guaranteed Future Insurability Benefit, or
- Business Insurance Option (if applicable).

The Death Buy-Back Option is not available unless TPD insurance is Attached or Linked to Life insurance.

The Death Buy-Back Option does not apply where 'Double TPD' or 'Double Critical Illness' is shown in your Policy Schedule.

### Double TPD Option

The Double TPD Option is only available if TPD insurance is Attached to Life insurance.

If 'Double TPD' is indicated in your Policy Schedule, and the TPD Benefit becomes payable:

- the Life insurance Benefit will not be reduced;
- future premiums due in respect of that part of the Life insurance Benefit Amount equal to the TPD Benefit paid will be waived;
- the Life insurance Benefit Amount equal to the TPD Benefit Amount paid will continue until the Life insurance Plan end date; and
- in the event cover is transferred to non-superannuation ownership, future premiums due in respect of that part of the Life Insurance Benefit Amount equal to the TPD Benefit paid will be waived until the Life insurance Plan end date.

The Life insurance will not be eligible for increases under the Inflation Protection Benefit, Guaranteed Future Insurability Benefit or Business Insurance Option (if applicable), after the TPD Benefit becomes payable.

This Option will expire on the Policy anniversary prior to the Life Insured's 65th birthday.

## 6 Income Protection

*Income Protection only applies under this Policy if 'Income Protection Plan' is indicated in your Policy Schedule.*

*Income Protection is available as 'Super', 'Standard', 'Premier' or 'Optimal'. The type applicable is shown in your Policy Schedule. Income Protection 'Super' is only available through superannuation. Income Protection 'Standard', 'Premier' and 'Optimal' are not available through superannuation.*

*Income Protection Standard and Premier can be Superlinked to an Income Protection Super Policy.*

*Income Protection Super, Standard and Premier conditions are set out in Part 6 of this Policy Document. Income Protection Optimal conditions are set out in Part 7 of this Policy Document.*

*In all cases where we refer to a benefit payment, the statement is made on the basis that the benefit referred to is payable under the terms and conditions of the Policy. We will not pay a benefit if an exclusion applies. Exclusions are explained in Part 9 of this Policy Document. You must also satisfy our claim requirements explained in Part 10 of this Policy Document.*

### 6.1 Included Benefits

The following benefits are built into Income Protection unless otherwise indicated.

#### Total Disability Benefit

If the occupation class of the Life Insured is AAA, AA+, AA, A, BBB, BB+, BB or B, as specified in the Policy Schedule, the Total Disability Benefit will be paid when:

- the Life Insured has been either Totally Disabled or Partially Disabled for the Waiting Period; and
- at the end of the Waiting Period the Life Insured remains Totally Disabled.

If the occupation class of the Life Insured is SRA as specified in the Policy Schedule, the Total Disability Benefit will be paid when:

- the Life Insured has been Totally Disabled for 14 consecutive days during the Waiting Period;
- the Life Insured is Totally Disabled or Partially Disabled for the balance of the Waiting Period; and
- at the end of the Waiting Period the Life Insured remains Totally Disabled.

The amount paid will be the Benefit Amount, subject to any Income Protection Adjustments (set out in Part 9 of this Policy Document).

The Total Disability Benefit:

- starts to accrue after the Waiting Period ends;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Totally Disabled;
  - the end of the Benefit Period; or
  - the Plan end date.

## Partial Disability Benefit

Where Income Protection 'Standard' or 'Premier' has been selected and the occupation class of the Life Insured is AAA, AA+, AA, A, BBB, BB+, BB or B (as specified in the Policy Schedule) the Partial Disability Benefit will be paid when:

- the Life Insured has been either Totally Disabled or Partially Disabled for the Waiting Period; and
- at the conclusion of the Waiting Period the Life Insured remains Partially Disabled.

Where Income Protection 'Super' has been selected, or the occupation class of the Life Insured is SRA (as specified in the Policy Schedule), the Partial Disability Benefit will be paid when:

- the Life Insured has been Totally Disabled for 14 consecutive days during the Waiting Period;
- the Life Insured is either Totally Disabled or Partially Disabled for the balance of the Waiting Period; and
- at the conclusion of the Waiting Period the Life Insured remains Partially Disabled.

### The Benefit Amount paid will be:

$\frac{A - B}{A} \times \text{the Benefit Amount}$

A

subject to any adjustments, where

A = the Life Insured's Pre-Disability Earnings; and

B = the Life Insured's Monthly Earnings in respect of the month to be paid.

If Income Protection 'Super' or 'Standard' is shown in your Policy Schedule, and the Life Insured is not working solely because of Sickness or Injury, but is able to perform an important income producing duty of his or her Own Occupation to earn income, 'B' will be calculated on the Monthly Earnings for which it would be reasonable for the Life Insured to earn if working. We will take into account all medical and other appropriate evidence.

If Income Protection 'Premier' is shown in your Policy Schedule, we will deem the loss to be 100% if the Life Insured is unable to work more than ten hours per week in his or her Own Occupation or any Gainful Occupation and his or her Monthly Earnings are less than their Pre-Disability Earnings.

The Partial Disability Benefit:

- starts to accrue after the Waiting Period ends;
- is paid monthly in arrears; and
- will stop on the earlier of the following events;
  - the Life Insured no longer being Partially Disabled;
  - the end of the Benefit Period; or
  - the Plan end date.

If Partial Disability from the same cause immediately follows a period of Total Disability (extending beyond the Waiting Period), the Waiting Period will not start again.

## Inflation Protection Benefit

At each Policy anniversary, we will increase the Benefit Amount by the greater of the Indexation Factor and three per cent.

This increase will occur on each Policy anniversary unless:

- you tell us the Inflation Protection Benefit is not to apply to your Plan;
- premiums are being waived under the Waiver of Premium Benefit; or
- cover is suspended under the Premium Pause Benefit.

In the event of an increase, a new premium will be calculated to incorporate the increased Benefit Amount. This calculation will also take into account the Life Insured's age and premium type, (ie stepped or level premium). We will not take into account any changes in the Life Insured's health, occupation, income or pastimes.

Increases under the Inflation Protection Benefit will cease on the earlier of:

- when you ask us not to increase the Benefit Amount; or
- the Policy anniversary prior to the Life Insured's 65th birthday.

### **Death Benefit**

If the Life Insured dies we will pay a lump sum equal to six times the monthly Benefit Amount, to a maximum of \$50,000.

### **Concurrent Disability Benefit**

If the Life Insured becomes Totally Disabled or Partially Disabled as a result of separate and distinct Sicknesses or Injuries, only one benefit is payable under Income Protection and this will be the benefit that provides the highest payment.

### **Recurrent Disability Benefit**

If a claim has been paid under the Total Disability Benefit or the Partial Disability Benefit, we understand in certain circumstances the condition may reoccur from the same or a related cause during the term of the Plan. Where this happens within 12 months of the initial claim ending, the reoccurrence will be considered a continuation of the initial claim. While the Waiting Period will not be reapplied, all periods of benefit payment will be added together for the purpose of assessing the maximum Benefit Period.

If the Benefit Period is one, two or five years, this is the most we will pay for any one or related Sickness or Injury during the term of the Plan.

If the Life Insured has both:

- income protection cover provided through a superannuation fund with a two-year Benefit Period; and
- TAL Income Protection with a two-year Waiting Period and a Benefit Period of five years, to age 65 or 70,

and claims under the Recurrent Disability Benefit on the superannuation Policy, we will use the original start date of the claim for calculation of benefit entitlements under Income Protection.

### **Waiver of Premium Benefit**

The Waiver of Premium Benefit applies when Total Disability or Partial Disability payments have accrued. This includes payments under the Scheduled Injury Benefit and Critical Illness Option. In this instance, the daily proportion of premiums due in respect of the Life Insured under Income Protection will be waived.

The Waiver of Premium Benefit:

- starts to accrue from the first day of the Waiting Period;
- applies immediately after the Waiting Period for any premiums paid during the Waiting Period and monthly in arrears for subsequent premiums; and
- will stop on the earlier of;
  - the Life Insured no longer being Totally Disabled or Partially Disabled; or
  - the end of the Benefit Period.

When Superlink IP is selected, the Waiver of Premium Benefit will apply for both Policies.

### **Elective Surgery Benefit**

Under the Elective Surgery Benefit, the Life Insured will be considered Totally Disabled due to Sickness when Total Disability results from:

- surgery to transplant part of the Life Insured's body to someone else;
- surgery to improve the Life Insured's appearance; or
- elective surgery performed on the advice of a Medical Practitioner.

The Elective Surgery Benefit will not apply if the surgery took place:

- within six months after the Plan start date;
- within six months after the date of an applied for increase but only in respect of the increase amount; and
- within six months after the most recent date we agreed to reinstate the Plan.

## Bed Confinement Benefit

The Bed Confinement Benefit will be paid when the Life Insured is:

- Totally Disabled; and
- Bed Confined during the Waiting Period for three days or more.

The amount to be paid will be 1/30th of the Benefit Amount for each day of Bed Confinement.

The Bed Confinement Benefit:

- starts to accrue from the first day of the Waiting Period;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the end of the Waiting Period;
  - the Plan end date;
  - the end of Bed Confinement; or
  - payments equaling three times the Benefit Amount having occurred.

## Family Support Benefit

**Only available through Income Protection Standard or Premier.**

The Family Support Benefit will be paid when the Life Insured is Totally Disabled and Bed Confined for 30 consecutive days, and:

- an Immediate Family Member of the Life Insured stops being in a Gainful Occupation to provide care and assistance to the Life Insured; or
- the treating Medical Practitioner recommends a Registered Nurse is employed to provide care and assistance to the Life Insured.

If the Family Support Benefit applies, the monthly amount paid will be the lesser of the following:

- \$5,000 (increased annually by the Indexation Factor from 1 November 2012);
- the Benefit Amount; or
- the loss of earnings suffered by the Immediate Family Member, or the cost incurred of the Registered Nurse deemed necessary, less amounts reimbursed from elsewhere.

The Family Support Benefit:

- starts to accrue when the Life Insured has been Totally Disabled for 30 consecutive days and the loss or expenditure is incurred;
- is paid monthly in arrears; and
- will stop on the earlier of:
  - the Life Insured no longer being Totally Disabled;
  - the end of the Benefit Period;
  - the Plan end date; or
  - three months Family Support Benefit having been paid for any one Total Disability.

## Housekeeper Benefit

**Only available through Income Protection Standard or Premier.**

The Housekeeper Benefit will be paid when:

- the Life Insured is Totally Disabled for 30 consecutive days;
- the Life Insured is Bed Confined at the Life Insured's usual place of residence; and
- the Life Insured needs to rely totally on another person, other than an Immediate Family Member, for housekeeping.

If the Housekeeper Benefit applies, the monthly amount paid is the lesser of the following:

- \$5,000 (increased by the Indexation Factor from 1 November 2012);
- the Benefit Amount; or
- the cost of the housekeeper, less amounts reimbursed from elsewhere.

The Housekeeper Benefit:

- starts to accrue when the Life Insured has been Totally Disabled for 30 consecutive days and the expenditure incurred;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Totally Disabled;
  - the end of the Benefit Period;
  - the Plan end date;
  - the Life Insured no longer being Bed Confined;
  - the Life Insured no longer needing to totally rely on another person for housekeeping; or
  - six months Housekeeper Benefit having been paid or any one Total Disability.

## Scheduled Injury Benefit

**Only available through Income Protection Standard or Premier.**

If the Life Insured suffers a Scheduled Injury listed in the following table, the Benefit Amount will be payable from the date of injury for the lesser of:

- the Payment Period shown; and
- the Benefit Period.

If the Life Insured suffers more than one Scheduled Injury in a single event, only one Scheduled Injury Benefit will be paid and it will be based on the Scheduled Injury with the greatest Payment period.

A reduction will only be made to the Benefit Amount if the Life Insured receives other payments through any other individual or group disability income insurance, credit or mortgage insurance not disclosed at the time of, or subsequently taken out after, Underwriting, increase in benefits or reinstatement of the Policy.

Should you have the Retirement Protection and/or Disability Plus Options, payment will be made if the Plan conditions for these options are met.

You have the choice of having benefits paid in advance for the first six months of any Payment Period, and monthly in arrears thereafter, or monthly in arrears for the entire Payment Period.

The Scheduled Injury Benefit will stop on the earlier of the following events:

- the expiry of the Payment Period shown;
- the end of the Benefit Period; or
- the Plan end date.

At the expiry of the Payment Period, the Life Insured may be eligible for other benefits based on the appropriate Plan conditions being satisfied.

If the Life Insured is eligible for payment under the Accident Benefit Option, Critical Illness Option or the Scheduled Injury Benefit, only the greater of these benefit payments will be paid.

Scheduled Injury	Payment period (in months)
<b>Paralysis</b>	60
<b>Loss of:</b>	
• both feet or hands or sight in both eyes	24
• any combination of two of, a hand, a foot and sight in one eye	24
• one leg or arm	18
• one foot or hand or sight in one eye	12
• the thumb and index finger of the same hand	6

Scheduled Injury	Payment period (in months)
<b>Fracture of the:</b>	
• thigh or pelvis	3
• leg (between the knee and foot), kneecap, upper arm, shoulder bone or jaw	2
• forearm (above the wrist), collarbone or heel	1
• wrist	1
• vertebrae	1
• skull (excluding bones of the nose and face)	2

Loss means the total and permanent loss of:

- the use of the hand or foot from the wrist or ankle joint;
- the use of the arm or leg from the elbow or knee joint;
- the use of the thumb and index finger from the first phalange joint; or
- sight, to the extent that visual acuity in the eye, on a Snellen Scale after correction by a suitable lens, is less than 6/60 or to the extent that the visual field is reduced to 10 degrees or less of arc.

Fracture means a bone fracture requiring the application of a plaster cast or a similar immobilising device by a Medical Practitioner.

## Superannuation Pause Benefit

**Only available through Income Protection Super.**

Under the Superannuation Pause Benefit, you may apply to temporarily suspend the premiums and Plan for up to 12 consecutive months if the Life Insured has ceased working in a Gainful Occupation for reasons other than Sickness or Injury. You must provide us with evidence acceptable to us that the Life Insured is stopping work.

This means that:

- no premiums are due, no Benefit Amount is payable and no indexation occurs, while premium suspension continues;
- no evidence of the Life Insured's health, occupation, income or pastimes, or any other Underwriting information is required following the suspension ending; and
- no Benefit will be payable in respect of any Sickness or Injury (whichever is applicable) that occurs while in suspension or during the 90 days following the suspension ending.

When you are ready to recommence cover you must first contact us to restart premium payments.

If no instruction is received from you or premiums are not restarted within 12 months from the start of the Superannuation Pause Benefit, the option to recommence cover will no longer be available and the Plan will lapse.

The Superannuation Pause Benefit does not apply where Superlink IP has been selected.



## Blood Borne Diseases Benefit

If the Life Insured is a health care professional, for example a Medical Practitioner, surgeon or dentist, and they contract a blood borne disease such as HIV, Hepatitis B or C, their ability to work can be affected by factors other than physical inability due to the illness.

The following is our approach to claims.

There are three scenarios that could affect the Life Insured. For all three scenarios the Life Insured must notify the relevant governing body of their medical condition:

- the Life Insured chooses to disclose their condition to their patients which may lead to some of their patients seeking medical treatment elsewhere. It could also be difficult for the Life Insured to attract new patients; or
- the Life Insured chooses to cease performing Exposure Prone Procedures as defined by the relevant governing body; or
- the Life Insured's governing body advises the Life Insured to cease performing Exposure Prone Procedures as defined by the relevant governing body.

With all of these scenarios it is likely that the Life Insured's income will reduce.

In all of these cases we will assess whether the Life Insured is Totally Disabled or Partially Disabled in accordance with the terms and conditions of their Policy.

## 6.2 Premier Benefits

The following additional benefits only apply if 'Premier' is shown in your Policy Schedule.

### Child Care Benefit

If Total Disability payments have accrued beyond the Waiting Period, the Child Care Benefit will reimburse the Life Insured for child care costs incurred solely because of the Sickness or Injury resulting in Total Disability.

If the Child Care Benefit applies, the amount paid in addition to the Total Disability Benefit will be the lesser of:

- five per cent of the Monthly Benefit;
- \$500 per month; or
- the child care costs, less amounts reimbursed from elsewhere.

Each child must be under the age of 12 at the time when child care costs were incurred and evidence must be supplied each month that the child care costs to be reimbursed are from a licensed external child care provider.

The Child Care Benefit:

- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Totally Disabled;
  - the end of the Benefit Period;
  - the Policy anniversary prior to the Life Insured's 65th birthday;
  - the child no longer requires child care; or
  - three months Child Care Benefit being paid for any one Total Disability.

### Child's Critical Illness Benefit

If the Life Insured's child suffers a Critical Illness Event after the Plan or Policy start date, we will pay the Child's Critical Illness Benefit (in addition to the Total Disability or Partial Disability Benefit).

The amount we pay under the Child's Critical Illness Benefit is three times the Benefit Amount to a maximum of \$25,000.

The Child's Critical Illness Benefit is paid as a lump sum and is only ever payable once under this Plan.

The Child's Critical Illness Benefit ends on the Policy anniversary immediately prior to the Life Insured's youngest child's 19th birthday.

The Child's Critical Illness Benefit is payable only if the child is financially dependent on the Life Insured and is aged (next birthday) between two and 19.

#### The Critical Illness conditions covered are:

Heart conditions	Neurological conditions	Permanent conditions
<ul style="list-style-type: none"> <li>• Cardiomyopathy</li> <li>• Heart Attack<sup>1</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Coma</li> <li>• Encephalitis and Meningitis</li> <li>• Major Head Trauma</li> <li>• Meningococcal Disease</li> <li>• Paralysis</li> <li>• Stroke<sup>1</sup></li> <li>• Subacute Sclerosing Panencephalitis</li> </ul>	<ul style="list-style-type: none"> <li>• Blindness</li> <li>• Loss of Hearing</li> <li>• Loss of Limbs</li> <li>• Loss of Limbs and Sight</li> <li>• Loss of Speech</li> </ul>
Organ disorders	Cancer	Other events
<ul style="list-style-type: none"> <li>• Chronic Kidney Failure</li> <li>• Major Organ Transplant</li> <li>• Severe Burns</li> </ul>	<ul style="list-style-type: none"> <li>• Benign Brain Tumour</li> <li>• Cancer<sup>1</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Aplastic Anaemia</li> <li>• Death</li> <li>• Terminal Illness</li> </ul>

1 In the case of these events, no benefit would be paid if the condition occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent:  
 – within three months after the Plan's start date;  
 – within three months after the date of an applied-for increase but only in respect of the increase; and  
 – within three months after the most recent date we agreed to reinstate either the Plan or Policy.

No benefit is payable on a Critical Illness Event which occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent before the Plan or Policy start date.

### Rehabilitation Benefit

The Rehabilitation Benefit applies when the Life Insured has been Totally Disabled, is still Totally Disabled or Partially Disabled and, as a result, actively participates in a Rehabilitation Program that:

- is approved by us in writing before the Life Insured participates; and
- we agree will lead to reasonable opportunities for the Life Insured to work in a Gainful Occupation.

If the Rehabilitation Benefit applies, the amount paid will be 50% of the Benefit Amount, in addition to the Total Disability Benefit.

The Rehabilitation Benefit:

- starts to accrue from the day the Life Insured actively participates in the Rehabilitation Program;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Totally Disabled or Partially Disabled;
  - the end of the Benefit Period;
  - the Plan end date;
  - the Life Insured no longer actively participating in the Rehabilitation Program;
  - 12 months Rehabilitation Benefit being paid for any one claim; or
  - when we believe that the Rehabilitation Program will no longer lead to reasonable opportunities of re-employment.

### Rehabilitation Expense Reimbursement Benefit

If you spend money directly towards the effective rehabilitation of the Life Insured through a Rehabilitation Program, these funds will be reimbursed (less amounts reimbursed from elsewhere) subject to:

- our written approval of the expenditure being provided before it is incurred; and
- a maximum allowable reimbursement of six times the Benefit Amount.

The cost of medical consultations and medical therapy consultations, including but not limited to, physiotherapy, psychotherapy and hydrotherapy, will not be reimbursed.

## Return To Work Benefit

The Return to Work Benefit will be paid when the Life Insured returns to a Gainful Occupation after having been in receipt of the Rehabilitation Benefit for at least three consecutive months.

If the Return to Work Benefit applies, the amount paid will be one times the Benefit Amount on each of the following:

- the Life Insured starting in a Gainful Occupation for 30 hours a week or more;
- the Life Insured continuing in that Gainful Occupation for three consecutive months for 30 hours a week or more; and
- the Life Insured continuing in that Gainful Occupation for six consecutive months for 30 hours a week or more.

The Return to Work Benefit:

- starts to accrue when the Life Insured starts in a Gainful Occupation for 30 hours a week or more;
- is paid in arrears; and
- will stop on the earlier of the following events:
  - the end of the Benefit Period;
  - the Plan end date;
  - the Life Insured no longer being in a Gainful Occupation for 30 hours a week or more; or
  - three times the Benefit Amount being paid for any one Total Disability or Partial Disability.

## Overseas Assistance Benefit

If the Life Insured is outside Australia and is Totally Disabled for 30 consecutive days and chooses to return to Australia while Totally Disabled, the Overseas Assistance Benefit will be paid.

The amount paid will be a reimbursement of the costs directly incurred by the Life Insured in returning to Australia, less amounts reimbursed from elsewhere, to a maximum of three times the Benefit Amount for any one claim. Airfare costs reimbursed will be in line with those that are medically necessary.

## Accommodation and Transport Benefit

The Accommodation and Transport Benefit will be payable if the Life Insured is Totally Disabled more than 100 kilometres from the Life Insured's usual place of residence, or the Life Insured is Totally Disabled and, on the advice of a Medical Practitioner for reasons associated with the Total Disability, travels to a place more than 100 kilometres from the Life Insured's usual place of residence, and:

- the Life Insured is Bed Confined; and
- an Immediate Family Member of the Life Insured is accommodated more than 100 kilometres from their usual place of residence but near where the Life Insured is Bed Confined.

If the benefit applies, the amount payable for accommodation costs will be a reimbursement of the cost of accommodation of the Immediate Family Member of the Life Insured, to a daily maximum of \$250 (increased by the Indexation Factor from 28 October 2010), less amounts reimbursed from elsewhere.

The amount payable for accommodation:

- starts to accrue when the expenditure is incurred;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Bed Confined;
  - the end of the Benefit Period;
  - the Plan end date;
  - the Immediate Family Member no longer needing accommodation near the Life Insured; or
  - 30 days Accommodation Benefit being paid for any one Total Disability.

If the benefit applies, the amount payable for transport costs will be a reimbursement of the costs directly incurred in transport of the Life Insured, up to a maximum of \$500 in any 12 month period (excluding ambulance costs and the amounts reimbursed from elsewhere).

## Job Security Benefit

The Job Security Benefit will be paid if the Life Insured:

- does not directly or indirectly own all or part of the business in which the Own Occupation of the Life Insured is performed; and
- has been Totally Disabled for two consecutive months and subsequently returns to a Gainful Occupation with the same employer with whom the Life Insured was working prior to being Totally Disabled.

Payment will be made to the Life Insured's employer and the amount paid will be one times the Benefit Amount for any one Total Disability.

### **Involuntary Unemployment Benefit**

This benefit only applies if you are both the Policy Owner and the Life Insured.

If the Life Insured becomes involuntarily Unemployed for reasons other than Sickness or Injury we will waive premiums for Income Protection (including all optional benefits) for up to three months from the date of Unemployment. During this period, cover will not lapse as a result of non-payment of a premium.

We will only waive premiums in terms of this Involuntary Unemployment Benefit if:

- Income Protection Premier under this Policy has been in force for at least six months before the date of Involuntary Unemployment; and
- you give us proof to our satisfaction of Involuntary Unemployment.

We will stop waiving premiums if the Involuntary Unemployment ends before the expiry of the three month period.

When you are ready to recommence cover you must first contact us to restart premium payments.

### **Premium Pause Benefit**

Under the Premium Pause Benefit, once 12 consecutive months' premiums have been paid, you may apply to temporarily suspend the premiums and Plan for up to 12 consecutive months if the Life Insured stops working due to Unemployment or Long Term Leave. You must provide us with evidence acceptable to us that the Life Insured is stopping work.

This means that:

- no premiums are due, no Benefit Amount is payable and no indexation occurs, while premium suspension continues;
- no evidence of the Life Insured's health, occupation, income or pastimes, or any other Underwriting information, is required following the suspension ending; and
- no Benefit will be payable in respect of any Sickness or Injury (whichever is applicable) that occurs while in suspension or during the 90 days following the suspension ending.

When you are ready to recommence cover you must first contact us to restart premium payments.

If no instruction is received from you or premiums are not restarted within 12 months from the start of the Premium Pause Benefit, the option to recommence cover will no longer be available and the Plan will lapse.

### **Cover Continuation Benefit**

Under the Cover Continuation Benefit, if the Life Insured:

- was aged 55 or less at the Plan start date;
- has a 'to age 65' Benefit Period; and
- has been continuously working in a Gainful Occupation for the 12 months immediately prior to the Plan end date and can provide occupational and financial evidence acceptable to us that the Life Insured will continue to work in a Gainful Occupation.

You can apply to continue Income Protection to the earlier of:

- the Policy anniversary prior to the Life Insured's 70th birthday; or
- the date the Life Insured ceases to work in a Gainful Occupation.

This is subject to:

- an application in writing being received by us within 30 days of the Policy anniversary prior to the Life Insured's 65th birthday;
- the Benefit Period will become one year;
- the Waiting Period will be the greater of the existing Waiting Period and four weeks;
- the Benefit Amount will be the lesser of the existing Benefit Amount and \$10,000; and
- your premium will increase to take into account the change of Benefit Period according to the premiums current, and with regard to the Life Insured's age, at the time of application for increase in Benefit Period.

The Cover Continuation Benefit is not available if:

- the Life Insured is Totally Disabled or Partially Disabled at the time of cover expiry date (either during the Waiting Period or while a benefit is payable); or
- the Life Insured has a medical loading or medical exclusion showing on the Policy Schedule.

When Superlink IP is selected, cover can be continued only on the non-superannuation policy.

## Guaranteed Future Insurability Benefit

Under the Guaranteed Future Insurability Benefit, you can increase the Benefit Amount by up to 15% every three years in line with an increase in the Life Insured's Monthly Earnings by providing further occupational and financial evidence subject to the following conditions:

- an application in writing for an increase being made within 30 days of every third policy anniversary after the Plan start date;
- our receipt of acceptable supporting financial evidence relating to the Life Insured's Monthly Earnings (including, but not limited to, a statement of your income over the preceding two years);
- an application cannot be made where the Life Insured has had a claim within six months of the qualifying Policy anniversary;
- the Guaranteed Future Insurability Benefit ends at the Policy anniversary prior to the Life Insured's 55th birthday;
- the total Benefit Amount, after any increase, cannot exceed 75% of the first \$26,666 of Pre-Disability Earnings (or \$320,000 pa), and 50% of the next \$20,000 of Pre-Disability Earnings (or \$240,000 pa) to a maximum \$30,000 Benefit Amount;
- no benefit will be payable under Income Protection on account of an increase in Benefit Amount under this benefit, if at the time the increase is applied for, a benefit is payable under Income Protection or circumstances exist which, if the subject of a claim, would give rise to the payment of a benefit under this Policy;
- your premium will be increased to take into account any increase in Benefit Amount according to the premiums current, and with regard to the Life Insured's age, at the time of the increase in Benefit Amount;
- our then current rules will be applied in respect of the maximum Benefit Amount for the Life Insured's occupation and income; and
- this benefit does not apply where the Life Insured has a medical or pastimes loading or medical or pastimes exclusion showing in the Policy Schedule.

## Change of Waiting Period Benefit

You can shorten the Waiting Period if the Life Insured changes their employment status by providing further occupational and financial evidence subject to the following conditions:

- your premium will be increased to take into account the shortened Waiting Period according to the premiums current, and with regard to the Life Insured's age, at the time of the Waiting Period being shortened;
- the Life Insured is not Totally Disabled or Partially Disabled at the time (either during the Waiting Period or while a benefit is payable);
- the Life Insured provides us with written proof that the change of employment status has occurred;
- you request the change in writing within 30 days of the Life Insured joining a new employer;
- the Life Insured is not eligible, and will not become eligible, for income protection with a new employer through an insurance policy, superannuation or pension plan;
- where 104-week or 52-week Waiting Period applies, you provide us with proof the Life Insured was covered by an employer-related income protection policy with a Benefit Period of one year or more while employed by the previous employer; and
- if the Life Insured has a medical loading or medical exclusion showing in the Policy Schedule, this Benefit does not apply.

The Waiting Period can be shortened as per the following table:

Existing Waiting Period	Shortened Waiting Period
104 weeks or 52 weeks	13 weeks or 26 weeks
26 weeks	13 weeks
13 weeks	4 weeks

We consider that employment status has changed where:

- the Life Insured has ceased work for one employer and has commenced employment with another employer not related to the first employer and of which the Life Insured has no ownership interest in the business; or
- the Life Insured ceases being self-employed (ie shareholder or employee of own company, sole trader or partner) and commences employment with a new employer of which the Life Insured has no ownership interest in the business.

## 6.3 Optional Benefits

Benefit Options listed below only apply if indicated in your Policy Schedule.

### Increasing Claim Option

If a Total Disability Benefit or Partial Disability Benefit is payable and the Increasing Claim Option is included, the Benefit Amount will increase on the anniversary of the commencement of the benefit payments by the Indexation Factor. This increase will be limited to five per cent when Income Protection is structured through superannuation.

The Increasing Claim Option is available under:

- Income Protection 'Super', 'Standard' and 'Premier'; and
- if applicable, the Retirement Protection Option and Disability Plus Option.

### Retirement Protection Option

**Only available through Income Protection Standard or Premier.**

When entitled to Total Disability or Partial Disability payments, we will reimburse the Life Insured or the employer of the Life Insured on behalf of the Life Insured, for contributions made by either of them to a superannuation fund complying under the *Superannuation Industry (Supervision) Act 1993*, or any replacement legislation.

If 'Agreed Value' is shown on your Policy Schedule, the amount to be reimbursed will be the monthly superannuation contributions paid by the Life Insured or on behalf of the Life Insured up to the Retirement Protection Option Benefit Amount stated in your Policy Schedule.

If 'Indemnity' is shown on your Policy Schedule, the amount to be reimbursed will be the lesser of the following:

- the Retirement Protection Option Benefit Amount;
- the average monthly superannuation contributions paid by the Life Insured or on behalf of the Life Insured in the 12 months prior to disability; and
- 10% of Pre-Disability Earnings.

The Retirement Protection Option:

- is not payable during the Waiting Period;
- is paid in addition to any Total Disability and Partial Disability benefits;
- is paid monthly in arrears; and
- will stop on the earlier of:
  - the Life Insured no longer being Totally Disabled or Partially Disabled;
  - the end of the Benefit Period; or
  - the Life Insured attaining the age of 65.

### Disability Plus Option

**Only available through Income Protection Standard or Premier.**

If Total Disability or Partial Disability payments have accrued and the Life Insured is permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person, the Disability Plus Option Benefit Amount will be payable.

The amount to be paid will be the Disability Plus Option Benefit Amount stated in your Policy Schedule.

The Disability Plus Option:

- starts to accrue after the Waiting Period ends;
- is paid monthly in arrears; and
- will stop on the earlier of:
  - the end of the Benefit Period;
  - the Plan end date; or
  - the Life Insured no longer being permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person.

### Accident Benefit Option

If the Life Insured is Totally Disabled for three consecutive days during the Waiting Period as a result of an Accident, 1/30th of the Benefit Amount will be paid for each day the Life Insured is Totally Disabled.

Payment will stop on the earlier of:

- the Life Insured no longer being Totally Disabled;
- the Plan end date; or
- the expiry of 14 days if your Policy has a 14-day Waiting Period, and 28 days if your Policy has a Waiting Period of longer than 14 days.

When the Life Insured is eligible for payment under the Scheduled Injury Benefit, Critical Illness Option and Accident Benefit Option, only the greater of these benefit payments will be paid.

## Critical Illness Option

### Only available through Income Protection Standard or Premier.

If the Life Insured suffers a Critical Illness Event listed below, we will pay the Critical Illness Option.

The amount paid under the Critical Illness Option is six times the Benefit Amount. The Critical Illness Option is paid as a lump sum in addition to any Total Disability or Partial Disability entitlements.

We will only pay a benefit for one Critical Illness Event occurring in any six-month period under the Critical Illness Option. This period will be deemed to have commenced on the date of the first Critical Illness Event.

At the end of six months, eligibility for other benefits will be based on appropriate Plan conditions being satisfied.

These Critical Illness Events are defined in Part 11 of this Policy Document.

We will only pay once for each Critical Illness Event condition under the Critical Illness Option for the life of the Policy.

When the Life Insured is eligible for payment under the Scheduled Injury Benefit, Accident Benefit Option and Critical Illness Option, only the greater of these benefit payments will be paid.

The Critical Illness Option is only available for Waiting Periods up to and including 13 weeks.

### Critical Illness Events are:

Heart conditions	Neurological conditions	Permanent conditions	Organ disorders
• Angioplasty <sup>1</sup>	• Alzheimer's Disease	• Blindness	• Chronic Kidney Failure
• Aortic Surgery	• Coma	• Loss of Hearing	• Chronic Liver Failure
• Cardiomyopathy	• Dementia	• Loss of Independent Existence	• Chronic Lung Failure
• Coronary Artery Bypass Surgery <sup>1</sup>	• Encephalitis and Meningitis	• Loss of a Single Limb	• Major Organ Transplant
• Heart Attack <sup>1</sup>	• Major Head Trauma	• Loss of Speech	• Pneumonectomy
• Heart Valve Surgery <sup>1</sup>	• Meningococcal Disease		• Severe Burns
• Open Heart Surgery <sup>1</sup>	• Motor Neurone Disease		
• Out of Hospital Cardiac Arrest <sup>1</sup>	• Multiple Sclerosis		
• Primary Pulmonary Hypertension	• Muscular Dystrophy		
• Triple Vessel Angioplasty <sup>1</sup>	• Paralysis		
	• Parkinson's Disease		
	• Stroke <sup>1</sup>		
Blood disorders	Cancer	Other events	
• Aplastic Anaemia	• Benign Brain Tumour	• Intensive Care	
• Medically-Acquired HIV	• Cancer <sup>1</sup>		
• Occupationally-Acquired HIV			
• Occupationally-Acquired Hepatitis B or C <sup>2</sup>			

1 In the case of these events, no benefit will be paid if the condition occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent, or would have become apparent to a reasonable person in the position of the Life Insured:

- within three months after the Plan start date;
- within three months after the date of an applied-for increase but only in respect of the increase; and
- within three months after the most recent date that we have agreed to reinstate either the Plan or Policy.

2 Only applicable when your occupation class is AA+ as indicated in your Policy schedule. A benefit is only payable for these conditions under the Needlestick Benefit.



### **Needlestick Benefit**

If the occupation class of the Life Insured is AA+ as specified in the Policy Schedule, the Needlestick Benefit will be payable under the Critical Illness Option when the Life Insured suffers Occupationally-Acquired HIV or Occupationally-Acquired Hepatitis B or C.

We will increase the amount we will pay under the Critical Illness Option to fifty times the Benefit Amount to a maximum of \$1 million, and the Critical Illness Option will end.

If you choose the Critical Illness Option under Income Protection in conjunction with Critical Illness Premier, you will be limited to a maximum benefit of \$1 million across all policies issued by TAL in the event of Occupationally-Acquired Hepatitis B or C.

In the event of cover being held simultaneously through the Critical Illness Option under Income Protection and Critical Illness Premier, the Needlestick Benefit for Occupationally-Acquired Hepatitis B or C will be paid through the Income Protection plan first.

### **Mental Health Discount Option**

**Only available through Income Protection Super or Standard.**

If the Mental Health Discount Option is shown in the Policy Schedule, and you make a claim due to Mental Illness, we will only ever make up to 24 monthly benefit payments in total for that Sickness over the life of the Policy. Once those 24 payments have been made, no further benefits will be payable for that Mental Illness or any other Mental Illness under this Policy.

The following conditions also apply to the Mental Health Discount Option:

- this discount option must be taken out when you first apply for the Policy;
- you can only apply for this discount option if you have selected a five-year, 'to age 65' or 'to age 70' Benefit Period;
- this discount option is not available on a one-year or two-year Waiting Period; and
- where there is a history of Mental Illness for the Life Insured and a Mental Health exclusion would be applied, we have the right to remove this discount option and the discount will not be applied.

### **Superlink IP**

Superlink IP allows Income Protection Standard and Income Protection Premier to be Superlinked to an Income Protection Super Policy.

If you select the Superlink option, two policies will be issued. An Income Protection Super Policy will be issued to the trustee of a superannuation fund, and an Income Protection Standard Policy or Income Protection Premier Policy will be issued to the Life Insured and Superlinked to the Income Protection Super Policy. Your Policy Schedules will indicate where Superlink applies for Income Protection.

The overall level of cover held is equivalent to the cover provided by an individual Income Protection Standard Policy or Income Protection Premier Policy (as applicable), however claims will first be assessed with reference to the terms and conditions under the Income Protection Super Policy, and the amount payable will be paid to the trustee of the superannuation fund on your behalf. Any benefits not payable under Income Protection Super may be paid under the non-superannuation Policy, subject to the Life Insured meeting the applicable terms and conditions.

For more information on Superlink IP, see Section 11.1, General Definitions.

# 7 Income Protection Optimal

*Income Protection ‘Optimal’ only applies under this Policy if indicated in your Policy Schedule. Income Protection Optimal is not available when structured through superannuation.*

*In all cases where we refer to a benefit payment, the statement is made on the basis that the benefit referred to is payable under the terms and conditions of the Policy. We will not pay a benefit if an exclusion applies. Exclusions are explained in Part 9 of this Policy Document. You must also satisfy our claim requirements, explained in Part 10 of this Policy Document.*

## 7.1 Included Benefits

The following benefits are built into Income Protection Optimal.

### Total Disability Benefit

We will pay the Total Disability Benefit if the Life Insured is Totally Disabled while covered under Income Protection Optimal due to:

- a Specified Injury (being an Injury specified in the Table of Specified Injuries below);
- a Specified Critical Illness (being a medical condition in the Critical Illness Events table on page 32); or
- a Sickness or Injury (other than a Specified Injury or a Specified Critical Illness) for a continuous period of longer than 30 days.

### Total Disability caused by a Specified Injury

If Total Disability is caused by a Specified Injury, the Total Disability Benefit is payable monthly in advance from the first day of Total Disability.

We will pay the Total Disability Benefit for a Specified Injury whether or not the Life Insured is working.

We will pay the Total Disability Benefit for the Minimum Payment Period applying to the Specified Injury that occurred, as shown in the table below.

**During the first six months of a claim**, the amount we will pay under the Total Disability Benefit is 1/30th of the Benefit Amount for each day of the Minimum Payment Period applying to the Specified Injury which has occurred.

Specified Injury	Minimum Payment Period (in months)
<b>The total and permanent loss of the use of:</b>	
• the hand from the wrist; or	12
• the foot from the ankle joint.	12
<b>The total and irrecoverable loss of an eye or the sight in the eye.</b>	12
<b>The complete severance of the thumb and index finger from the first phalangeal joint on the same hand.</b>	6
<b>The Fracture of the:</b>	
• Leg above the knee (femur), pelvis	3
• Leg below the knee (tibia or fibula)	2
• Ankle, heel	2
• Kneecap	2
• Vertebrae	2
• Upper arm (humerus), shoulder bone (scapula), elbow	2
• Wrist	1.5
• Forearm (radius or ulna), collarbone (clavicle)	1
• Skull, jaw	1

‘Fracture’ means any fracture resulting from an Accident requiring fixation, immobilisation or plaster cast treatment of the affected area by a Medical Practitioner within 48 hours of the Accident.

**After the first six months of a claim**, the amount we will pay under the Total Disability Benefit, for each day (if any) of the remaining Minimum Payment Period, will be 1/30th of the lesser of:

- up to 75% of the first \$26,666 of Pre Disability Earnings (or \$320,000 pa), 50% of the next \$20,000 of Pre-Disability Earnings (or \$240,000 pa) and 20% of the Life Insured's Pre-Disability Earnings in excess of \$46,666 (or \$560,000 pa); and
- the Benefit Amount.

If more than one listed Specified Injury is suffered, the Specified Injury that provides the greatest benefit will be paid. If the Life Insured is still Totally Disabled at the end of the Minimum Payment Period, further benefits for that claim will be assessed in line with "Total Disability caused by an Injury or Sickness other than a Specified Injury or a Specified Critical Illness".

Once the total number of days on claim reaches 730, no further benefits will be payable except where disability is caused by a Specified Critical Illness.

### Total Disability caused by a Specified Critical Illness

If Total Disability is caused by a Specified Critical Illness (where the Events are listed in the table below), the Total Disability Benefit is payable monthly in arrears from the first day of Total Disability.

**During the first six months of a claim**, the amount we will pay under the Total Disability Benefit is 1/30th of the 'Increased Benefit Amount' for each day the Life Insured is Totally Disabled.

#### Critical Illness Events are:

Heart conditions	Neurological conditions	Permanent conditions	Organ disorders
<ul style="list-style-type: none"> <li>• Angioplasty</li> <li>• Aortic Surgery</li> <li>• Cardiomyopathy</li> <li>• Coronary Artery Bypass Surgery</li> <li>• Heart Attack</li> <li>• Heart Valve Surgery</li> <li>• Open Heart Surgery</li> <li>• Out of Hospital Cardiac Arrest</li> <li>• Primary Pulmonary Hypertension</li> <li>• Triple Vessel Angioplasty</li> </ul>	<ul style="list-style-type: none"> <li>• Alzheimer's Disease</li> <li>• Coma</li> <li>• Dementia</li> <li>• Encephalitis and Meningitis</li> <li>• Major Head Trauma</li> <li>• Meningococcal Disease</li> <li>• Motor Neurone Disease</li> <li>• Multiple Sclerosis</li> <li>• Muscular Dystrophy</li> <li>• Paralysis</li> <li>• Parkinson's Disease</li> <li>• Stroke</li> </ul>	<ul style="list-style-type: none"> <li>• Blindness</li> <li>• Loss of Hearing</li> <li>• Loss of Independent Existence</li> <li>• Loss of Limbs</li> <li>• Loss of Speech</li> </ul>	<ul style="list-style-type: none"> <li>• Chronic Kidney Failure</li> <li>• Chronic Liver Failure</li> <li>• Chronic Lung Failure</li> <li>• Major Organ Transplant</li> <li>• Pneumonectomy</li> <li>• Severe Burns</li> </ul>
Blood disorders	Cancer	Other events	
<ul style="list-style-type: none"> <li>• Aplastic Anaemia</li> <li>• Medically-Acquired HIV</li> <li>• Occupationally-Acquired HIV</li> </ul>	<ul style="list-style-type: none"> <li>• Benign Brain Tumour</li> <li>• Cancer</li> </ul>	<ul style="list-style-type: none"> <li>• Intensive Care</li> </ul>	

The 'Increased Benefit Amount' will be equal to 95% of the income we used to determine the Benefit Amount.

The maximum monthly Benefit Amount payable is \$30,000, plus any increases applicable under the Inflation Protection Benefit.

**Example** If the Benefit Amount is \$6,250 (based on a monthly income of \$8,333.33), the amount payable under the Total Disability Benefit will be based on an Increased Benefit Amount of \$7,916.66 (i.e. 95% of \$8,333.33).

**After the first six months of a claim**, the amount we will pay under the Total Disability Benefit, for each day that the Life Insured is Totally Disabled, will be 1/30th of the Life Insured's Pre-Disability Earnings at the time of going on claim, as follows:

Duration of Claim (in months)	% of Pre-Disability Earnings
7-12	90
13-18	85
19-24	80
Over 24	75

Payments under the Total Disability Benefit will stop when one of the following happens:

- the Life Insured is no longer Totally Disabled solely as a result of the Specified Critical Illness;
- the Policy anniversary prior to the Life Insured's 70th birthday; or
- the Life Insured dies.

## Total Disability caused by an Injury or Sickness other than a Specified Injury or a Specified Critical Illness

If Total Disability is caused by an Injury or Sickness other than a Specified Injury or a Specified Critical Illness, the Total Disability Benefit starts to accrue at the end of 30 continuous days of Total Disability.

**During the first six months of a claim**, the amount we will pay under the Total Disability Benefit is 1/30th of the Benefit Amount for each day that the Life Insured is Totally Disabled.

**After the first six months of a claim**, the Total Disability Benefit, for each day that the Life Insured is Totally Disabled, will be 1/30th of the lesser of:

- up to 75% of the first \$26,666 of Pre-Disability Earnings (or \$320,000 pa), 50% of the next \$20,000 (or \$240,000 pa); and
- 20% of the Life Insured's Pre Disability Earnings in excess of \$46,666 (or \$560,000 pa); and
- the Benefit Amount.

The Total Disability Benefit will be paid monthly in arrears and payments will stop as soon as one of the following happens:

- the date on which the total number of days during which we have paid a Total Disability or Partial Disability Benefit (other than for a Specified Injury or a Specified Critical Illness) reaches 730 days;
- the Policy anniversary prior to the Life Insured's 70th birthday;
- the Life Insured ceases to be Totally Disabled; or
- the Life Insured dies.

Once the total number of days on claim reaches 730, no further benefits will be payable except where disability is caused by a Specified Critical Illness.

## Partial Disability Benefit

We will pay the Partial Disability Benefit if the Life Insured is Partially Disabled prior to their 65th birthday following a period of Total Disability of at least 14 continuous days and the Total Disability Benefit is not payable.

**During the first six months of a claim**, the amount we will pay under the Partial Disability Benefit, for each day that the Life Insured is Partially Disabled, is 1/30th of:

$$\frac{A - B}{A} \times \text{the Benefit Amount}$$

**After the first six months of a claim**, the Partial Disability Benefit, for each day the Life Insured is Partially Disabled, will be 1/30th of:

$$\frac{A - B}{A}$$

multiplied by the lesser of:

- up to 75% of the first \$26,666 of Pre-Disability Earnings (or \$320,000 pa), 50% of the next \$20,000 (or \$240,000 pa); and
- 20% of the Life Insured's Pre-Disability Earnings in excess of \$46,666 (or \$560,000 pa); and
- the Benefit Amount.

Where:

A = Pre-Disability Earnings

B = Earnings for the month the benefit is payable.

When the Life Insured is Partially Disabled but not working to their assessed capacity, 'B' will be calculated on the Earned Income it would be reasonable for the Life Insured to earn if working to their assessed capacity. In determining the assessed capacity, we will take into account all medical and other appropriate evidence.

If the percentage loss of Earned Income is 75% or more, we will deem the loss to be 100%.

## Partial Disability caused by an Injury or Sickness other than a Specified Critical Illness

If the Life Insured is Partially Disabled due to an Injury or Sickness (other than a Specified Critical Illness), the Partial Disability Benefit starts to accrue at the end of 30 continuous days of Partial Disability or Total Disability (Partial Disability must follow a period of Total Disability of at least 14 continuous days).

The Partial Disability Benefit will be paid monthly in arrears.

Payments under the Partial Disability Benefit will stop when one of the following happens:

- the date on which the total number of days during which we have paid a Total Disability or Partial Disability Benefit (other than for a Specified Injury or a Specified Critical Illness) reaches 730 days;
- the Policy anniversary prior to the Life Insured's 70th birthday;
- the Life Insured ceases to be Partially Disabled; or
- the Life Insured dies.

### **Partial Disability caused by a Specified Critical Illness**

If the Life Insured is Partially Disabled due to a Specified Critical Illness, the Partial Disability Benefit only starts if the Life Insured has been Totally Disabled for at least 14 continuous days.

The Partial Disability Benefit will be paid monthly in arrears.

Payments under the Partial Disability Benefit will stop when one of the following happens:

- the Life Insured is no longer Partially Disabled solely as a result of the Specified Critical Illness;
- the Policy anniversary prior to the Life Insured's 70th birthday; or
- the Life Insured dies.

### **Waiver of Premium Benefit**

If we are paying the Total Disability or Partial Disability Benefit, we will waive premiums for as long as benefits are being paid.

### **Death Benefit**

We will pay the Death Benefit if the Life Insured dies while we are paying a benefit under Income Protection Optimal.

The amount we will pay under the Death Benefit is three times the Benefit Amount, to a maximum of \$50,000.

### **Recurring Claim Benefit**

Where a claim results from a relapse or recurrence of the same or related Sickness or Injury that caused Total Disability or Partial Disability within one year of returning to work from the previous claim, we will treat it as a continuation of the previous claim, and the benefits will recommence for the remaining part of the Benefit Period. You have the option of having the claim treated as a new claim.

### **Inflation Protection Benefit**

At each Policy anniversary, we will increase the Benefit Amount by the greater of the Indexation Factor and three per cent. This increase will occur on each Policy anniversary unless:

- you tell us the Inflation Protection Benefit is not to apply to your Policy; or
- premiums are being waived under the Waiver of Premium Benefit.

In the event of an increase, a new premium will be calculated to incorporate the increased Benefit Amount. This calculation will also take into account the Life Insured's age and premium type (ie stepped or level premiums). We will not take into account any changes in the Life Insured's health, occupation, income or pastimes.

Increases under the Inflation Protection Benefit will cease on the earlier of:

- when you ask us not to increase the Benefit Amount; or
- the Policy anniversary prior to the Life Insured's 65th birthday.

### **Blood Borne Diseases Benefit**

If the Life Insured is a health care professional, for example a Medical Practitioner, surgeon or dentist, and they contract a blood borne disease such as HIV, Hepatitis B or C, their ability to work can be affected by factors other than physical inability due to the illness.

The following is our approach to claims.

There are three scenarios that could affect the Life Insured. For all three scenarios the Life Insured must notify the relevant governing body of their medical condition:

- the Life Insured chooses to disclose their condition to their patients which may lead to some of their patients seeking medical treatment elsewhere. It could also be difficult for the Life Insured to attract new patients; or
- the Life Insured chooses to cease performing Exposure Prone Procedures as defined by the relevant governing body; or
- the Life Insured's governing body advises the Life Insured to cease performing Exposure Prone Procedures as defined by the relevant governing body.

With all of these scenarios it is likely that the Life Insured's income will reduce.

In all of these cases we will assess whether the Life Insured is Totally Disabled or Partially Disabled in accordance with the terms and conditions of their Policy.

## 8 Business Expense Insurance

*Business Expense insurance only applies under this Policy where 'Business Expense Insurance Plan' is indicated in your Policy Schedule. Business Expense insurance is not available when structured through superannuation.*

*In all cases, where we refer to a benefit payment, the statement is made on the basis that the benefit referred to is payable under the terms and conditions of the Policy. We will not pay a benefit if an exclusion applies. Exclusions are explained in Part 9 of this Policy Document. You must also satisfy our claim requirements, explained in Part 10 of this Policy Document.*

### 8.1 Included Benefits

The following benefits are built into Business Expense insurance.

#### Total Disability Benefit

The Total Disability Benefit will be paid:

- when the Life Insured has been either Totally Disabled or Partially Disabled for the Waiting Period; and
- then at the conclusion of the Waiting Period the Life Insured remains Totally Disabled.

The benefit paid will be the lesser of the following amounts:

- the Business Expense insurance Benefit Amount; or
- Business Expenses that relate to the month to be paid less Business Expenses reimbursed from elsewhere.

The Total Disability Benefit:

- starts to accrue after the Waiting Period ends;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Totally Disabled;
  - the end of the Benefit Period; or
  - the Plan end date.

#### Business Expense Total Disability Benefit claims

The Benefit Amount payable for the Total Disability Benefit can be payable without requiring immediate financial evidence of Business Expenses incurred during the first three months after the Waiting Period of a Business Expense Total Disability Benefit claim.

After the first three months, Benefit Amount payments will be payable subject to our receipt of evidence, satisfactory to us, of Business Expenses for those first three months and any continuing Business Expenses for additional months. If upon our review the Benefit Amount payments in the first three months exceeded the actual Business Expenses incurred, we will reduce future Benefit Amount payments by the amount of the overpayment.

If you subsequently submit a claim for the Recurrent Disability Benefit evidence satisfactory to us of Business Expenses incurred will be required prior to further benefits being payable.

**Note:** If the Life insured has any other policy with us for which we are provided with any financial information in relation to a claim, we will use that financial information to determine actual Business Expenses incurred during either the first three months or any following period. We will reduce future Benefit Amount payments by the amount of the overpayment.

### Partial Disability Benefit

The Partial Disability Benefit will be paid:

- when the Life Insured has been either Totally Disabled or Partially Disabled for the Waiting Period; and
- then at the conclusion of the Waiting Period the Life Insured remains Partially Disabled.

The benefit paid will be the lesser of the following amounts:

- the Business Expense insurance Benefit Amount; or
- Business Expenses that relate to the month to be paid less Business Expenses reimbursed from elsewhere.

The Partial Disability Benefit:

- starts to accrue after the Waiting Period ends;
- is paid monthly in arrears; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Partially Disabled;
  - the end of the Benefit Period; or
  - the Plan end date.

If a Partial Disability from the same cause immediately follows a period of Total Disability (extending beyond the Waiting Period), the Waiting Period will not start again.

### Payment Extension Benefit

If, at the end of the Benefit Period, the Life Insured continues to be Totally Disabled or Partially Disabled but the total amount paid is less than 12 times the Business Expense insurance Benefit Amount, the Benefit Period will be extended under the Payment Extension Benefit.

The extension will end on the earlier of the following:

- the expiry of 12 months from the end of the Benefit Period;
- the Life Insured no longer being Totally Disabled or Partially Disabled;
- the Plan end date; and
- the total amount paid equaling 12 times the Business Expense insurance Benefit Amount.

### Lease Extension Benefit

The Lease Extension Benefit will be paid, when:

- at the end of the Benefit Period or Benefit Period extension, the Life Insured continues to be Totally Disabled or Partially Disabled; and
- Business Expenses claimed included lease costs for equipment, motor vehicles or premises fully used in the business and these costs continue beyond the expiry of the Benefit Period and Benefit Period extension.

The amount paid will be the lesser of:

- the Life Insured's share of monthly ongoing costs of a lease for equipment, motor vehicles or premises that was in place at the time the disability started; or
- 25% of the Business Expense insurance Benefit Amount, reduced by amounts paid if the items being leased are relet and the percentage of the turnover of the business that is fairly and reasonably apportioned to the Life Insured.

The Lease Extension Benefit:

- starts to accrue after the expiry of the Benefit Period and Benefit Period extension;
- is paid monthly in arrears; and
- will stop on the earlier of:
  - the expiry of 18 months;
  - the Life Insured no longer being Totally Disabled or Partially Disabled;
  - the Plan end date; or
  - all applicable leases being assigned or the commitment otherwise stopping.



## Loss of Profits Benefit

The Loss of Profits Benefit will be paid when:

- the Life Insured directly or indirectly owns all or part of the business that the Own Occupation of the Life Insured is performed;
- the Life Insured is Totally Disabled for two consecutive months and subsequently returns to work in the same business and is no longer Totally Disabled or Partially Disabled; and
- there is a loss of profits in the business solely because of the Life Insured having been Totally Disabled.

The monthly amount paid will be the lesser of the following:

- the Business Expense insurance Benefit Amount; or
- 75% of that proportion of the monthly average net profit of the business that is fairly and reasonably apportioned to the Life Insured, in the tax year immediately prior to the Life Insured being Totally Disabled; less that proportion of the monthly average net profit (calculated on the same basis) of the business that is fairly and reasonably apportioned to the Life Insured, in the 12 months after the Life Insured returned to work in the business.

'Fairly and reasonably apportioned' will be determined in the usual manner, where the profits and/or losses of the business are divided between the Life Insured and any co-owners of the business.

After each three months of payment of the Loss of Profits Benefit, you will need to provide, at your expense, appropriate accounts so a reconciliation of amounts due and paid can be made. Any difference between what was due and what was paid will be paid by us to you or needs to be paid by you to us, as applicable, within 14 days of the reconciliation being provided.

Subsequent payments are dependent on the above settlement being completed.

The Loss of Profits Benefit:

- is paid monthly in arrears; and
- will stop on the earlier of the following:
  - the Life Insured becoming Totally Disabled or Partially Disabled;
  - the Plan end date;
  - the business no longer incurring a loss of profits solely as a result of the Life Insured's Total Disability; or
  - 12 months from the date Total Disability or Partial Disability ended.

## Inflation Protection Benefit

At each Policy anniversary, we will increase the Benefit Amount by the greater of the Indexation Factor and three per cent.

This increase will occur on each Policy anniversary unless:

- you tell us that the Inflation Protection Benefit is not to apply to your Policy; or
- premiums are being waived under the Waiver of Premium Benefit.

In the event of an increase, a new premium will be calculated to incorporate the increased Benefit Amount. This calculation will also take into account the Life Insured's age and premium type (ie stepped or level premium). We will not take into account any changes in the Life Insured's health, occupation, income or pastimes.

Increases under the Inflation Protection Benefit will stop on the earlier of:

- when you ask us not to increase the Benefit Amount; or
- the Policy anniversary prior to the Life Insured's 65th birthday.

## Waiver of Premium Benefit

The Waiver of Premium Benefit applies when Total Disability or Partial Disability payments have accrued. This includes payments under the Accident Benefit Option. The daily proportion of premiums due in respect of the Life Insured under Business Expense insurance will be waived.

The Waiver of Premium Benefit:

- starts to accrue from the first day of the Waiting Period;
- applies immediately after the Waiting Period for any premiums paid during the Waiting Period and monthly in arrears for subsequent premiums; and
- will stop on the earlier of the following events:
  - the Life Insured no longer being Totally Disabled or Partially Disabled; or
  - the end of the Benefit Period.

### Elective Surgery Benefit

Under the Elective Surgery Benefit, the Life Insured will be considered to be Totally Disabled due to Sickness when Total Disability results from:

- surgery to transplant part of the Life Insured's body to someone else;
- surgery to improve the Life Insured's appearance; or
- elective surgery performed on the advice of a Medical Practitioner.

The Elective Surgery Benefit will not apply if the surgery took place:

- within six months after the Plan start date;
- within six months after the date of an applied for increase but only in respect of the increase amount; and
- within six months after the most recent date we agreed to reinstate the Plan or Policy.

### Recurrent Disability Benefit

If the Life Insured makes a claim on the Total Disability or Partial Disability Benefit, we understand in certain circumstances the condition may reoccur from the same or a related cause during the term of the Plan. Where this happens within 12 months of the claim ending it will be considered a continuation of the claim.

In this case, the Waiting Period will not be reapplied; however, all periods of claim will be added together for the purpose of assessing the maximum Benefit Period.

If we have made payments for the full Benefit Period, you must return to full-time work for at least 12 consecutive months and perform all of the income producing duties of your Own Occupation without restriction before becoming eligible to submit a new claim for the same or related Sickness or Injury. A new Waiting Period and Benefit Period will then apply.

### Death Benefit

If the Life Insured dies while covered under Business Expense insurance, we will pay a lump sum equal to six times the monthly Benefit Amount, to a maximum of \$50,000.

## 8.2 Optional Benefits

The Benefit Option listed below only applies if indicated in your Policy Schedule.

### Accident Benefit Option

If the Life Insured becomes Totally Disabled due to an Accident, we will waive the Waiting Period as long as the Life Insured is Totally Disabled for at least three consecutive days immediately following the Accident.

We will pay 1/30th of the Benefit Amount for each day of Total Disability from the start of Total Disability, for a maximum of the Waiting Period.

## 9 Limitations and Exclusions

*These are the standard limitations and exclusions that apply to the Policy.*

*We are also not liable to pay a claim arising from, or in any way connected with, anything we have specifically excluded or adjusted in your Policy Schedule or is specified in any other part of this Policy.*

### 9.1 Life insurance

#### Exclusions

No payments will be made under Life insurance, and any optional benefits (if applicable), if the event giving rise to the claim is caused directly or indirectly by an intentional, self-inflicted act by the Life Insured:

- within 13 months after the Plan start date;
- within 13 months after the date of an applied for increase but only in respect of the increase amount; and
- within 13 months after the most recent date we agreed to reinstate either the Plan or Policy.

We will waive the above exclusion if, immediately prior to the commencement of cover, you had death cover on the Life Insured that was in force for at least 13 consecutive months (without the death cover lapsing and/or being reinstated) with TAL or another insurer, and you have replaced the death cover with Life insurance under this Policy. The waiver will only apply up to the level of cover you had with TAL or the other insurer. Should you reinstate your death cover, this exclusion will recommence from the date of reinstatement.

No premiums will be waived under the Premium Relief Option if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started the date the pregnancy ends.

If the Life insurance Benefit Amount is reinstated or purchased as a result of using the Double TPD or Double Critical Illness Option or repurchased using the Death Buy-Back Option on TPD insurance or the Death Buy-Back Benefit on Critical Illness insurance, or any similar option, the Inflation Protection Benefit, Guaranteed Future Insurability Benefit and Business Insurance Option do not apply.

Any cover bought back under the Death Buy-Back Option or Benefit (or benefit of a similar type or intent) will be issued subject to the limitations and conditions, exclusions and loadings which were applicable to the original Policy. Cover will also not extend to benefits (or benefits of a similar type or intent) which were not covered under the original Policy.

#### Adjustments

Where the Policy Schedule indicates TPD insurance is Attached or Linked to Life insurance then payments under TPD insurance will reduce the Life insurance Benefit Amount by the amount paid.

Where the Policy Schedule indicates Critical Illness insurance is Attached or Linked to Life insurance then payments under Critical Illness insurance will reduce the Life insurance Benefit Amount by the amount paid.

#### When Life insurance ends

Life insurance ends on the earlier of the:

- date we receive the Policy Owner's written request to cancel the Policy;
- Policy lapsing as a result of non-payment of premiums;
- Policy anniversary prior to the Life Insured's 100th birthday;
- date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim;
- death of the Life Insured; or
- full Benefit Amount being paid or reduced to nil.

When structured through the Fund, cover for the Life Insured under Life insurance will end on the earlier of the:

- date we receive your written request to cancel the Policy or cover in respect of the Life Insured;
- Policy lapsing as a result of non-payment of premiums;
- Policy anniversary prior to the Life Insured's 75th birthday (at which point You can effect Life insurance under this Policy by contacting us in writing);
- date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim;
- death of the Life Insured; or
- full Benefit Amount being paid or reduced to nil.

## 9.2 Critical Illness insurance

### Exclusions

No payments will be made under Critical Illness insurance and any optional benefits (if applicable):

- if the event giving rise to the claim is caused directly or indirectly by an intentional, self-inflicted act by the Life Insured; and
- in the case of Angioplasty, Coronary Artery Bypass Surgery, Cancer, Heart Attack, Heart Valve Surgery, Minor Heart Attack, Open Heart Surgery, Out of Hospital Cardiac Arrest, Triple Vessel Angioplasty, Stroke, Carcinoma In Situ, Diagnosed Benign Brain Tumour, Early Stage Chronic Lymphocytic Leukaemia, Early Stage Melanoma, Adult onset insulin dependent diabetes mellitus diagnosed after age 30 or Early Stage Prostate Cancer, if the condition occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent to the Life Insured or would have become apparent to a reasonable person in the position of the Life Insured:
  - within three months after the Plan start date;
  - within three months after the date of an applied-for increase but only in respect of the increase; and
  - within three months after the most recent date we agreed to reinstate either the Plan or Policy.

We will waive this three-month period if, immediately prior to the commencement of cover, we or another insurer covered the Life Insured for the same specified Critical Illness events and you have transferred your critical illness cover to Critical Illness insurance hereunder (and the transfer was not within our or the other insurer's three-month period). The waiver will only apply up to the level of critical illness cover that you had with us or the other insurer. Should you reinstate your cover, the three-month period will recommence from the date of reinstatement.

Unless Attached or Linked to Life insurance, no payment will be made under Critical Illness insurance unless the Life Insured survives a Critical Illness Event for at least 14 days.

No payment will be made under the Premium Relief Option if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started the date the pregnancy ends.

Under the Child's Critical Illness Option or the Child's Critical Illness Benefit no payments will be made for Cancer, Heart Attack or Stroke if that event occurred or was diagnosed, or the signs or symptoms leading to diagnosis became apparent:

- within three months after the Child's Critical Illness Option or the Child's Critical Illness Benefit start date; and
- within three months after the most recent date we agreed to reinstate either the Plan or Policy.

No payment will be made under the Child's Critical Illness Option or the Child's Critical Illness Benefit if the Critical Illness Event is caused directly or indirectly by the intentional act of a person who stands to derive a benefit from the claim payment.

Any cover bought back under the Critical Illness Reinstatement Option (or benefit of a similar type or intent) will be issued subject to the limitations and conditions, exclusions and loadings which were applicable to the original policy. Cover will also not extend to critical illness events (or events of a similar type or intent) which were not covered under the original policy.

### Adjustments

The Benefit Amount will be reduced by payments under the:

- Advancement Benefit;
- Critical Illness Events:
  - Angioplasty;
  - Minor Heart Attack;
- Paralysis Support Benefit;
- Needlestick Benefit; or
- Female Critical Illness Benefit.

Where Critical Illness insurance is Attached or Linked to Life insurance, the Benefit Amount will be reduced by any Death Benefit, Terminal Illness Benefit or TPD insurance Attached or Linked to Life insurance (if applicable) paid.

Where TPD insurance is Attached to Critical Illness insurance, payments under TPD insurance will reduce the Attached Critical Illness insurance Benefit Amount by the amount paid.

### When Critical Illness insurance ends

Critical Illness insurance ends on the earlier of the:

- date we receive your written request to cancel the Plan or Policy;
- Policy lapsing as a result of non-payment of premiums;
- Policy anniversary prior to the Life Insured's 70th birthday for Critical Illness Events;
- Policy anniversary prior to the Insured Child's 19th birthday for the Child's Critical Illness Option;
- date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim;
- death of the Life Insured; or
- full Benefit Amount being paid.

If the Critical Illness insurance is Attached or Linked to Life insurance, the following provisions will also apply:

- if the Life insurance is in force at the Policy anniversary prior to the Life Insured's 70th birthday, then:

- Critical Illness insurance will continue until the Policy anniversary prior to the Life Insured’s 100th birthday;
- the right to claim for Loss of Independent Existence will continue; and
- cover for all other Critical Illness Events will cease;
- if the Life insurance has lapsed or has been cancelled before the Policy anniversary prior to the Life Insured’s 70th birthday, then:
  - if the Critical Illness insurance is Attached, it will cease on the date the Life insurance lapses or is cancelled; or
  - if the Critical Illness insurance is Linked, it will continue on terms and conditions applicable to Critical Illness insurance not Linked to Life insurance and cover will end at the Policy anniversary prior to the Life Insured’s 70th birthday; and
    - there will be an increase in premium rates; and
    - the Death Buy-Back Benefit will cease;
- if the Life insurance lapses or is cancelled after the Policy anniversary prior to the Life Insured’s 70th birthday, the Critical Illness insurance will cease on the date that the Attached or Linked Life insurance lapses or is cancelled.

## 9.3 TPD insurance

### Exclusions

No payment will be made under TPD insurance and any optional Benefits (if applicable) if the event giving rise to the claim is caused directly or indirectly by an intentional, self-inflicted act by the Life Insured.

No premiums will be waived under the Premium Relief Option if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started the date the pregnancy ends.

Unless Attached or Linked to Life insurance, no payment will be made under TPD insurance unless the Life Insured survives the Sickness or Injury which resulted in Total and Permanent Disability for at least 14 days.

### Adjustments

Where TPD insurance is Attached or Linked to Life insurance, the Benefit Amount will be reduced by any Death Benefit, Terminal Illness Benefit or Critical Illness insurance Attached or Linked to Life insurance (if applicable) paid.

Where TPD insurance is Attached to Critical Illness insurance, the Benefit Amount will be reduced by any Critical Illness insurance paid.

If Superlink TPD Insurance is cancelled, reduced or increased under one Policy, Superlink TPD Insurance on the other Policy will be cancelled, reduced or increased (as applicable) at the same time.

### When TPD insurance ends

TPD insurance ends on the earlier of the:

- date we receive the Policy Owner’s written request to cancel the Plan or Policy;
- Policy lapsing as a result of non-payment of premiums;
- Policy anniversary prior to the Life Insured’s 65th birthday;
- Policy anniversary prior to the Life Insured’s 100th birthday if Attached or Linked to Life insurance;
- date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim;
- death of the Life Insured; or
- full Benefit Amount being paid.

Where TPD insurance is Attached or Linked to Life insurance, then the following provisions will also apply:

- if the Life insurance is in force on the Policy anniversary prior to the Life Insured’s 65th birthday, then:
  - the TPD insurance will continue;
  - Loss of Independent Existence, Loss of Limbs and Blindness will become the only definitions that apply to future claims under the TPD insurance where an ‘Any Occupation’ or ‘Own Occupation’ definition is shown in the Policy Schedule; and
  - the TPD insurance Benefit Amount will be restricted to a maximum of \$1,000,000;
- if the Attached or Linked Life insurance has lapsed or has been cancelled before the Policy anniversary prior to the Life Insured’s 65th birthday, then:
  - if the TPD insurance is Attached, it will cease on the date the Life insurance lapses or is cancelled; or
  - if the TPD insurance is Linked, it will continue on the terms and conditions applicable to TPD insurance that is not Linked to Life insurance and cover will end at the Policy anniversary prior to the Life Insured’s 65th birthday; and
    - a) there will be an increase in premium rates; and
    - b) the Death Buy-Back Option will cease;
- if the Attached or Linked Life insurance lapses or is cancelled after the Policy anniversary prior to the Life Insured’s 65th birthday, TPD insurance will cease on the date the Attached or Linked Life insurance lapses or is cancelled.

## 9.4 Income Protection Super, Standard and Premier

### Exclusions

No payment will be made under Income Protection and any optional benefits, if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started the date the pregnancy ends; or
- War or an act of war, even if the disability manifests itself after the War or warlike activity.

No payment will be made under the Critical Illness Option unless the Life Insured survives a Critical Illness Event for at least 14 days.

### Adjustments

Adjustments only apply to payments under the Total Disability Benefit and the Partial Disability Benefit.

If the occupation class of the Life Insured is AAA or AA+, a reduction will only be made if the Life Insured received other payment(s) through any other individual or group disability income insurance, credit or mortgage insurance not disclosed at the time of, or subsequently taken out after, Underwriting, increase in benefits or reinstatement of the Policy.

For all other occupation classes, a reduction will only be made if the Life Insured receives other payments through:

- any other individual or group disability income insurance, credit or mortgage insurance not disclosed at the time of, or subsequently taken out after, Underwriting, increase in benefits or reinstatement of the Policy; or
- workers' compensation, common law or statute where payments are in respect of the disability of the Life Insured and in calculating the payment the relevant authority did not, or could not, take into account payments due under the Plan.

When Income Protection is structured through superannuation, a reduction will only be made if the Life Insured receives other payments through:

- any other individual or group disability income insurance, credit or mortgage insurance;
- workers' compensation, common law or statute where payments are in respect of the disability of the Life Insured and in calculating the payment the relevant authority did not, or could not, take into account payments due under the Plan; or
- sick leave, where the Life Insured has accrued entitlements at the commencement of the Waiting Period and chooses to use those entitlements during the Benefit Period.

If the workers' compensation, common law, or statute payment is received as a lump sum, it will be converted to income on the basis of one per cent of the lump sum for each month that a disability benefit is paid. The disability payment will be calculated taking this figure into account for a maximum of eight years.

If an adjustment applies, it will be to ensure that the Benefit Amount plus the other payments is not greater than 75% of the first \$26,666 (\$320,000 pa) of Pre-Disability Earnings, 50% of the next \$20,000 (\$240,000 pa) to a maximum \$30,000 (\$360,000 pa) monthly Benefit Amount except in either of the following circumstances:

- where the monthly Benefit Amount is greater than \$30,000 (\$360,000 pa) through increases under the Inflation Protection Benefit, a reduction will apply to ensure the amount paid over \$30,000 is not greater than 20% of Pre-Disability Earnings greater than \$46,666 (\$560,000 pa); and
- where you have an additional benefit for a Benefit Period of one or two years in addition to the maximum Benefit Amount, a reduction will apply to the additional benefit to ensure the amount paid for this additional benefit plus the other payments is not greater than 20% of Pre-Disability Earnings greater than \$46,666 (\$560,000 pa) to a maximum of \$30,000 monthly Benefit Amount (\$360,000 pa).

The amount of the reduction will not exceed the amount of the other payments.

No benefit will be paid when the other payments plus the Monthly Earnings of the Life Insured in the month to be paid, is greater than or equal to 100% of Pre-Disability Earnings.

In months where a benefit payment is reduced, a proportionate refund of premiums paid for the Life Insured will be made.

The refund will be  $A \times B$ , where:

A = the percentage reduction in the benefit payment; and

B = the average monthly premium over the 12 months prior to the claim starting.

The refund will be made for the lesser of 12 months or the number of months your Income Protection was in-force prior to the claim starting.



## Maximum Benefit Payable

Where you have Income Protection (Super, Standard or Premier), Retirement Protection Option or Disability Plus Option benefits payable, the maximum monthly Benefit Amount payable on any one claim is \$30,000, plus any increases applicable under the Inflation Protection Benefit. Where you also have an additional Benefit Amount for a Benefit Period of one or two years, this additional benefit (inclusive of Retirement Protection Option and Disability Plus Option) will also be restricted to \$30,000 plus any increases applicable under the Inflation Protection Benefit.

## When Income Protection Super, Standard and Premier end

Income Protection Super, Standard and Premier end on the earlier of the:

- date we receive the Policy Owner's or Your written request to cancel the Plan or Policy;
- Policy lapsing as a result of non-payment of premiums;
- Policy anniversary prior to the Life Insured's 65th birthday for Benefit Periods of one year, two years, five years or 'to age 65';
- Policy anniversary prior to the Life Insured's 70th birthday for a Benefit Period 'to age 70';
- date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim; or
- the death of the Life Insured.

## 9.5 Income Protection Optimal

### Exclusions

No payment will be made under Income Protection Optimal, if the event giving rise to the claim is caused directly or indirectly by:

- an intentional self-inflicted act by the Life Insured;
- uncomplicated pregnancy;
- War or an act of war, even if the disability manifests itself after the War or warlike activity; or
- any other specific event or cause agreed between you and us.

### Adjustments

For Income Protection Optimal, if the Life Insured is self employed and we classify his or her occupation as AAA or AA+, we will not reduce any Total Disability or Partial Disability Benefit payable because money is recoverable from other sources. In all other cases, we will recalculate the Total Disability or Partial Disability Benefit taking into account:

- payments from an employer or previous employer (such as sick leave);
- worker's compensation or social security payments in respect of lost income (excluding any specified pain or suffering component); and
- regular payments received from other disability or income protection insurance policies.

We will recalculate the Total Disability or the Partial Disability Benefit so the amount we pay, when added to the Life Insured's Earned Income and the other amounts listed above, does not exceed the benefit otherwise payable.

If any of the amounts listed above are paid as a lump sum, we will treat them as if they had been paid in the form of an equivalent annual amount calculated by our actuary by reference to the circumstances the payments were made.

If benefits are reduced in accordance with this provision, a proportionate refund of premiums paid will be made (where premiums are not otherwise being waived) as long as we are not obliged to pay the amount reduced to another entity. The refund will be calculated by multiplying the percentage reduction in Total Disability or Partial Disability Benefit by the monthly premium referable to the period of Total Disability or Partial Disability during which the benefit is reduced.

We will not reduce the Total Disability or Partial Disability Benefit by any payment that is an insured lump sum total and permanent disablement benefit, a lump sum critical illness benefit or a superannuation benefit.



### When Income Protection Optimal ends

Income Protection Optimal ends on the earlier of:

- the Policy anniversary prior to the Life Insured's 70th birthday;
- the death of the Life Insured;
- the date the Life Insured retires from a Gainful Occupation (with no intention of returning to a Gainful Occupation), other than as the result of Total Disability or Partial Disability;
- when the Policy lapses due to non-payment of premiums;
- the date we receive the Policy Owner's written request to cancel the Policy;
- the date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim; or
- the Benefit Period ends.

## 9.6 Business Expense insurance

### Exclusions

No payment will be made under Business Expense insurance if the event giving rise to the claim is caused directly or indirectly by:

- an intentional, self-inflicted act by the Life Insured;
- pregnancy, unless disability continues for longer than three months after the pregnancy ends, in which case disability will be considered to have started the date the pregnancy ends; or
- War or an act of war, even if the disability manifests itself after the War or warlike activity.

### Adjustments

Adjustments only apply to payments under Total Disability and Partial Disability Benefits.

A reduction will only be made if the Life Insured receives other payments through any other business expense insurance.

In months a benefit payment is reduced, a proportionate refund of premiums paid for the Life Insured will be made.

The refund will be  $A \times B$ , where:

A = the percentage reduction in the benefit payment; and  
B = the average monthly premium over the 12 months prior to the claim starting.

The refund will be made for the lesser of 12 months or the number of months Business Expense insurance was in force prior to the claim starting.

### When Business Expense insurance ends

Business Expense insurance ends on the earlier of the:

- date we receive the Policy Owner's written request to cancel the Policy;
- Policy lapsing as a result of non-payment of premiums;
- Policy anniversary prior to the Life Insured's 65th birthday;
- date we cancel or avoid the Policy as a result of an innocent or fraudulent non-disclosure and/or misrepresentation made by you or the Life Insured prior to our acceptance of the Policy or because you made a fraudulent claim; or
- death of the Life Insured.

# 10 General Policy Conditions

## Jurisdiction

This Policy will be interpreted in accordance with New South Wales law and is subject to the exclusive jurisdiction of the Courts of Australia.

## Statutory Fund

The Policy will be issued from TAL's No. 1 Statutory Fund.

## Headings

Headings in the Plan conditions have been included to assist understanding but they do not alter how clauses are to be interpreted (unless stated otherwise or the context indicates the contrary). Where the context provides for it, words indicating the singular can be taken to mean the plural and vice versa.

## Guarantee of Upgrade

Where improvements are made to Plan/Policy conditions without increasing the premium rates, these improved conditions will be included in your Policy. You will be notified of the changes and improvements via one or more of, notice in writing, on our website and via your adviser. In the unlikely event you and a Life Insured are unexpectedly disadvantaged in any way; the former wording of the condition will apply. If the Life Insured has any existing symptoms prior to an improved condition being included, payment under the improved condition will not be made.

## Changes to Policy Conditions

The conditions of the Policy can be changed if required, but only if agreed to by both you and us (or the Trustee if applicable). Any change must be confirmed in writing by an authorised member of our staff.

## Obsolete terms

Where a measure, scale, or other diagnostic technique or methodology used in this Policy Document (the obsolete term) has, in common usage, been superseded by a new measure, scale or other diagnostic technique or methodology (the new term), this Policy Document is to be read so the new term replaces the obsolete term unless to do so would materially disadvantage us.

## Cancellations and Refunds

If you wish to cancel your Policy you may be entitled to a refund of a proportion of the premium pursuant to our refund policy.

If your Policy is structured through superannuation in refunding premiums paid this payment is subject to preservation rules as required by superannuation law.

## 10.1 Premiums and Charges

### Stepped premiums

If you select stepped premiums, the amount you pay will generally increase at each Policy anniversary.

### Level premiums

If you select level premiums, the amount you pay will be based on the Life Insured's age at the Plan start date. This generally means your premium will only increase if:

- you include a new Plan or benefit option in your Policy;
- your Benefit Amount increases, including through the Inflation Protection Benefit;
- Level Premiums revert to Stepped Premiums due to the age of the Life Insured;
- the Policy fee increases;
- the rates in the premium rate table increase;
- Policy discounts no longer apply; or
- Government duties or charges increase.

Where you choose to increase your cover, the rates used to calculate premiums for the alteration will be based on the Life Insured's age at that time.

Where Level premium to age 65 is shown in Your Policy Schedule, they will revert to Stepped premiums on the Policy anniversary preceding the Life Insured's 65th birthday. Where Level premium to age 70 is shown in Your Policy Schedule, they will revert to Stepped premiums on the policy anniversary preceding the Life Insured's 70th birthday.

### Changes in premium

We can increase the rates or Policy fees. If we do increase our premium rates or Policy fees, you will be advised of the change prior to the increase taking effect. Premium rates are guaranteed not to change prior to the first anniversary of the Policy.

Level premium rates for Life insurance are guaranteed not to increase until the Policy anniversary date prior to the Life Insured's:

- 65th birthday, where Level Premium to age 65 is selected; or
- 70th birthday where Level Premium to age 70 is selected,

except if due to any increase due to any tax, duty or charge introduced by Government.

No one individual Policy can be singled out for an increase in premium rates because of an adverse change in the health or circumstances of the Life Insured once the risk is accepted.

## Policy Fee

The Policy fee is included as part of each premium instalment. The Policy fee will be increased on each anniversary by the greater of the Indexation Factor or five per cent.

### The policy fee changes with different premium frequency options:

Premium frequency	Per instalment
Yearly	\$77.00
Half-Yearly	\$38.50
Quarterly	\$21.00
Monthly	\$7.00

## Payment frequency

Premiums are payable either yearly, half-yearly, quarterly or monthly. A frequency discount of approximately eight per cent applies to yearly or half-yearly premiums.

All premiums are payable in advance, by the due date shown in your Policy Schedule.

We will inform you of the premium payable in subsequent years before each Policy anniversary.

## Payment method

Premiums may be paid by:

- Direct debit;
- Credit card;
- Cheque; or
- BPAY® (Biller Code 7955)

If you select to pay your premiums by credit card, we may pass any related charges on to you.

Only payments made quarterly, half-yearly and yearly can be made by cheque.

## Non-payment or late payment of premium

If we do not receive the premium payment when it is due, you will be sent a reminder notice and allowed a grace period of 30 days beyond the premium due date to pay the premium.

If we do not receive the premiums by the end of the grace period stated in your reminder notice, your Policy will lapse and your insurance will no longer apply. If this happens, you will need to apply to have your Policy reinstated if you require continuation of the cover at a later time.

## Reinstating a lapsed Policy

You are able to apply for reinstatement of a lapsed Policy within 12 months of the Policy lapsing. To do this a reinstatement application must be completed. This application will be subject to Underwriting and extra information may be required. You will also be required to pay all premium arrears.

If the Policy has lapsed for more than 12 months you can choose to apply for a new Policy, however, any new Policy application will be subject to full Underwriting.

We reserve the right to decline an application for reinstatement if you allow the Policy to repeatedly lapse, or on the basis of our Underwriting assessment.

If we reinstate your Policy or any Plan under it, no claim payment will be made for any:

- Injury or death which occurred while your Policy or Plan was lapsed; or
- Sickness, including Terminal Illness, that became apparent, while your Policy or Plan was lapsed.

In order for a claim to be paid, an event giving rise to a claim must occur while the Policy or Plan is in force. Any application for reinstatement is subject to your duty of disclosure obligations.

If a claim is payable after your premium is due, but before your Policy lapses, we will pay the claim in line with the respective Policy conditions. When this occurs, any outstanding premiums will be deducted from the claim amount.

If your premiums are not paid yearly, we will deduct the balance of the current year's premium when a claim payment results in the insurance ending.

## 10.2 Claims

### Notifying us of a claim

If you wish to make a claim against the Policy, you must contact us at the earliest possible opportunity otherwise claim payments may be reduced to the extent the ability to assess the claim has been prejudiced by the delay in being able to adequately assess the claim.

Our contact details can be found in Part 1 of this Policy Document. We will send you a claim form and explain in detail our requirements and what the next steps are.

### Formal Claim Notification

For the purpose of the Critical Illness Insurance Death Buy-Back Benefit, the Critical Illness Reinstatement Option and the TPD Insurance Death Buy-Back Option formal claim notification requirements consist of sufficient details of the claim to enable our assessment of the claim to commence including the Policy number, the condition claimed for and the date of the event or diagnosis.

### Claim requirements

Where we request an examination, assessment or financial audit by a person we nominate, we will meet the cost. Otherwise you must meet the cost of satisfying our claim requirements.

An event giving rise to a claim must occur at a time while the applicable cover is in force and claim payments can only be made, start to accrue or continue while appropriate cover is in place.

#### Administrative Requirements

You must provide us with, in a form satisfactory to us:

- a completed claim form;
- the Policy Schedule;
- proof of the event for which a claim is being made;
- proof of payment, when a claim for reimbursement is being made;
- proof of age (unless previously provided); and
- proof of probate and a death certificate for death claims.

You may also need to provide:

- proof of Policy ownership; and
- a signed discharge from an authorised person.

#### Medical Requirements

We must be satisfied of our liability to pay a benefit. Depending on the type of claim, you may be required to provide some or all of the following:

- an examination of the Life Insured by a Medical Practitioner of our choice. This may involve imaging studies and clinical, histological and laboratory evidence;
- an examination by an appropriate specialist Medical Practitioners registered in Australia or New Zealand (or other country approved by us), not being the Life Insured, you, the Life Insured's partner or spouse, or your partner or spouse;
- proof that a surgical procedure was medically necessary and was the usual treatment for the underlying condition.

For Terminal Illness Benefit claims two Medical Practitioners must certify the extent of the Sickness or Injury, one being the Medical Practitioner treating the condition and the other being a Medical Practitioner nominated by us who must confirm the diagnosis and life expectancy.

For Income Protection and Business Expense insurance you will be required to provide an initial medical attendants report and monthly medical certificates in a form to be determined by the case manager.

#### Financial Requirements

For Income Protection and Business Expense insurance you will be advised if you are required to provide:

- verification of the Life Insured's Monthly Earnings, Earned Income and Business Expenses stated in the application<sup>1</sup>; and/or
- verification of the Life Insured's Monthly Earnings, Earned Income and Business Expenses before and after the event giving rise to your claim;
- an audit of the Life Insured's business and personal financial circumstances as often as is required. This may include auditing documents that constitute a legal requirement such as business and personal taxation returns and profit and loss statements.

<sup>1</sup> Subject to the duty of disclosure, if proof of income of the life insured's Monthly Earnings or Earned Income has been provided at the time of the application being submitted, this will not need to be submitted again at the time of claim to justify the Benefit Amount for Agreed Value contracts.

For Income Protection Super, to comply with SIS Regulations at claim time you will be required to provide proof of earnings, even if your policy is Agreed Value.

The Trustee will deduct any tax payable from any payment made from any Policy owned by the Trustee.

#### Interview Requirements

You and the Life Insured (if applicable) may be required to attend interviews by a member of our staff or someone appointed by us as often as is required to fully consider your claim.

### Other Information Requirements

We may also request:

- access to details of the Life Insured's previous medical consultations;
- assessment of current functional and vocational capacity by an appropriately qualified person selected by us; or
- obtaining information from various parties, subject to appropriate consent, including you and the Life Insured (if applicable), in relation to your claim, by a member of our staff or someone appointed by us, as often as is required. This may include, but not be limited to, details of any previous Injury or Sickness claims in relation to the Life Insured and details of previous occupation duties.

### Following advice of a Medical Practitioner

Claim payments will be dependent on the Life Insured following the reasonable advice of a Medical Practitioner.

This includes following and actively participating in a recommended course of treatment and rehabilitation for any conditions on which the claim is being made.

If the Life Insured is in Australia and becomes disabled and subsequently travels or resides outside Australia, claim payments will only be made if, in travelling or residing outside Australia, the Life Insured is following the advice of the treating Medical Practitioner. In this instance the case manager should be advised in advance of the Life Insured's start date of travel.

If the Life Insured is outside Australia and becomes disabled, the entitlement to claim may be suspended where we are unable to appraise the medical opinion or data relied upon by you. Consequently, the Life Insured may have to return to Australia for medical assistance for the claim to be assessed.

### We may cancel a Policy for a fraudulent claim

If you make a fraudulent claim under your Policy or another policy you have with us, then we may cancel your Policy.

### Your obligation regarding disability duration and severity

In providing you with this Policy, we have contracted to insure the Life Insured on the basis of the agreed cover. While we have accepted the risks associated with any potential loss, you and the Life Insured also have an obligation to mitigate your loss. You and the Life Insured must not knowingly contribute to the severity or longevity of the Life Insured's disablement or your claim may not be accepted.

We may reduce or decline to pay benefits during any period or periods of Total Disability or Partial Disability caused by failure to seek and follow medical advice or treatment. We will waive this requirement if, in the opinion of the Medical Practitioner, continued or future treatment would be of no benefit.

### Non-medical loss

Both the eligibility and extent of any claim payments relating to Sickness or Injury of a Life Insured will be based solely on the impact of the Sickness or Injury. Under the terms of this Policy, we will exclude any claims made on the basis of additional impact due to economic, seasonal or non-medical factors.

### Payment of claim

If you are legally competent to apply for a claim and your claim is accepted, all benefits will be paid to you or your legal personal representative. If your claim is accepted and you are judged to not be legally competent, we will pay any respective benefits to whomever we are legally permitted to make payments.

If the Policy is owned by the Trustee or the trustee of a complying superannuation fund and you are legally competent to apply for a claim payment, if your claim is accepted all benefits will be paid to the trustee.

We will not be liable to you for any loss you suffer (including consequential loss) caused by the fact that we are required by law to delay, block, freeze or refuse to process a transaction.

If cover is provided under Income Protection Super, Standard or Premier, or Business Expenses insurance, and a claim is made for a period of disability of less than one month, it will be paid on a pro-rata basis. The payment will be made at a rate of 1/30th of the Benefit Amount for each day the Life Insured is Totally Disabled or Partially Disabled.

### Misstatement of age

If the age of the Life Insured has been incorrectly provided and the premium paid is lower than required, any claim payments that are subsequently made will be reduced. If the premium paid is higher than required, any overpaid premiums will be refunded.

If the date of birth of the Life Insured has been incorrectly provided and the expiry date of the Policy would have been different had the correct date of birth been provided, then we may vary the Policy by changing its expiry date to the date that would have been the expiry date if the Policy had been based on the correct date of birth.

# 11 Definitions

Words used in this Policy Document that are capitalised have the following meaning:

## 11.1 General Definitions

**Accident or Accidental** unless under Income Protection Optimal means an accident caused wholly by violent, accidental, external and visible means.

**Accident** under Income Protection Optimal means an Injury caused solely and directly by accidental, violent, external and visible means that stops the Life Insured performing one or more of the duties of his/her Own Occupation necessary to produce income as confirmed by a Medical Practitioner and the Life Insured is not engaged in his/her Own Occupation nor any other gainful occupation.

**Activities of Daily Living (ADL)** are:

- Bathing - the ability to shower and bathe;
- Dressing - the ability to put on and take off clothing;
- Toileting - the ability to get on and off and use the toilet;
- Mobility - the ability to get in and out of bed and a chair; and
- Feeding - the ability to get food from a plate into the mouth.

**Attached** or **Attaching** means where under one Policy:

- Critical Illness insurance is added as a benefit to Life insurance;
- TPD insurance is added as a benefit to Life insurance; or
- TPD insurance is added as a benefit to Critical Illness insurance

A payment under one will effect a corresponding reduction in the Benefit Amount payable under the other (Attached) insurance and a reduction in the total premium payable.

**Bed Confined** and **Bed Confinement** mean the Life Insured has been advised by a Medical Practitioner to remain in or near a bed for a substantial part of each day and under the continuous care of a Registered Nurse.

**Benefit Amount** under Life insurance, Critical Illness insurance and TPD insurance is the respective lump sum amount shown in the Policy Schedule as applicable, after taking into account increases or reductions, applying:

- under the conditions of Life insurance, Critical Illness insurance and TPD insurance or option(s); or
- in line with a request by you that is agreed to by us.

**Benefit Amount** under Income Protection Super and any optional benefits, means the monthly benefit. The amount we pay you is determined by the option you have chosen (Agreed Value or Indemnity) at time of application.

If you have chosen 'Agreed Value' as specified in your Policy Schedule, the benefit we will pay is the lesser of the following amounts:

- the Benefit Amount shown in your Policy Schedule, plus any increases under the Inflation Protection Benefit; and
- average Monthly Earnings in the 12 month period immediately prior to the Sickness or Injury occurring,

less any Income Protection Adjustments if applicable.

If you have chosen 'Indemnity' as specified in your Policy Schedule, the initial benefit we will pay is the lesser of the following amounts:

- the Benefit Amount shown in your Policy Schedule, plus any increases under the Inflation Protection Benefit; and
- 75% of the first \$26,666 (\$320,000 pa) of Monthly Earnings, 50% of the next \$20,000 (\$240,000 pa), to a monthly Benefit Amount of \$30,000 (\$360,000 pa), plus 20% of all Monthly Earnings greater than \$46,666 (\$560,000 pa) earned by the Life Insured in the 12 month period immediately prior to the Sickness or Injury occurring,

less any Income Protection Adjustments if applicable.

Where you have an additional Benefit Amount for a Benefit Period of one or two years in addition to the maximum monthly Benefit Amount and you have chosen 'indemnity' as specified in your Policy Schedule, the initial benefit we will pay is the lesser of the following amounts:

- the Benefit Amount shown in your Policy Schedule plus any increases under the Inflation Protection Benefit; and
- 20% of all Monthly Earnings greater than \$46,666 (\$560,000 pa), earned by the Life Insured in the 12 month period immediately prior to the Sickness or Injury occurring,

less any Income Protection Adjustments if applicable.

If the Benefit Period selected is 'to age 70' and the Life Insured's Total Disability or Partial Disability starts after the Life Insured's 65th birthday, the Benefit Amount payable for the duration of the claim will be reduced based on the Life Insured's age at the start of the Waiting Period according to the table on the following page.

**Benefit Amount** under Income Protection (Standard and Premier) and any optional benefits, means the monthly benefit. The amount we pay you is determined by the option you have chosen (Agreed Value or Indemnity) at time of application.

If you have chosen 'Agreed Value' as specified in your Policy Schedule, the Benefit Amount we will pay is the Benefit Amount shown in your Policy Schedule plus any increases under the Inflation Protection Benefit and less any Income Protection Adjustments if applicable.

If you have chosen 'Indemnity' as specified in your Policy Schedule, the initial benefit we will pay is the lesser of the following amounts:

- the Benefit Amount shown in your Policy Schedule, plus any increases under the Inflation Protection Benefit; and
- 75% of the first \$26,666 (\$320,000 pa) of Monthly Earnings, 50% of the next \$20,000 (\$240,000 pa), to a monthly Benefit Amount of \$30,000 (\$360,000 pa), plus 20% of all Monthly Earnings greater than \$46,666 (\$560,000 pa) earned by the Life Insured for any consecutive 12 month period in the three years immediately prior to the Sickness or Injury occurring,

less any Income Protection Adjustments if applicable.



Where you have an additional Benefit Amount for a Benefit Period of one or two years in addition to the maximum monthly Benefit Amount and you have chosen 'Indemnity' as specified in your Policy Schedule, the initial benefit we will pay is the lesser of the following amounts:

- the Benefit Amount shown in your Policy Schedule plus any increases under the Inflation Protection Benefit; and
- 20% of all Monthly Earnings greater than \$46,666 (\$560,000 pa),

less any Income Protection Adjustments if applicable.

If the Benefit Period selected is 'to age 70' and the Life Insured's Total Disability or Partial Disability starts after the Life Insured's 65th birthday, the Benefit Amount payable for the duration of the claim will be reduced based on the Life Insured's age at the start of the Waiting Period according to the following table:

Age Attained	% of Benefit Amount
66	80%
67	60%
68	40%
69	20%

**Benefit Amount** under Income Protection Optimal means the 'Benefit Amount' shown in your Policy Schedule plus any increases under the Inflation Protection Benefit.

**Benefit Amount** under Business Expense insurance means the monthly benefit. The initial benefit we will pay is the lesser of the Benefit Amount shown in your Policy Schedule plus any increases under the Inflation Protection Benefit and the actual Business Expenses incurred.

**Benefit Period** under Income Protection (Super, Standard and Premier) and Business Expense insurance means the period when disability benefits accrue. The maximum Benefit Period is shown in your Policy Schedule.

If the Benefit Period is one, two or five years, this is the most we will pay for any one or related Sickness or Injury during the term of the Plan.

**Benefit Period** under Income Protection Optimal means the maximum period of time in relation to the applicable cover for which a benefit on Total Disability and, if applicable, Partial Disability, is payable in relation to an incidence of disability.

**Blindness** means the permanent Loss of Sight of both eyes.

**Business Expenses** means the normal day-to-day fixed expenses in running the Life Insured's business and generally includes accounting fees, advertising, audit fees, business insurance premiums, cleaning, costs ordinarily incurred in the employment of non-revenue generating employees, gas, heating, interest payments, leasing costs, net costs of a locum (a person sourced external to the Life Insured's business and is a direct replacement for the Life Insured. The 'net cost of a locum' arises when the gross sales, income or billings generated by the locum are less the fees incurred for that locum), professional dues, rates, rent and telephone charges.

When the Life Insured directly or indirectly owns all or part of the business in which the Own Occupation of the Life Insured is performed, a claimable Business Expense is all or part of any payment which:

- is a payment or expense properly incurred by the business in its normal running as an ongoing concern;
- is not a cost of setting up or winding down the business;
- is not a payment of salary, wages or otherwise, paid directly or indirectly to an Immediate Family Member to the extent that the Immediate Family Member does not actively work in the business. Where the Immediate Family Member actively works in the business they must have been employed for more than 30 days before the date of the Life Insured's disability.
- is not a payment of a private or domestic nature; and
- is not a payment of capital of any kind except a payment of capital can be a claimable Business Expense where it is for the reduction of ongoing principal under a loan or security relevant to the Life Insured's Business and:
  - a) the loan or security was in place for at least 6 months prior to the date of the Life Insured's disability and is directly related to an identifiable business asset or assets; and
  - b) a repayment of ongoing principal which is no greater and not dissimilar to the payments which had been incurred under the loan or security for a least 6 months prior to the date of the Life Insured's disability.

If the Life Insured is not the sole owner of the business, Business Expenses refers to the percentage of the payments, of the kind set out above, which is fairly and reasonably apportionable to the Life Insured. This will be determined in line with the usual manner that the profits and/or losses of the business are divided between the Life Insured and any co-owners of the business.

The phrase 'the Life Insured directly or indirectly owns all or part of the business' will include:

- a professional practice; and
- the Life Insured owning all or part of the business through another legal entity.

Unless provided above, the acquisition costs of the following are generally not claimable as Business Expenses: equipment, fittings, fixtures, implements, merchandise, products or wares. Personal remuneration, salaries of revenue-generating employees are also generally not claimable.

If at the time of a claim, business expenses are included that were not incurred, or were not incurred to the same extent or at the equivalent time in the 12 months prior to the disability starting, those expenses will only be payable if they are necessary to generate profit to the business during the period of the claim.

**Carer** means the Life Insured provides everyday care to an Immediate Family Member due to disability or injury to enable them to live at home. The care must be necessary for medical reasons and have not been required before the Policy commencement. It must also be, in the opinion of a Medical Practitioner, likely to be required for a continuous period of at least six months.



**Earned Income** means:

- a) if paragraph (b) does not apply, annual salary, fees, commissions, bonuses and any other income considered part of the Life Insured's remuneration package, earned by him or her for services performed; or
- b) if the Life Insured is self-employed, a working director or partner in a partnership, total annual income earned in the conduct of the business or profession due to the Life Insured's personal exertion less their share of business expenses necessarily incurred in the conduct of the business or profession.

In either case, Earned Income does not include any income which is not generated by the Life Insured's personal or vocational activities.

Income paid from other disability income policies, retirement plans, lump sum disability payments, rental income and investment income are some examples of income we would not consider part of Earned Income.

**Exposure Prone Procedures** means contact by the skin with sharp surgical instruments, needles, or splinters of bone or teeth in poorly visualised or confined body sites.

**Gainful Occupation** under Income Protection (Super, Standard and Premier) and Business Expense insurance means an occupation in which the Life Insured is working and as a result generates Monthly Earnings.

**Gainful Occupation** under Income Protection Optimal means an occupation in which the Life Insured is working and as a result generates Earned Income.

**Immediate Family Member** means spouse, partner, de-facto, children, parents and siblings.

**Indexation Factor** is the percentage change in the Consumer Price Index (Weighted Average All Capital Cities) as last published by the Australian Bureau of Statistics in respect of the 12 month period finishing on 30 September of each year.

This factor will be determined at 30 November each year and applied, where indicated, for the following year. If it is not published by 30 November, the Indexation Factor will be calculated based upon a retail price index we consider replaces it.

If the percentage change in the Consumer Price Index, or any substitute for it, is negative, the Indexation Factor will be taken as zero.

**Injury** means an Accidental bodily Injury suffered by the Life Insured.

**Limb** means an arm, leg, hand or foot. In respect of this definition, the hand or foot starts from the wrist or ankle joint, respectively.

**Linked or Linking** means the connection of two separate Policies whereby the payment under a Plan purchased under one Policy effects a corresponding reduction in the Benefit Amount payable under the other (Linked) Policy and a reduction in the total premium payable.

**Long Term Leave** is any leave period longer than four weeks such as any unpaid leave, maternity or paternity leave, a sabbatical, or leave taken to allow you to work for a charitable organisation.

**Loss of Independent Existence** means Significant Cognitive Impairment or the total and irrecoverable loss of ability, due to Sickness or Injury, to perform at least two of the Activities of Daily Living without the physical assistance of another person.

**Loss of a Single Limb** means the total and irrecoverable loss of use of one Limb.

**Loss of Limbs** means the total and irrecoverable loss of use of two or more Limbs.

**Loss of Sight** means the total and irrecoverable loss of sight (whether aided or unaided) in an eye, as a result of Sickness or Injury to the extent that visual acuity in the eye, on a Snellen Scale after correction by a suitable lens is less than 6/60, or to the extent that the visual field is reduced to 10 degrees or less of arc.

**Medical Practitioner** means a person who is legally qualified and registered as a Medical Practitioner, other than:

- you or the Life Insured;
- a business partner of you or the Life Insured; or
- an Immediate Family Member of you or the Life Insured.

If practising other than in Australia, the Medical Practitioner must be approved by us and have qualifications equivalent to Australian standards.

Note: Chiropractors, physiotherapists and alternative therapy providers are not regarded as Medical Practitioners.

**Mental Illness** includes any mental disorder including, but not limited to, anxiety, depression, stress, fatigue, post traumatic stress disorder, insomnia, exhaustion or fibromyalgia, physical complication of psychiatric disorders, drug or alcohol abuse, cognitive impairment, behavioural disorders or complications thereof.

**Monthly Earnings** generally include salary, award superannuation contributions, bonuses, commission, fees, fringe benefits and regular overtime.

When the Life Insured does not directly or indirectly own all or part of the business in which his or her work is performed (ignoring shares in publicly listed companies), Monthly Earnings is the monthly value of the remuneration paid by the employer in respect of the work performed by the Life Insured. This will be determined by calculating the amount the Life Insured would have to receive if total remuneration was received as a salary or wage (before income tax is deducted).

When the Life Insured does directly or indirectly own all or part of the business in which his or her work is performed (ignoring shares in publicly listed companies), Monthly Earnings is:

- the monthly value of remuneration paid by the business to the Life Insured as a result of personal exertion; and
- the Life Insured's share of the profits of the business, generated through work performed by the Life Insured, after the deduction of business expenses, both of which are determined in line with the usual manner that the profits and/or losses of the business are divided between the Life Insured and any co-owners of the business.

**Normal Domestic Duties** means:

- Cooking meals – to use kitchen and cooking utensils, appliances and equipment to prepare more than the most basic meals for oneself and/or others; and
- Cleaning the home – to use domestic appliances and equipment to clean and maintain a home and do laundry to basic standards; and
- Shopping for food – to shop for everyday household provisions; and
- Driving a car – the physical ability to drive a car; and
- Providing care for children and/or dependent adults (where applicable).

**Own Occupation** under Life insurance, Critical Illness insurance and TPD insurance is the occupation in which the Life Insured was working immediately prior to the Sickness or Injury causing disability.

If the Life Insured had been working in more than one occupation that meets these criteria, 'Own Occupation' will include all of those occupations.

**Own Occupation** under Income Protection Super, Standard and Optimal, and Business Expense insurance, is the occupation in which the Life Insured was working immediately prior to the Sickness or Injury causing disability, unless the Life Insured:

- was working in that occupation for less than ten hours a week; or
- was unemployed or on sabbatical, long service, maternity or paternity leave for more than 12 months,

in which case 'Own Occupation' will be any occupation the Life Insured is suited by training, education or experience.

If the Life Insured had been working in more than one occupation that meets these criteria, 'Own Occupation' will include all of those occupations.

**Own Occupation** under Income Protection Premier is the occupation in which the Life Insured was working immediately prior to the Sickness or Injury causing disability, unless the Life Insured was unemployed or on sabbatical, long service, maternity or paternity leave for more than 12 months, in which case 'Own Occupation' will be any occupation the Life Insured is suited by training, education or experience.

If the Life Insured had been working in more than one occupation that meets these criteria, 'Own Occupation' will include all of those occupations.

**Partial Disability** and **Partially Disabled** under Income Protection Super and Standard, and Business Expense insurance, mean that, solely because of a Sickness or Injury the Life Insured:

- is working or capable of working; and
- is following the advice of a Medical Practitioner; and
- has suffered a reduction of 20% or more, in the ability to:
  - generate Monthly Earnings; or
  - perform the income-producing duties; or
  - maintain the same number of hours worked, in the Life Insured's Own Occupation.

**Partial Disability** and **Partially Disabled** under Income Protection Premier mean that, solely because of a Sickness or Injury the Life Insured:

- is working in his or her Own Occupation or any Gainful Occupation, but in a reduced capacity; and
- is following the advice of a Medical Practitioner; and
- has suffered a reduction of 20% or more, in the ability to:
  - generate Monthly Earnings; or
  - perform the income-producing duties; or
  - maintain the same number of hours worked, in the Life Insured's Own Occupation

**Partial Disability** and **Partially Disabled** under Income Protection Optimal mean that, solely because of a Sickness or Injury the Life Insured:

- is unable to perform one or more of the important income-producing duties of the Life Insured's Own Occupation; and
- is following the advice of a Medical Practitioner; and
- has suffered a reduction in Earned Income.

**Pre-Disability Earnings** under Income Protection Super means the average Monthly Earnings of the Life Insured in the 12 month period immediately prior to the start of the Waiting Period.

**Pre-Disability Earnings** under Income Protection (Standard and Premier) and Business Expense insurance means:

If 'Agreed Value' is shown in your Policy Schedule, the highest average Monthly Earnings of the Life Insured for any consecutive 12 month period between the date three years before the Plan start date and the start of the Waiting Period.

If a claim occurs in the 12 months subsequent to an underwritten increase in the Benefit Amount of Income Protection or Business Expense insurance, Pre-Disability Earnings will then have a minimum value of the Benefit Amount (excluding any benefit options) divided by 0.75 for the first \$19,999 and 0.50 for the next \$10,000, except where you have an additional benefit for a Benefit Period of one or two years in addition to the maximum Benefit Amount then the Pre-Disability Earnings for that benefit will then have a minimum value of the Benefit Amount (excluding any benefit options) divided by 0.20.

If the Life Insured suffers a Sickness or Injury while in a Gainful Occupation and Monthly Earnings reduce as a direct result of the Sickness or Injury, while this continues Pre-Disability Earnings will be the value we agree would have applied at the time the reduction started, provided we are advised within 30 days of the reduction starting.

If 'Indemnity' is shown in your Policy Schedule, the highest average Monthly Earnings of the Life Insured for any consecutive 12 month period in the three years immediately prior to the start of the Waiting Period.

When the Life Insured is disabled, Pre-Disability Earnings will be increased by the Indexation Factor, after every 12 consecutive payments under Total Disability or Partial Disability, following the date disability started.

**Pre-Disability Earnings** under Income Protection Optimal means the Life Insured's highest average monthly Earned Income in any 12 consecutive months in the two years prior to the current claim. The maximum level of Pre-Disability Earnings is the Benefit Amount divided by 0.75 for the first \$19,999, 0.50 for the next \$10,000 and 0.20 for the remainder.

**Registered Nurse** means a person who is legally qualified and registered as a nurse, other than:

- you or the Life Insured;
- a business partner of you or the Life Insured; or
- an Immediate Family Member of you or the Life Insured.

If practising other than in Australia, the Registered Nurse must have qualifications equivalent to Australian standards

**Rehabilitation Program** means a program or plan:

- designed to assist the Life Insured in returning to work in their Own Occupation; and
- developed by an appropriately qualified vocational or occupational rehabilitation specialist.

General medical consultations and medical therapy consultations, including but not limited to, physiotherapy, psychotherapy and hydrotherapy, are excluded.

**Sickness** means an illness or disease suffered by the Life Insured, and is diagnosed by a Medical Practitioner.

**Significant Cognitive Impairment** means a deterioration or loss of intellectual capacity that results in a requirement for a full-time permanent caregiver.

**Superlink** or **Superlinked** means the connection of two separate Policies, one issued to the trustee of a superannuation fund and the other issued outside of superannuation. In the event no amount is payable under the superannuation Policy, or the amount payable is restricted, a payment may be made through the non-superannuation Policy, subject to the Life Insured meeting the terms and conditions of the non-superannuation Policy. The maximum benefits payable under both Policies will never exceed the amount that would have been payable under a single Policy outside of superannuation.

**Superlink IP** allows Income Protection Standard or Income Protection Premier to be Superlinked to an Income Protection Super Policy.

If you select the Superlink option, two policies will be issued. An Income Protection Super Policy will be issued to the trustee of a superannuation fund, and a second non-superannuation Income Protection Standard Policy or Income Protection Premier Policy will be issued to the Life Insured and Superlinked to the Income Protection Super Policy. Your Policy Schedules will indicate where Superlink applies for Income Protection.

The following conditions apply for the two policies:

- the Income Protection monthly Benefit Amount, Type of Cover (Agreed Value or Indemnity), Waiting Period, Benefit Period, and any loadings or exclusions (if applicable) of each Policy must always be the same;
- in the event Income Protection is reduced or increased under one Policy, Income Protection on the other Policy will be reduced or increased (as applicable) at the same time;
- should Income Protection be cancelled under the Income Protection Super Policy, the non-superannuation Policy will also be cancelled; however, where Income Protection is cancelled under the non-superannuation Policy, cover will continue under the Income Protection Super Policy, and Superlink IP will no longer apply;
- the maximum benefits payable under both Policies will never exceed that which would be payable under a single Income Protection Standard or Income Protection Premier Policy (as applicable).

Claims will first be assessed with reference to the terms and conditions under the Income Protection Super Policy, and any amount payable will be paid to the trustee of the superannuation fund on your behalf. Any benefits not payable under the Income Protection Super Policy may be paid under the non-superannuation Policy, subject to the Life Insured meeting the applicable terms and conditions.

Where the Life Insured suffers a Scheduled Injury, a benefit will be paid under the Scheduled Injury Benefit. Any subsequent benefit entitlement after the Payment Period for the Scheduled Injury Benefit will then be assessed in the manner as described in the paragraph above.

**Superlink TPD** allows you to purchase TPD insurance with an 'Own Occupation' definition of TPD where the "Any Occupation" definition component of the TPD Insurance is held within superannuation and the "Own Occupation" definition component is held outside of superannuation.

Two Policies will be issued, one of which will be issued to the trustee of a superannuation fund, and the other will be issued outside of superannuation. These policies will be Linked and the following additional conditions apply:

- the TPD Benefit Amount, any optional benefits selected, and any loadings or exclusions (if applicable) of each Policy must always be the same;

- in the event that TPD Insurance is cancelled, reduced or increased under one Policy, TPD Insurance on the other Policy will be cancelled, reduced or increased (as applicable) at the same time.

Claims will first be assessed using the “Any Occupation” definition and the SIS definition of Permanent Incapacity under the superannuation Policy. If these definitions are satisfied the Benefit Amount insured will be paid to the trustee. If these definitions are not satisfied, the claim will be assessed using the ‘Own Occupation’ definition of TPD under the non-superannuation Policy and any Benefit Amount payable will be paid to the Policy Owner.

Claims will only be considered under the non-superannuation Policy where the SIS definition of Permanent Incapacity is not satisfied.

Your Policy Schedules will indicate when Superlink TPD applies.

**Terminally Ill and Terminal Illness** means an illness or condition where, after having regard to the current treatment or such treatment as the Life Insured may reasonably be expected to receive, the Life Insured will not survive more than 12 months.

When cover is structured through superannuation, the Life Insured must also satisfy the SIS definition of Terminal Medical Condition.

**Total and Permanent Disability** and **Totally and Permanently Disabled** when Any Occupation is shown in Your Policy Schedule mean that:

- solely because of a Sickness or Injury, the Life Insured has not been working in any occupation for three consecutive months and, in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in any occupation for which they are reasonably suited by training, education or experience which would pay remuneration at a rate greater than 25% of the Life Insured’s earnings during their last 12 months of work; or
- solely because of a Sickness or Injury, the Life Insured has suffered at least 25% impairment of Whole Person Function and has not been working in any occupation, and, in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in any occupation for which they are reasonably suited by training, education or experience which would pay remuneration at a rate greater than 25% of the Life Insured’s earnings during their last 12 months of work; or
- the Life Insured suffers:
  - Blindness; or
  - Loss of Limbs; or
  - Loss of a Single Limb and Loss of Sight; or
- the Life Insured is totally and permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person; or

- where the Life Insured has been solely performing Normal Domestic Duties for more than 12 consecutive months immediately prior to the Sickness or Injury that gives rise to the claimable event:
  - the Life Insured has not been able to perform the Normal Domestic Duties for three consecutive months; and
  - in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to perform all of the Normal Domestic Duties.

When cover is structured through superannuation, the Life Insured must also satisfy the SIS definition of Permanent Incapacity.

From the Policy anniversary prior to the Life Insured’s 65th birthday, ‘Total and Permanent Disability’, and ‘Totally and Permanently Disabled’ mean that the Life Insured suffers:

- Loss of Independent Existence; or
- Loss of Limbs; or
- Blindness.

**Total and Permanent Disability** and **Totally and Permanently Disabled** when Own Occupation is shown in Your Policy Schedule mean that:

- solely because of a Sickness or Injury, the Life Insured has not been working in their Own Occupation for three consecutive months and in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in their Own Occupation; or
- solely because of a Sickness or Injury, the Life Insured has suffered at least 25% impairment of Whole Person Function and has not been working in any occupation, and, in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to work in any occupation for which they are reasonably suited by training, education or experience which would pay remuneration at a rate greater than 25% of the Life Insured’s earnings during their last 12 months of work; or
- the Life Insured suffers:
  - Blindness; or
  - Loss of Limbs; or
  - Loss of a Single Limb and Loss of Sight; or
- the Life Insured is totally and permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person; or
- where the Life Insured has been solely performing Normal Domestic Duties for more than 12 consecutive months immediately prior to the Sickness or Injury that gives rise to the claimable event:
  - the Life Insured has not been able to perform the Normal Domestic Duties for three consecutive months; and
  - in our opinion, after consideration of medical and any other evidence, is incapacitated to such an extent as to render the Life Insured unlikely ever to be able to perform all of the Normal Domestic Duties.

From the Policy anniversary prior to the Life Insured's 65th birthday, 'Total and Permanent Disability', and 'Totally and Permanently Disabled' mean that the Life Insured suffers:

- Loss of Independent Existence; or
- Loss of Limbs; or
- Blindness.

**Total and Permanent Disability** and **Totally and Permanently Disabled** when 'ADL' (Activities of Daily Living) is shown in Your Policy Schedule mean that the Life Insured is totally and permanently unable to perform at least two of the five Activities of Daily Living without the physical assistance of another person.

When cover is structured through superannuation, the Life Insured must also satisfy the SIS definition of Permanent Incapacity.

**Total Disability** and **Totally Disabled** under Income Protection (Super, Standard and Premier) and Business Expense Insurance means that, solely because of a Sickness or Injury, the Life Insured is following the advice of a Medical Practitioner and:

- is not working in any Gainful Occupation and is unable to perform one or more of the important income producing duties in the Life Insured's Own Occupation; or
- is not working in any Gainful Occupation and has suffered a reduction of 80% or more in the ability to generate Monthly Earnings in the Life Insured's Own Occupation; or
- is unable to perform their important income producing duties for more than 10 hours per week and;
  - for Income Protection Super and Standard, and Business Expense insurance, is not in any Gainful Occupation; or
  - for Income Protection Premier, his or her Monthly Earnings are less than their Pre-Disability Earnings.

Where Income Protection Super has been selected (as indicated in the Policy Schedule), the Life Insured must also satisfy the SIS definition of Temporary Incapacity.

**Total Disability** and **Totally Disabled** under Income Protection Optimal means that:

- the Life Insured has suffered a Specified Injury; or
- solely because of a Sickness or Injury the Life Insured:
  - is not currently working in any Gainful Occupation; and
  - is following the advice of a Medical Practitioner; and
  - is unable to perform one or more of the important income producing duties of the Life Insured's Own Occupation.

**Underwriting** is a process by which we assess risks associated with accepting your application for insurance. The Underwriting process is based on the life to be insured's health and other relevant factors, such as occupation, pursuits and income.

**Unemployed** and **Unemployment** mean that the Life Insured is not employed or working in any Gainful Occupation. It does not include sick leave, sabbatical, long service, maternity or paternity leave.

**Waiting Period** means the period of time between the Life Insured suffering disability and disability benefits starting to accrue.

If the Life Insured does not consult a Medical Practitioner concerning the Sickness or Injury causing disability within seven days of the Sickness starting or the Injury occurring, the Waiting Period will start when the Life Insured consults a Medical Practitioner.

**War or an act of war** means armed aggression, whether declared or not, by a country or organisation, resisted by any other country or organisation.

**Whole Person Function** means where a payment depends on the Life Insured meeting criteria based on the Whole Person Function, the calculation is to be based on the current edition of the American Medical Association publication entitled Guides to the Evaluation of Permanent Impairment until an equivalent Australian guide, sanctioned by the Australian Medical Association, has been produced, at which time the calculation in the relevant Australian guide will apply.

## 11.2 Superannuation Definitions

The following definitions have been reproduced from SIS. You should be aware that if any of these definitions are changed in SIS, the corresponding definition reproduced here will be obsolete and replaced by the amended definition in SIS.

**Permanent Incapacity** in relation to a member of a superannuation fund means ill-health (whether physical or mental), where the trustee is reasonably satisfied that the member is unlikely, because of the ill-health, to engage in gainful employment for which the member is reasonably qualified by education, training or experience.

**Temporary Incapacity** in relation to a member of a superannuation fund who has ceased to be gainfully employed (including a member who has ceased temporarily to receive any gain or reward under a continuing arrangement for the member to be gainfully employed), means ill-health (whether physical or mental) that caused the member to cease to be gainfully employed but does not constitute Permanent Incapacity.

**Terminal Medical Condition** exists in relation to a member of a superannuation fund at a particular time if the following circumstances exist:

- two registered medical practitioners have certified, jointly or separately, that the person suffers from an illness, or has incurred an injury, that is likely to result in the death of the person within a period (the certification period) that ends not more than 12 months after the date of the certification; and
- at least one of the registered medical practitioners is a specialist practicing in an area related to the illness or injury suffered by the person; and
- for each of the certificates, the certification period has not ended.

## 11.3 Critical Illness Events Definitions

**Adult onset insulin dependent diabetes mellitus diagnosed after age 30** means the diagnosis after the age of 30 of Type 1 diabetes mellitus for which insulin is required for survival.

**Alzheimer's Disease** means the unequivocal diagnosis of Alzheimer's Disease by a consultant neurologist or geriatrician. The diagnosis must confirm dementia due to failure of brain function with cognitive impairment for which no other recognisable cause has been identified. A Mini-Mental State Examination score of 24 or less is required.

**Angioplasty** means the actual undergoing of Coronary Artery Angioplasty to correct a narrowing or blockage of one or more coronary arteries.

**Aortic Surgery** means surgery to repair or correct an aortic aneurysm, an obstruction of the aorta, a coarctation of the aorta or traumatic Injury to the aorta. For the purpose of this definition, aorta means the thoracic and abdominal aorta but not its branches.

**Aplastic Anaemia** means bone marrow failure, which results in anaemia, neutropenia and thrombocytopenia requiring treatment, with at least one of the following:

- blood product transfusions;
- marrow stimulating agents;
- immunosuppressive agents; or
- bone marrow transplantation.

**Benign Brain Tumour** means a non-cancerous tumour in the brain, resulting in an irreversible neurological deficit which has caused:

- a permanent impairment of at least 25% of the Whole Person Function; or
- the Life Insured to be totally and permanently unable to perform any one of the Activities of Daily Living.

The presence of the underlying tumour must be confirmed by CT Scan, MRI or other imaging studies.

**Blindness** means the permanent Loss of Sight of both eyes.

**Cancer** means the presence of one or more malignant tumours. The malignant tumour is to be characterised by the uncontrollable growth and spread of malignant cells and the invasion and destruction of normal tissue.

The following tumours are excluded:

- tumours showing the malignant changes of carcinoma in situ (including cervical dysplasia CIN-1, CIN-2 and CIN-3<sup>®</sup>) or which are histologically described as premalignant\*;

- all skin cancers, unless
    - there is evidence of metastases; or
    - the tumour is a melanoma of at least Clark level 3; or
    - the tumour is a melanoma showing signs of ulceration; or
    - the tumour is a melanoma of greater than 1.0mm maximum thickness as determined by examination using the Breslow method.
  - prostatic cancers which:
    - are histologically described as TNM Classification T1a or T1b; and
    - are characterised by Gleason Score of 5 or less; unless major interventionalist therapy including radiotherapy, chemotherapy, biological response modifiers or any other major treatment has been required to arrest the spread of malignancy.
  - chronic Lymphocytic Leukaemia less than Rai Stage 1.
- # CIN-1, CIN-2, and CIN-3 may also be referred to or known as mild dysplasia, moderate dysplasia, and severe dysplasia; or low grade squamous intraepithelial lesion (CIN-1) and high grade squamous intraepithelial lesion (CIN-2 and CIN-3).
- \* Carcinoma in situ of the breast is covered if a procedure is required for:
  - the removal of the entire breast; or
  - breast conserving surgery together with radiotherapy or chemotherapy.
 Carcinoma in situ of the testicle is covered if a procedure is required for the removal of the entire testicle. The procedure must be performed specifically to arrest the spread of malignancy, and be considered the appropriate and necessary treatment.

**Carcinoma In Situ** means the Life Insured has a carcinoma in situ, characterised by a focal autonomous new growth of carcinomatous cells, which has not yet resulted in the invasion of normal tissues. 'Invasion' means an infiltration and/or active destruction of normal tissue beyond the basement membrane. The tumour must be classified as Tis according to the TNM staging method or FIGO Stage 0.

Only Carcinoma In Situ of the following sites is covered:

- Breast
- Cervix Uteri (Excluded are Cervical Intraepithelial Neoplasia (CIN) classifications including CIN-1 and CIN-2).
- Corpus Uteri
- Fallopian Tube (the tumour must be limited to the tubal mucosa)
- Ovary
- Penis
- Perineum
- Prostate
- Testicle
- Vagina
- Vulva

Note: FIGO refers to the staging method of the Fédération Internationale de Gynécologie et d'Obstétrique.

**Cardiomyopathy** means impaired ventricular function of variable aetiology resulting in permanent and irreversible physical impairment to the degree of at least Class 3 of the New York Heart Association classification of cardiac impairment.

**Chronic Kidney Failure** means end-stage renal failure presenting as chronic irreversible failure of both kidneys to function, resulting in renal transplantation or the permanent requirement for renal dialysis.

**Chronic Liver Failure** means end-stage liver failure resulting in permanent jaundice, ascites and/or encephalopathy.

**Chronic Lung Failure** means end-stage lung disease with a consistent pulmonary function test result of FEV1 less than 40% predicted and requiring permanent oxygen therapy.

**Coma** means a state of unconsciousness with no reaction to external stimuli or internal needs, resulting in a documented Glasgow Coma Scale of 6 or less, for a continuous period of at least 72 hours.

**Congenital blindness** means a congenital, total and permanent loss of sight in both eyes whether aided or unaided.

**Congenital deafness** means a congenital, total and permanent loss of hearing in both ears whether aided or unaided.

**Coronary Artery Bypass Surgery** means bypass grafting performed to correct or treat coronary artery disease.

**Dementia** means the unequivocal diagnosis of Alzheimer's Disease or other dementia by a consultant neurologist or geriatrician. The diagnosis must confirm permanent irreversible failure of brain function with cognitive impairment for which no other recognizable cause has been identified. A Mini-Mental State Examination score of 24 or less is required.

**Diagnosed Benign Brain Tumour** means a non-cancerous tumour in the brain, giving rise to symptoms of increased intracranial pressure such as papilloedema, mental symptoms, seizures, sensory impairment and motor impairment.

The presence of the underlying tumour must be confirmed by CT Scan, MRI or other imaging studies.

**Disseminated Intravascular Coagulation (DIC)** means, due to pregnancy, an over-activation of the coagulation and fibrinolytic system occurs, resulting in thrombosis, consumption of platelets and coagulation factors causing life threatening haemorrhage from multiple sites.

**Down's Syndrome** means a specific genetic impairment caused by an extra chromosome 21, which causes mental retardation and physical abnormalities.

**Early Stage Chronic Lymphocytic Leukaemia** means the presence of chronic lymphocytic leukaemia diagnosed as Rai Stage 0, which is defined to be in the blood and bone marrow only.



**Early Stage Melanoma** means the presence of one or more malignant melanomas of 1.0mm or less maximum thickness as determined by histological examination using the Breslow method, or less than Clark Level 3 depth of invasion as determined by histological examination. The malignancy must be characterised by the uncontrollable growth and spread of malignant cells and the invasion and destruction of normal tissue.

**Early Stage Prostate Cancer** means the presence of a tumour confined within the prostate, which is histologically described as TNM Classification T1 or a Gleason Score of either 2, 3, 4 or 5 where major medical interventionalist therapy is not required.

**Eclampsia** means the occurrence of grand mal seizures during pregnancy for which no other recognised cause can be identified and the foetus is delivered regardless of the gestational age.

**Ectopic pregnancy** means a fertilised ovum has implanted outside the uterine cavity resulting in the rupturing or haemorrhaging of a fallopian tube, which results in a laparotomy or laparoscopic surgery removing the involved fallopian tube.

**Encephalitis and Meningitis** means the unequivocal diagnosis of encephalitis or meningitis where the condition is characterised by severe inflammation of the brain or the meninges of the brain resulting in permanent neurological deficit causing:

- at least a permanent 25% Impairment of Whole Person Function; or
- the Life Insured being totally and permanently unable to perform any one of the Activities of Daily Living.

**Heart Attack (myocardial infarction)** means the death of a portion of heart muscle as a result of inadequate blood supply to the relevant area. The basis of diagnosis will be:

- a confirmatory new electrocardiogram (ECG) changes; and
- a diagnostic rise and fall (other than as a result of cardiac or coronary intervention) in either Troponin I in excess of 2.0ug/L or Troponin T in excess of 0.6ug/L or cardiac enzyme CK-MB.

If the above criteria are not met, we will pay a claim based on satisfactory evidence that the Life Insured has unequivocally been diagnosed as having suffered a myocardial infarction resulting in:

- a permanent reduction in the Left Ventricular Ejection Fraction to less than 50%, measured three months or more after the event; or
- new pathological Q waves.

At our discretion, we will also consider any other medical test result provided by a cardiologist that unequivocally diagnoses myocardial infarction of the degree of severity or greater as documented above.

**Heart Valve Surgery** means surgery to replace or repair a cardiac valve as a consequence of a cardiac valve abnormality or a cardiac aneurysm or other cardiac defects.

**Hydatidiform Mole** is the development of multiple fluid filled cysts in the uterus after the degeneration of the placenta which results in the death of the embryo as confirmed by a Medical Practitioner.

**Intensive Care** means a Sickness or Injury has resulted in the Life Insured requiring continuous mechanical ventilation by means of tracheal intubation for ten consecutive days (24 hours per day) in an authorised intensive care unit of an acute care hospital.

No amount will be paid where Intensive Care of the Life Insured results from the consumption of alcohol or the use of non-prescribed drugs.

**Limb** means an arm, leg, hand or foot. In respect of this definition, the hand or foot starts from the wrist or ankle joint, respectively.

**Loss of a Single Limb** means the total and irrecoverable loss of use of one Limb.

**Loss of Hearing** means the total and irrecoverable loss of hearing, both natural and assisted, in both ears as a result of Sickness or Injury.

**Loss of Hearing in one ear** means the total and irrecoverable loss of hearing in one ear, both natural and assisted, as a result of Sickness or Injury.

**Loss of Independent Existence** means Significant Cognitive Impairment, or the total and irrecoverable loss of ability, due to Sickness or Injury, to perform at least two of the Activities of Daily Living without the physical assistance of another person.

**Loss of Limbs** means the total and irrecoverable loss of use of two or more Limbs.

**Loss of Limbs and Sight** means the total and irrecoverable loss of use of one Limb and the permanent Loss of Sight in one eye.

**Loss of Sight** means the total and irrecoverable loss of sight (whether aided or unaided) in an eye, as a result of Sickness or Injury to the extent that visual acuity in the eye, on a Snellen Scale after correction by a suitable lens is less than 6/60, or to the extent that the visual field is reduced to 10 degrees or less of arc.

**Loss of Speech** means the total and irrecoverable loss of the ability to produce intelligible speech, as a result of permanent damage to the larynx or its nerve supply or to the speech centres of the brain, due to Sickness or Injury.

**Lupus** requires diagnosis confirmed by a consultant immunologist or rheumatologist and such diagnosis must be based on the current diagnostic criteria established by the American Rheumatism Association. Pathological evidence of such diagnosis must be provided. There must also be evidence-based involvement of one of the following systems:

- cardiac;
- pulmonary;
- nervous system; or
- renal involvement.

All evidence must be satisfactory to us.

**Major Head Trauma** means Accidental head Injury resulting in neurological deficit causing:

- at least a permanent 25% impairment of Whole Person Function; or
- the Life Insured being totally and permanently unable to perform any one of the Activities of Daily Living.

**Major Organ Transplant** means either the undergoing of, or upon the advice of a specialist Medical Practitioner the placement on a waiting list of a Transplantation Society of Australia and New Zealand recognised transplant unit for, the human to human transplant from a donor to the Life Insured of;

- bone marrow;

or one of the following organs or a permanent mechanical replacement of one of the following organs:

- kidney;
- heart;
- lung;
- liver;
- pancreas; or
- small bowel.

The transplant of all other organs, parts of organs or any other tissue transplant is excluded.

**Medically-Acquired HIV** means accidental infection, after the inception of the Policy, with the human immunodeficiency virus (HIV) where the virus was acquired in Australia by the Life Insured from one of the following medically necessary events conducted by a recognised and registered health professional:

- a blood transfusion;
- transfusion with blood products;
- organ transplant to the Life Insured;
- assisted reproductive techniques; or
- a medical procedure or operation performed by a Medical Practitioner or dentist.

Notification and proof of the incident will be required via a statement from the appropriate Statutory Health Authority that the infection was medically acquired.

HIV infection transmitted by any other means including sexual activity or the use of drugs, other than as prescribed by a Medical Practitioner for the Life Insured is excluded.

This Critical Illness Event will not apply and no payment will be made where a cure has become available or where the infected person does not take any vaccine available prior to the Critical Illness Event. 'Cure' means an Australian Government-approved treatment, which renders the HIV inactive and non-infectious, or results in there being little or no impact on life expectancy.

'Vaccine' means a preparation approved by the Australian Government and recommended for use by the Government authority to produce immunity to the HIV.

**Meningococcal Disease** means the unequivocal diagnosis of meningococcal septicaemia resulting:

- in at least a permanent 25% impairment of Whole Person Function; or
- the Life Insured being totally and permanently unable to perform any one of the Activities of Daily Living.

**Minor Heart Attack** means the death of a portion of heart muscle as a result of inadequate blood supply to the relevant area. The basis of the diagnosis will be:

- a confirmatory new electrocardiogram (ECG) changes; or
- a diagnostic rise and/or fall of cardiac biomarkers with at least one reading above the 99th percentile of the upper reference limit.

At our discretion, we will also consider any other medical test result provided by a cardiologist that unequivocally diagnoses myocardial infarction of the degree of severity documented above.

If the clinical diagnosis and disease management on hospital discharge for any medical event or investigation is not consistent with an acute myocardial infarction as confirmed by a consultant cardiologist, then a claim is not payable under this policy. Myocardial infarctions arising from percutaneous procedures are excluded.

**Motor Neurone Disease** means the unequivocal diagnosis of a progressive form of debilitating Motor Neurone Disease.

**Multiple Sclerosis** means a disease characterised by demyelination in the brain and/or spinal cord. Multiple Sclerosis must be unequivocally diagnosed. There must be more than one episode of well-defined neurological deficit with persisting neurological abnormalities.

Neurological investigations such as lumbar puncture, MRI (Magnetic Resonance Imaging) evidence of lesions in the central nervous system, evoked visual responses, and evoked auditory responses are required to confirm diagnosis.

**Muscular Dystrophy** means the unequivocal diagnosis of muscular dystrophy.

**Occupationally-Acquired Hepatitis B or C** means infection, after the inception of the Policy, with Hepatitis B or C where the infection is acquired as a result of:

- an accident arising out of the life insured's normal occupation; or
- a malicious act of another person or persons arising out of the Life Insured's normal occupation

Proof of new Hepatitis B or C infection must be registered within six months of the accident or malicious act.

Any incident giving rise to a potential claim must:

- be reported to the relevant authority or employer within seven days of the incident;
- be reported to us with proof of the incident within 30 days after the incident; and
- be supported by a negative Hepatitis B or C test taken within seven days of the incident.

The infection must manifest itself within six months of the accident or malicious act. The infection must not have arisen from a deliberately, self-inflicted or induced cause or from sexual activity (whether as part of normal occupational duties or otherwise), or from the use of drugs not medically prescribed for the Life Insured.

This Critical Illness Event will not apply and no payment will be made where a cure has become available or where a medical treatment is developed and approved which makes these viruses inactive and non-infectious. 'Cure' means an Australian Government-approved treatment which renders Hepatitis B or Hepatitis C (as applicable), inactive and non-infectious, or results in there being little or no impact on life expectancy.

Hepatitis B or C infection transmitted by any other means including sexual activity or recreational intravenous drug use is excluded.

**Occupationally-Acquired HIV** means infection with the human immunodeficiency virus (HIV) where such infection arose from an Accident relating to the occupation of the Life Insured, subject to the following conditions:

- the Accident must have occurred after the inception of the Policy;
- within 30 days of the Accident, proof of its occurrence must be registered with TAL including:
  - tests taken by a Medical Practitioner within seven days after the Accident which resulted in a sero-negative HIV result; and
  - documents confirming any relevant authority was notified within seven days of the Accident.

The infection must manifest itself as a sero-positive HIV test result within six months of the reported occurrence. The infection must not have arisen from a deliberately, self-inflicted or induced cause or from sexual activity (whether as part of normal occupational duties or otherwise), or from the use of drugs not medically prescribed for the Life Insured.

We reserve the right to obtain independent tests and investigations, including the taking of blood samples from the Life Insured.

This Critical Illness Event will not apply and no payment will be made where a cure has become available or where the infected person does not take any vaccine available prior to the Critical Illness Event. 'Cure' means an Australian Government-approved treatment which renders the HIV inactive and non-infectious, or results in there being little or no impact on life expectancy.

'Vaccine' means a preparation approved by the Australian Government and recommended for use by the Government authority to produce immunity to the HIV.

**Open Heart Surgery** means the undergoing of open chest surgery for the surgical treatment of a cardiac defect, cardiac aneurysm or benign cardiac tumour.

**Osteoporosis** means, where the bone mineral density measured in at least two sites by dual-energy x-ray densitometry (DEXA) or quantitative CT scanning is consistent with severe osteoporosis with:

- at least two vertebral body fractures occurring before the age of 65; or
- Fracture of the neck of the femur.

**Out of Hospital Cardiac Arrest** means a loss of cardiac output that is not associated with any medical procedure and is due to

- cardiac asystole; or
- ventricular fibrillation with or without ventricular tachycardia.

The cardiac arrest must occur outside of a hospital and be documented by electrocardiogram.

**Paralysis** means the total and permanent loss of function of two or more limbs through Sickness or Injury causing permanent damage to the nervous system. This includes, but is not limited to, quadriplegia, paraplegia, diplegia and hemiplegia.

**Parkinson's disease** means the unequivocal diagnosis of degenerative idiopathic Parkinson's disease as characterised by the clinical manifestation of one or more of the following:

- rigidity;
- tremor; and
- akinesia

resulting in the degeneration of the nigrostriatal system.

All other types of Parkinsonism are excluded (e.g. secondary to medication).

**Pneumonectomy** means the undergoing of surgery to remove an entire lung. This treatment must be deemed the most appropriate treatment and medically necessary.

**Primary Pulmonary Hypertension** means the unequivocal diagnosis of Primary Pulmonary Hypertension with right ventricular enlargement established by investigations including cardiac catheterisation.

**Severe Burns** means tissue Injury caused by thermal, electrical or chemical agents causing third degree or full thickness burns to at least:

- 20% of the body surface area as measured by the Lund and Browder Body Surface Chart;
- 50% of both hands, requiring surgical debridement and/or grafting; or
- 50% of the face, requiring surgical debridement and/or grafting.

**Severe Crohn's Disease** means the unequivocal diagnosis of Crohn's disease that has failed to be controlled by standard therapy including cortisone treatment, which requires permanent immunosuppressive medication.

**Severe Diabetes** means that a certified consultant endocrinologist has confirmed that at least two of the following complications have occurred as a direct result of diabetes:

- severe diabetic retinopathy resulting in visual acuity (whether aided or unaided) and corrected of 6/36 or worse in both eyes;
- severe diabetic neuropathy causing motor and/or autonomic impairment;
- diabetic gangrene leading to surgical intervention; or
- severe diabetic nephropathy causing chronic irreversible renal impairment as measured by a corrected creatinine clearance less than 28ml/min (CKD stage 4, International Chronic Kidney Disease classification).

**Severe Ulcerative Colitis** means the unequivocal diagnosis of ulcerative colitis that has failed to be controlled by standard therapy including cortisone treatment, which requires permanent immunosuppressive medication.

**Severe Rheumatoid Arthritis** means the unequivocal diagnosis of severe rheumatoid arthritis by a Rheumatologist. The diagnosis must be supported by, and evidence, all of the following criteria:

- at least a six week history of Severe Rheumatoid Arthritis, which involves three or more of the following joint areas:
  - proximal interphalangeal joints in the hands;
  - metacarpophalangeal joints in the hands; and
  - metatarsophalangeal joints in the foot, wrist, elbow, knee, or ankle;
- simultaneous bilateral and symmetrical joint soft tissue swelling or fluid (not bony overgrowth alone);
- typical rheumatoid joint deformity; and
- at least two of the following criteria:
  - morning stiffness;
  - rheumatoid nodules;
  - erosions seen on x-ray imaging;
  - the presence of either a positive rheumatoid factor or the serological markers consistent with the diagnosis of Severe Rheumatoid Arthritis.

Degenerative osteoarthritis and all other arthritides are excluded.

**Spina bifida myelomeningocele** means a defective closure of the spinal column resulting in a neural tube deficit with a resultant meningocele or meningocele and associated neurological deficit confirmed by a Medical Practitioner. Spina bifida occulta is excluded.

**Stillbirth** means the foetal death in utero after at least 20 weeks gestation and confirmed by a Medical Practitioner. Elective pregnancy termination is excluded.

**Subacute Sclerosing Panencephalitis** means the unequivocal diagnosis of this disorder (only covered under the Child's Critical Illness Option).

**Stroke** means a cerebrovascular event producing neurological deficit. This requires clear evidence on a CT, MRI or similar, appropriate scan or investigation that a stroke has occurred and of infarction of brain tissue, intracranial and/or subarachnoid haemorrhage. Transient ischaemic attacks, reversible neurological deficit, cerebral symptoms due to migraine, cerebral Injury resulting from trauma or hypoxia and vascular disease affecting the eye, optic nerve or vestibular functions are excluded.

**Tetralogy of Fallot** means an anatomical defect with severe or total right-ventricular outflow tract obstruction and a ventricular septal defect allowing right-ventricular deoxygenated blood to bypass the pulmonary artery and enter the aorta directly.

The diagnosis must be supported by an echocardiogram, and invasive surgery must be performed to correct the condition.

**Transposition of great vessels** means a congenital heart defect where the aorta arises from the right ventricle and the pulmonary artery from the left ventricle. The diagnosis must be based on an echocardiogram and invasive surgery must be performed to correct the condition.

**Triple Vessel Angioplasty** means the actual undergoing for the first time of coronary artery Angioplasty to correct a narrowing or blockage of three or more coronary arteries within the same procedure. In the event that not all coronary arteries can be corrected in a single procedure and a second procedure is required, a benefit will be payable provided the second procedure occurs no more than one month after the first.

## WHERE WE COME FROM

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# 1869

New Zealand's Government Life Insurance Office is created and builds its reputation as a life insurer committed to ordinary people.

# 1990

Government Life is renamed TOWER and enters Australia with the purchase of Adriatic Life Insurance.

# 1993

TOWER purchases Friends Provident Life Assurance.

# 1999

TOWER purchases FAI Life, and TOWER joins the top tier of Australian insurers.

# 2006

TOWER purchases PrefSure Life Limited. The business is separated from TOWER New Zealand and TOWER Australia is born.

# 2008

TOWER Australia purchases Insuranceline.

# 2011

TOWER Australia becomes a wholly owned subsidiary of the Dai-ichi Life Group. It is now TAL, Australia's specialist voice of life insurance.

## WHERE WE ARE NOW

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# #1

Australia's leading specialist life insurer.

# OVER 3 million

Australians protected by TAL.

# OVER \$3.37 million

On average paid in claims every working day.

# OVER \$1.8 billion

In in-force premiums.

# OVER 1,500

People employed by TAL in Australia.

## HOW WE COMPARE

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# 2014

**Money Magazine:** Best Featured Income Protection Insurance.

**SMSF Adviser:** SMSF Insurance Provider.

**Core Data:** SMSF Insurance provider.

# 2013

**AFA/Plan for Life:** Income Protection Award.

**Core Data:** Life Company of the Year.

**Smart Investor:** Life Company of the Year.

**Australian Banking & Finance:** Life Insurance Company of the Year.

**Money Magazine:** Best Featured Income Protection.

# 2012

**AFA/Plan for Life:** Life Company of the Year and Life/Total & Permanent Disability Award.

**Australian Banking & Finance:** Life Insurance Company of the Year.

### TAL Life Limited



GPO Box 5380 Sydney NSW 2001



Monday to Friday 8am - 7pm AEST  
Customer Service Centre - 1300 209 088  
Adviser Service Centre - 1300 286 937



[www.tal.com.au](http://www.tal.com.au)

# TAL

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#### Accelerated Protection

Policy Document | 12 December 2014

TAL Life Limited ABN 70 050 109 450 AFSL 237 848 TAL Superannuation Limited ABN 69 003 059 407 AFSL 237 851 TAL Superannuation and Insurance Fund ABN 20 891 605 180